

AGENDA

BOARD OF DIRECTORS

ANDREAS BORGEAS
KUYLER CROCKER
NATHAN MAGSIG
BUDDY MENDES
BRIAN PACHECO
PETE VANDER POEL
J. STEVEN WORTHLEY

Meeting Location:
Fresno County Employees' Retirement
Association Board Chambers
1111 H Street
Fresno, CA 93721
April 28, 2017 10:00 AM

- 1. Call to Order
- 2. Pledge of Allegiance
- 3. Roll Call
- 4. Approval of Agenda (A)
- 5. Public Comment: At this time, members of the public may comment on any item, within the jurisdiction of the SJVIA, not appearing on the agenda. In order for everyone to be heard, please limit your comments to 3 minutes or less. Anyone wishing to be placed on the agenda for a specific topic should contact the SJVIA Manager's Office and submit correspondence at least 14 days before the desired date of appearance.
- 6. Approval of Minutes Board Meeting of February 3, 2017 (A)
- 7. SJVIA Director Questions, Announcements, and Activity Reports (Gov. Code, § 54954.2, subd. (a)(2)) (I)
- 8. Receive Update from Auditor-Treasurer on Cash Flow Projections (I)
- 9. Receive and File Third Quarter 2016-2017 Financial Report (I)
- 10. Receive and File 2013-2014 Audited Financial Statements (I)
- 11. Receive and File Consultant's SJVIA Premium & Claims (P&C) Report for 2016 and First Quarter 2017 (I)
- 12. Receive and File Consultant's SJVIA December 31, 2016 Incurred But Not Reported (IBNR) Reserve Report for the County of Fresno, the County of Tulare, and the County of Sutter (I)



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- 13. Receive and File Consultant's Report on the SJVIA's Plan Experience From Inception Through December 31, 2016 by County of Fresno, County of Tulare, and All Other Entities (I)
- 14. Receive and File Staff and Consultant's Report on Plan Savings Initiatives Including: Conversion of the Anthem HMO to an EPO; Changing Pharmacy Benefits Managers (PBM); and Reinsurance/Pooling Level Analysis and Provide Direction to Staff (A)
- 15. Receive and File Consultant's Report on IBNR and Stabilization Reserve Level (I)
- 16. Authorize President to Execute Amendments to the SJVIA Participation Agreements, as needed, Effective July 1, 2017 (A)
- 17. Receive and File Notice from the Central San Joaquin Valley Risk Management Authority of its Intent to Withdraw from the SJVIA Effective January 1, 2018 (I)
- 18. Receive Update on Wellness Activities (I)
- 19. Closed Session CONFERENCE WITH LEGAL COUNSEL INITIATION OF LITIGATION (Gov. Code, § 54956.9, subd. (d)(4)). No. of potential cases: 1
- 20. Adjournment



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Meeting Location: Tulare County Board of Supervisors Chambers 2800 W. Burrel Ave. Visalia, CA 93291 February 3, 2017 9:00 AM

- 1. Call to Order
- 2. Pledge of Allegiance
- 3. Roll Call

All directors present with the exception of Director Mendes

4. SJVIA Director Questions, Announcements, and Activity Reports (Gov. Code, § 54954.2, subd. (a)(2)) (I)

Introduction of new Board members Nathan Magsig and Kuyler Crocker.

Director Vander Poel directed SJVIA staff to provide a presentation of premium vs. claims for Tulare and Fresno Counties along with all other participating entities at the next staff meeting. The report should go back to inception of the SJVIA.

5. Approval of Agenda (A)

Motion to approve by Director Worthley, Seconded by Director Crocker, Motion approved unanimously.

6. Public Comment: At this time, members of the public may comment on any item, within the jurisdiction of the SJVIA, not appearing on the agenda. In order for everyone to be heard, please limit your comments to 3 minutes or less. Anyone wishing to be placed on the agenda for a specific topic should contact the SJVIA Manager's Office and submit correspondence at least 14 days before the desired date of appearance.

No public comment

7. Approval of Minutes – Board Meeting of December 8, 2016 (A)



BOARD OF DIRECTORS

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BRIAN PACHECO

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J. STEVEN WORTHLEY

Meeting Location: Tulare County Board of Supervisors Chambers 2800 W. Burrel Ave. Visalia, CA 93291 February 3, 2017 9:00 AM

Motion to approve by Director Worthley, Seconded by Director Crocker, Motion approved unanimously.

8. Receive Update from Auditor-Treasurer on Cash Flow Projections (I)

Presented by Lawrence Seymour

9. Receive and File Auditor-Treasurer's Second Quarter 2016-2017 Financial Report (I)

Presented by Lawrence Seymour

10. Adopt Budget for Fiscal Year 2016-2017 (A)

Presented by Rhonda Sjostrom, SJVIA Assistant Manager

Rhonda reported on the budget for 2016-2017 with the understanding that the budget will be brought back to the Board at a later date based on today's action items that include a reduction in the consulting fee currently budgeted.

Motion to approve by Director Borgeas, Seconded by Director Worthley. Motion approved unanimously.

11. Receive Final Results of the RFP for Consulting Services, Authorize President to Execute Agreement with Recommended Vendor, and Direct Staff to Give Thirty (30) Day Written Notification to Current Consultant of Intent to Terminate Agreement as Provide in Section 4(C) of that Agreement (A)

Presented by Paul Nerland, SJVIA Manager

SJVIA staff recommendation for Consultant is Keenan & Associates based on the results of the RFP process and presentations done by all consulting firms.



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Public comment made by Mark Cardoza

Motion to approve by Director Worthley, Seconded by Director Crocker. Motion approved unanimously.

12. Receive Update on Member Entity Termination Notifications (I)

Presented by Paul Nerland, SJVIA Manager

The last remaining entities other than Fresno and Tulare County are the cities of Marysville, Ceres and Waterford.

13. Approve Proposed Participation Agreement Revisions and Authorize President to Execute SJVIA Participation Agreements Effective April 1, 2017 (A)

Presented by Paul Nerland, SJVIA Manager

Staff recommended to extend the current Participation Agreements until the end of the year which will provide time for the new consultant to review the Agreement and provide feedback.

Motion to approve by Director Borgeas, Seconded by Director Worthley. Motion approved unanimously.

14. Approve Staff Recommendation to Enter Into Agreement for Actuarial Services in Connection with Audited Financial Statements and Authorize President to Execute Agreement Subject to Approval of SJVIA Counsel and Staff (A)

Presented by Lawrence Seymour

Based on the need of an IBNR estimation by an actuary for the Financial Statement, an RFQ was released to an extensive list of vendors. There was one vendor that could provide the type of report needed and the auditor's office is confident that they will meet the needs of the SJVIA.

Recommendation was to move forward with this vendor.



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Motion to approve by Director Magsig, Seconded by Director Crocker. Motion approved unanimously.

15. Approve and Authorize President to Sign Agreement with the Law Firm of Best, Best & Krieger LLP for Special Legal Services (A)

Presented by Peter Wall, Counsel for Fresno County

Motion to approve made by Director Worthley, Seconded by Director Borgeas. Motion approved unanimously.

16. Receive Update on Previous Direction on Emergency Room and Live Health Online Co-Pay Changes Under the Anthem HMO and PPO Health Plans and Consider Additional Cost Saving Plan Changes, and Give Appropriate Direction to Staff (A)

Presented by Rhonda Sjostrom, SJVIA Assistant Manager with additional comments by Paul Nerland, SJVIA Manager

Anthem provided an extensive report of Emergency Room services with the applicable charges for the different services. There was discussion about the use of ERs over Urgent Care centers and Live Health Online and the need for employee communication and education. There was further discussion that any changes made to the plan would need to abide by the meet and confer process, which all were in agreement with.

Paul recommended that any change in the current plan designs should not take place outside of the anniversary date of January 1 and not until staff has the opportunity to work with Anthem and the new consultant to look at further cost saving options at the same time.

Public Comments made by Bobby Bloyed, Santiago Oceguera "OC", Teneya Johnson, Laura Hernandez, Mark Cardoza



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Motion was not made

- 17. Closed Session CONFERENCE WITH LEGAL COUNSEL INITIATION OF LITIGATION (Gov. Code, § 54956.9, subd. (d)(4)). No. of potential cases: 1
- 18. Adjournment

Meeting adjourned at 10:30 am.



Meeting Location:
Fresno County Employee Retirement
Association Board Chambers
1111 H Street
Fresno, CA 93721
April 28, 2017
9:00 AM

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AGENDA DATE:

April 28, 2017

ITEM NUMBER:

8

SUBJECT:

Cash flow projection

REQUEST(S):

That the Board receives this cash flow projection

DESCRIPTION: Informational item. Please see attached report.

FISCAL IMPACT/FINANCING: None.

ADMINISTRATIVE SIGN-OFF:

Oscar J. Garcia, CPA SJVIA Auditor-Treasurer

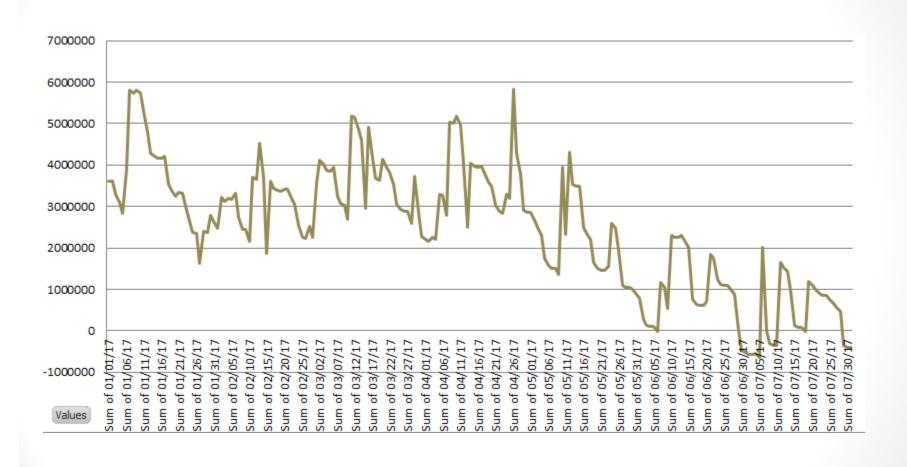
SJVIA Cash Flow Projections

Jeff Blanks April 28, 2017

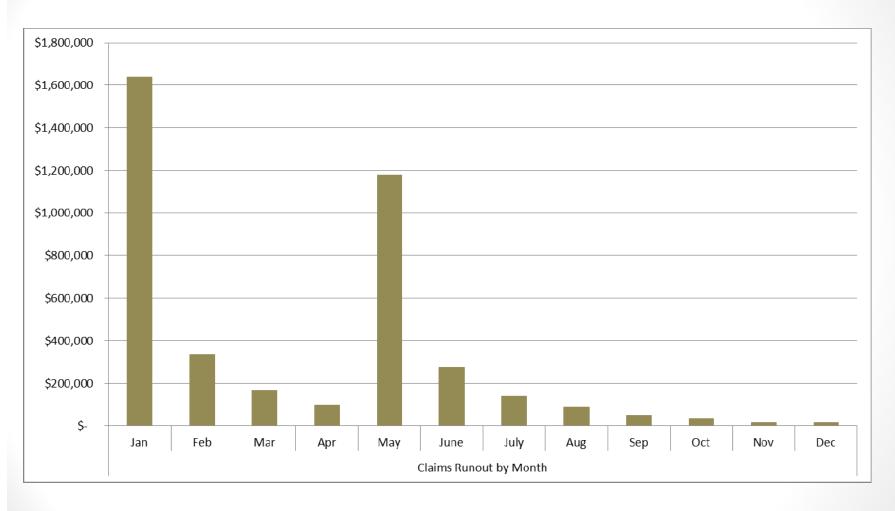
Daily Cash Flow Data & Assumptions

- Used actual transactions through April 24, 2017
- Used estimates for the months of May 2017 through July 2017
 - Used most recent entity payments and supporting documentation to project premium receipts
 - Used data received from Gallagher to project claims run-out for entities that left on 12/31/16
 - Sutter IBNR calculation performed by Keenan personnel
 - Estimated claims run-out of \$1,621,350
- To date \$7million has been provided to SJVIA by the founding Counties
 - There are no additional funding sources authorized at this time
 - Anticipate needing additional funding to cover Sutter County claims run-out, potentially as soon as late May / early June

Daily Cash Flow Through 7/31/17



Claims Runout by Month



Claims Runout

- 19 entities leaving (not including Sutter), expected claims runout of \$2,408,633 dollars
 - 68%, or \$1,637,870 in January 2017
 - 14%, or \$337,209 in February 2017
 - Remaining 18%, or \$433,554 March 2017 through August 2017

Sutter County departing 4/30/17-expected claims run-out of \$1,621,750 dollars

- 68%, or \$1,102,790 in May 2017
- 14%, or \$227,045 in June 2017
- Remaining 18%, or \$291,915 July 2017 through December 2017



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AGENDA DATE:

April 28, 2016

ITEM NUMBER:

Q

SUBJECT:

Quarterly SJVIA financial update

REQUEST(S):

That the Board receives the financial update through 3rd quarter,

2016-17

DESCRIPTION:

Informational item. Please see attached report.

FISCAL IMPACT/FINANCING: None.

ADMINISTRATIVE SIGN-OFF:

Oscar J. Garcia, CPA SJVIA Auditor-Treasurer

San Joaquin Valley Insurance Authority Estimated Statement of Net Position As of March 31, 2017 (UNAUDITED)

ASSETS

| Current assets: | |
|--|-----------------|
| Cash and cash equivalents | \$1,714,724 |
| Due from other governmental units | 300,000 |
| Total current assets | 2,014,724 |
| Noncurrent assets: | |
| . 15.154.1 51.1 4555151 | 1 050 610 |
| Other receivables | 1,250,618 |
| Total noncurrent assets | 1,250,618 |
| Total assets | 3,265,342 |
| LIABILITIES | |
| Current liabilities: | |
| Accounts payable | 2,600,000 |
| Unearned member contributions | 3,264,440 |
| Unpaid claims and claims adjustment expenses | 1,470,000 |
| Total current liabilites | 7,334,440 |
| | ., |
| Noncurrent liabilities: | |
| Due to other governmental units | 7,887,285 |
| Total noncurrent liabilities | 7,887,285 |
| Total liabilities | 15,221,725 |
| | |
| NET POSITION | |
| Unrestricted | (11,956,382) |
| Total net deficit | \$ (11,956,382) |
| | |

Note:

This statement of net position is presented on an accrual basis. Certain related adjustments presented in this report are estimates. Additionally, this statement of net position does not include an IBNR accrual.

SAN JOAQUIN VALLEY INSURANCE AUTHORITY

ACTUALS VS. BUDGETED RECEIPTS & DISBURSEMENTS FOR THE THREE AND NINE MONTHS ENDED MARCH 31, 2017 (UNAUDITED)

| _ | | Current | t Quarter | | Year-To-Date | | | |
|--|--------------------------------|--------------------------------|-----------------------------|---------------|---------------------------------|---------------------------------|-----------------------------|---------------|
| _ | BUDGET* | ACTUALS | FAVORABLE/ (UNFAVORABLE) | % VARIANCE | BUDGET* | ACTUALS | FAVORABLE/ (UNFAVORABLE) | % VARIANCE |
| RECEIPTS TOTAL RECEIPTS | \$35,673,199 | \$22,612,363 | (\$13,060,836) | (37%) | \$107,019,596 | \$101,833,168 | (\$5,186,428) | (5%) |
| DISBURSEMENTS: Fixed 1 Specific & Aggregate Stop Loss Insurance | | | | | | | | |
| (PPO) | 281,269 | 199,382 | 81,887 | 29% | 843,806 | 803,045 | 40,761 | 5% |
| 2 Anthem ASO Administration & Network Fees (PPO) | 467,971 | 453,401 | 14,570 | 3% | 1,403,912 | 1,479,611 | (75,699) | (5%) |
| 3 Chimenti Associates/Hourglass Administration(PPO & Anthem HMO) | 197,215 | 162,427 | 34,788 | 18% | 591,646 | 539,319 | 52,327 | 9% |
| 4 Benefit Consulting | 139,814 | 103,499 | 36,315 | 26% | 419,442 | 382,816 | 36,626 | 9% |
| 5 SJVIA Administration | 99,525 | 245,776 | (146,251) | (147%) | 298,575 | 472,562 | (173,987) | (58%) |
| 6 Wellness | 94,815 | 0 | 94,815 | 100% | 284,445 | 0 | 284,445 | 100% |
| 7 Communications | 18,963 | 0 | 18,963 | 100% | 56,889 | 0 | 56,889 | 100% |
| 8 Anthem HMO Pooling | 378,255 | 284,406 | 93,849 | 25% | 1,134,764 | 935,444 | 199,320 | 18% |
| 9 Anthem HMO Administration/Retention | 561,572 | 487,758 | 73,814 | 13% | 1,684,715 | 1,529,777 | 154,938 | 9% |
| 10 ACA Reinsurance (PPO & HMO) | 174,568 | 353,433 | (178,865) | (102%) | 523,703 | 561,805 | (38,102) | (7%) |
| TOTAL FIXED DISBURSEMENTS | 2,413,967 | 2,290,082 | 123,885 | 5% | 7,241,897 | 6,704,379 | 537,518 | 7% |
| DISBURSEMENTS: Claims 11 Projected Paid Medical & Rx Claims-PPO and Non-Cap HMO | | | | | | | | |
| · | 20,595,751 | 18,231,561 | 2,364,190 | 11% | 61,787,252 | 70,552,640 | (8,765,388) | (14%) |
| 12 Anthem MMP HMO Capitation TOTAL CLAIMS DISBURSEMENTS | 4,131,451 24,727,202 | 3,331,449 21,563,010 | 800,002 3,164,192 | 19% 13% | 12,394,352 74,181,604 | 10,952,102 81,504,742 | 1,442,250 (7,323,138) | 12% (10%) |
| | 24,727,202 | 21,363,010 | 3, 104, 192 | 13 /0 | 74,101,004 | 61,304,742 | (7,323,130) | (10%) |
| DISBURSEMENTS: Premiums | | | | | | | | |
| 13 Delta Dental | 1,550,647 | 1,184,135 | 366,512 | 24% | 4,651,941 | 4,737,355 | (85,414) | (2%) |
| 14 Vision Service Plan | 281,180 | 157,625 | 123,555 | 44% | 843,539 | 691,877 | 151,662 | 18% |
| 15 Kaiser Permanente | 6,451,208 | 4,057,139 | 2,394,069 | 37% | 19,353,623 | 17,535,648 | 1,817,975 | 9% |
| TOTAL PREMIUM DISBURSEMENTS | 8,283,035 | 5,398,899 | 2,884,136 | 35% | 24,849,103 | 22,964,880 | 1,884,223 | 8% |
| TOTAL DISBURSEMENTS | 35,424,204 | 29,251,991 | 6,172,213 | 17% | 106,272,604 | 111,174,001 | (4,901,397) | (5%) |
| 16 Change in Reserve | 248,995 | (6,639,628) | (6,888,623) | 2767% | 746,992 | (9,340,833) | (10,087,825) | 1350% |
| COMBINED DISBURSEMENTS & CHANGES IN RESERVES | \$35,673,199 | \$22,612,363 | (\$13,060,836) | (37%) | \$107,019,596 | \$101,833,168 | (\$5,186,428) | (5%) |

^{*}The approved budget contains assumptions that may differ throughout the fiscal year. The budget amounts presented in this report are estimates, and are presented irrespective of the timing of those assumptions.

Note: These schedules are on the cash basis.

SAN JOAQUIN VALLEY INSURANCE AUTHORITY

ANALYSIS OF ADMINISTRATION, WELLNESS & COMMUNICATIONS (FEES) - RECEIPTS & DISBURSEMENTS FOR THE THREE AND NINE MONTHS ENDED MARCH 31, 2017 (UNAUDITED)

Current Quarter

Year-To-Date

| | | SJVIA FEES | | SJVIA FEES | | |
|----------------------------------|-----------------------------|-----------------------|--------------------------|--------------------------|-----------------------|--------------------------|
| | Administration (*Line 5) | Wellness (*Line 6) | Communications (*Line 7) | Administration (*Line 5) | Wellness (*Line 6) | Communications (*Line 7) |
| FY 16-17 | | | | | , , | |
| Receipts** | \$65,518 | \$75,648 | \$15,518 | 268,256 | 268,785 | 54,869 |
| Disbursements: | | | | | | |
| Auditor-Treasurer Services | 84,058 | | | 131,908 | | |
| Legal Services | 22,003 | | | 35,882 | | |
| Personnel Services | 120,558 | | | 209,467 | | |
| Insurance (Liability, Bond, Etc) | | | | 66,837 | | |
| Audit Fees | 14,875 | | | 14,875 | | |
| Bank Service Fees | 4,282 | | | 13,593 | | |
| Wellness | | | | | | |
| Communications | | | | | | |
| Total Disbursements | 245,776 | | | 472,562 | | |
| Change in Administration, | | | | | | |
| Wellness & Communications | | | | | | |
| Reserve | (\$180,258) | \$75,648 | \$15,518 | (\$204,306) | \$268,785 | \$54,869 |

^{*}Total disbursements for each column correspond to the line number shown on the "ACTUALS VS. BUDGETED RECEIPTS & DISBURSEMENTS" report.

Note: These schedules are on the cash basis.

^{**}Receipts consist of fees collected from relevant enrollees at the following rates per employee per month: Various rates for administration(\$2.00 for SJVIA administration fees & various rates for non-founding member fees depending upon a participant's enrollment), \$2.50 for wellness & \$.50 for communications fees.

San Joaquin Valley Insurance Authority Schedule of Cash Flow by Month For the Nine Months Ended March 2017 (UNAUDITED)

| | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | JANUARY | FEBRUARY | MARCH | TOTAL |
|--|--------------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------------|-------------|
| BEGINNING CASH BALANCES: | | | | | | | | | | |
| Claims Funding Account (294) | \$ 261,690 \$ | 559,023 | \$ 546,480 | \$ 548,110 | \$ 1,040,622 | \$ 892,756 | \$ 1,713,194 | \$ 1,238,613 | \$ 1,363,033 \$ | 261,690 |
| Claims Main Account (819) | 849,465 | 3,586,175 | 4,429,532 | 3,563,549 | 3,188,047 | 1,723,852 | 1,573,720 | 1,224,658 | 2,206,553 | 849,465 |
| Investment Pool | 400 | 461 | 461 | - | - | - | - | - | - | 400 |
| Total Beginning Balances | 1,111,555 | 4,145,659 | 4,976,473 | 4,111,659 | 4,228,669 | 2,616,608 | 3,286,914 | 2,463,271 | 3,569,586 | 1,111,555 |
| RECEIPTS: | | | | | | | | | | |
| Claims Funding Account (294) | 6,327,038 | 5,836,353 | 5,701,978 | 5,828,593 | 6,734,035 | 7,956,457 | 4,470,285 | 3,724,463 | 4,268,785 | 50,847,987 |
| Claims Main Account (819) | 15,989,861 | 15,659,273 | 12,051,686 | 11,647,476 | 13,651,447 | 15,106,878 | 9,294,397 | 11,743,669 | 9,929,872 | 115,074,559 |
| Investment Pool | 61 | | 330 | | | | | | | 391 |
| | 22,316,960 | 21,495,626 | 17,753,994 | 17,476,069 | 20,385,482 | 23,063,335 | 13,764,682 | 15,468,132 | 14,198,657 | 165,922,937 |
| DISBURSEMENTS: | | | | | | | | | | |
| Claims Funding Account (294) | 6,029,705 | 5,848,896 | 5,700,348 | 5,336,081 | 6,881,901 | 7,136,019 | 4,944,866 | 3,600,043 | 4,847,381 | 50,325,240 |
| Claims Main Account (819) | 13,253,151 | 14,815,916 | 12,917,669 | 12,022,978 | 15,115,642 | 15,257,010 | 9,643,459 | 10,761,774 | 10,665,872 | 114,453,471 |
| Investment Pool | | | 791 | | | | | | | 791 |
| TOTAL DISBURSEMENTS | 19,282,856 | 20,664,812 | 18,618,808 | 17,359,059 | 21,997,543 | 22,393,029 | 14,588,325 | 14,361,817 | 15,513,253 | 164,779,502 |
| ENDING CASH BALANCES: | | | | | | | | | | |
| Claims Funding Account (294) | 559,023 | 546,480 | 548,110 | 1,040,622 | 892,756 | 1,713,194 | 1,238,613 | 1,363,033 | 784,437 | 784,437 |
| Claims Main Account (819) | 3,586,175 | 4,429,532 | 3,563,549 | 3,188,047 | 1,723,852 | 1,573,720 | 1,224,658 | 2,206,553 | 1,470,553 | 1,470,553 |
| Investment Pool | 461 | 461 | - | - | - | - | - | - | - | - |
| Total Ending Balances | \$ 4,145,659 \$ | 4,976,473 | \$ 4,111,659 | \$ 4,228,669 | \$ 2,616,608 | \$ 3,286,914 | \$ 2,463,271 | \$ 3,569,586 | \$ 2,254,990 | 2,254,990 |
| Less Outstanding Checks | | | | | | | | | <u></u> | (540,266) |
| Cash per Estimated Statement of Net Position | | | | | | | | | | 3 1,714,724 |

Note: These schedules are on the cash basis.

Glossary of Terms:

Actuals vs. Budgeted Receipts & Disbursements

1 Specific & Aggregate Stop Loss Insurance (PPO)

Specific: Insurance coverage for eligible individual specific claims in excess of the \$450,000 plan year deductible up to the lifetime maximum of \$6 million.

Aggregate: Insurance coverage for eligible claims under the specific deductible on the aggregated amount for all member claims.

2 Administration & Network Fees (Anthem & Blue Shield PPO)

ASO is "Administrative Services Only". These are administrative services for the PPO plans. This definition includes Anthem Blue Cross & Health Now Administrative Services administration fees and includes access fees to use the Anthem Blue Cross & Blue Shield networks of providers. These services do not include the Anthem HMO plan.

3 Chimienti Associates/Hourglass Administration (Anthem & Kaiser)

Chimienti & Associates is an independent vendor providing consolidated billing, eligibility, automated enrollment and Section 125 administrative services. Hourglass and ASI are subcontractors to Chimienti Associates that assist in these administrative processes. This line is for health plans excluding HealthNow/Blue Shield.

4 Benefit Consulting

These are payments to the benefit consultant who provides professional guidance to SJVIA and respective members concerning health plan matters including but not limited to compliance, underwriting, renewal bidding, employee communication, cost analysis, actuarial, etc.

5 SJVIA Administration

These fees will be used by SJVIA for administrative, management, legal, accounting and other services needed to effectively establish and maintain proper functioning of the Joint Powers Authority. It includes the association fee and the non-founding member fee which is assessed to non-founding member entities.

6 Wellness

This rate category is earmarked for special claims management services and may include some wellness applications that are outside and additional to the claims management services provided by the insurance company.

7 Communications

This rate category is earmarked for special employee communication materials and prospective new City/County member promotional materials. It may include fees for maintaining a presence at such trade associations as CALPELRA, etc.

8 Anthem HMO Pooling

This is for the specific stop loss pooling insurance for claims in excess of \$400k within the HMO (not PPO).

9 Anthem HMO Administration/Retention

These are Anthem Blue Cross administration fees and include access fees to use the Blue Cross network of providers for the HMO plan.

10 ACA Reinsurance/PCORI (PPO & HMO)

The Affordable Care Act (ACA) includes the following fees on insurance plans: 1) Patient Centered Outcomes Research Institute (PCORI) fee. 2) Transitional Reinsurance Fee.

11 Projected Paid Medical & Rx Claims-PPO and Non-Cap HMO

Projected self-insured PPO claims for medical and Rx and non-capitated HMO claims (hospital).

Glossary of Terms:

Actuals vs. Budgeted Receipts & Disbursements

12 Anthem MPP HMO Capitation

Amount paid in advance of services on a fixed per member per month basis for professional services (physician) as part of the HMO.

13 Delta Dental

Premium for entities covered under the SJVIA Delta Dental program.

14 Vision Service Plan

Premium for entities covered under the SJVIA VSP Vision program.

15 Kaiser Permanente

Premium for entities covered under the SJVIA Kaiser HMO program.

16 Change in Reserve

Excess receipts over claims, premiums and fixed costs.

Estimated Statement of Net Position

17 <u>Due from other governmental units</u>

These represent premiums due to SJVIA from various participants.

18 Other receivables

This is primarily a deposit that SJVIA is required to keep with Anthem Blue Cross as part of the capitated HMO claims activity. For a discussion of capitated HMO claims, see item 12 above.

19 Accounts payable

This represents non-claims payments owed to vendors which have not yet been remitted.

20 Unearned member contributions

This represents premiums paid early to SJVIA before the premiums are due.

21 Unpaid claims and claims adjustment expenses

This represents claims payments owed to vendors which have not yet been remitted.

22 Due to other governmental units

This represents various loans made to SJVIA by the County of Fresno & the County of Tulare as well as start up payments made by the County of Fresno at SJVIA's inception.

23 <u>Unrestricted Net Position</u>

This represents the assets less any liabilities.



Meeting Location:
Fresno County Employees' Retirement
Association Board Chambers
1111 H Street
Fresno, CA 93721
April 28, 2017
9:00 AM

BOARD OF DIRECTORS

ANDREAS BORGEAS

KUYLER CROCKER

NATHAN MAGSIG

BUDDY MENDES

BRIAN PACHECO
PETE VANDER POEL

J. STEVEN WORTHLEY

AGENDA DATE:

April 28, 2017

ITEM NUMBER:

10

SUBJECT:

2013-2014 audited financial statements

REQUEST(S):

That the Board receives and files the 2013-2014 audited

financial statements

DESCRIPTION:

Informational item. Please see attached report.

FISCAL IMPACT/FINANCING:

None.

ADMINISTRATIVE SIGN-OFF:

Oscar J. Garcia, CPA SJVIA Auditor-Treasurer



The Place to Be

March 21, 2017

To the Board of Directors San Joaquin Valley Insurance Authority Fresno, California

We have audited the financial statements of the San Joaquin Valley Insurance Authority (the Authority) for the year ended June 30, 2014. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated November 1, 2016. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Authority are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2014. We noted no transactions entered into by the Authority during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate affecting the Authority's financial statements was:

Unpaid claims and claims adjustment expense is determined using claims, premium, expense, and enrollment data with relevant actuarial assumptions. We evaluated the key factors and assumptions used to develop the unpaid claims and claims adjustment expense in determining that it is reasonable in relation to the financial statements taken as a whole.

The financial statement disclosures are neutral, consistent and clear.

Difficulties Encountered in Performing the Audit

The completion of our audit was delayed because certain audit documentation requested was initially unavailable. Additional documents requested were ultimately provided but impacted the timing and completion of the audit.

677 Scott Avenue Clovis, CA 93612

tel 559.299.9540 fax 559.299.2344

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. There are no misstatements detected as a result of the audit procedures.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated March 21, 2017.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Authority's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Authority's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Matters

With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

This information is intended solely for the use of Board of Directors and management of the San Joaquin Valley Insurance Authority and is not intended to be, and should not be, used by anyone other than these specified parties.

Very truly yours,

Price Page & Company

SAN JOAQUIN VALLEY INSURANCE AUTHORITY

FINANCIAL STATEMENTS WITH INDEPENDENT AUDITOR'S REPORTS

FOR THE YEAR ENDED JUNE 30, 2014

JUNE 30, 2014

TABLE OF CONTENTS

| | <u>PAGE</u> |
|--|-------------|
| INDEPENDENT AUDITOR'S REPORT | 1 |
| BASIC FINANCIAL STATEMENTS: | |
| STATEMENT OF NET POSITION | 4 |
| STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION | 5 |
| STATEMENT OF CASH FLOWS | 6 |
| NOTES TO THE BASIC FINANCIAL STATEMENTS | 8 |
| REQUIRED SUPPLEMENTARY INFORMATION: | |
| CLAIMS DEVELOPMENT INFORMATION | 20 |
| OTHER INDEPENDENT AUDITOR'S REPORT: | |
| INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS | 25 |
| SCHEDULE OF FINDINGS AND RESPONSES | 27 |



The Place to Be

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors San Joaquin Valley Insurance Authority Fresno, California

Report on the Financial Statements

We have audited the accompanying financial statements of San Joaquin Valley Insurance Authority (the Authority), a component unit of the County of Fresno, California, as of and for the year ended June 30, 2014, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Authority's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

677 Scott Avenue Clovis, CA 93612

tel 559.299.9540 fax 559.299.2344

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the San Joaquin Valley Insurance Authority, as of June 30, 2014, and the respective changes in financial position, and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Management has omitted the management's discussion and analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information.

Accounting principles generally accepted in the United States of America require that the Claims Development Information on pages 20-21 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 21, 2017, on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance.

Clovis, California March 21, 2017

Price Page & Company

BASIC FINANCIAL STATEMENTS

STATEMENT OF NET POSITION JUNE 30, 2014

| Current Assets: | | |
|--|----|--------------|
| Cash and cash equivalents | \$ | 1,619,081 |
| Due from other governmental units | • | 7,362,539 |
| Other receivable | | 2,854,046 |
| Investment income receivable | | 13,026 |
| Prepaid expenses | | 42,829 |
| r ropaid expenses | - | , |
| Total current assets | | 11,891,521 |
| | | <u> </u> |
| Noncurrent Assets: | | |
| Deposits receivable | | 1,603,362 |
| Investments | | 5,096,079 |
| | | <u> </u> |
| Total noncurrent assets | | 6,699,441 |
| | | |
| Total assets | | 18,590,962 |
| | | |
| LIABILITIES | | |
| Current Liabilities: | | |
| Accounts payable | | 2,100,177 |
| Due to other governmental units | | 461,197 |
| Unearned member contributions | | 243,645 |
| Unpaid claims and claims adjustment expenses | | 8,720,755 |
| | | _ |
| Total current liabilities | | 11,525,774 |
| | | |
| Noncurrent Liabilities: | | |
| Due to other governmental units | | 988,643 |
| • | | |
| Total noncurrent liabilities | | 988,643 |
| | | |
| Total liabilities | | 12,514,417 |
| | | _ |
| NET POSITION | | |
| Unrestricted | | 6,076,545 |
| | | _ |
| Total net position | \$ | 6,076,545 |
| · | | |

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEAR ENDED JUNE 30, 2014

| Operating Revenues: | |
|---|---------------|
| Member contributions | \$ 81,388,988 |
| Table of the same | 04 200 000 |
| Total operating revenues | 81,388,988 |
| Operating Expenses: | |
| Claims and claims adjustment expenses | 74,523,532 |
| Administrative expenses | 6,159,114 |
| | |
| Total operating expenses | 80,682,646 |
| | |
| Operating income (loss) | 706,342 |
| | |
| Nonoperating Revenues: | 04.504 |
| Investment income | 61,584 |
| Total | 61 504 |
| Total nonoperating revenues | 61,584 |
| Change in net position | 767,926 |
| Change in het pooliion | 707,020 |
| Net position, beginning of year | 5,308,619 |
| | |
| Net position, end of year | \$ 6,076,545 |
| | |

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2014

| Cash flows from operating activities: Cash received from members Cash received from reinsurance & refunds Cash paid to vendors Cash paid for claims | \$ | 90,202,709 62,856 (17,439,859) (75,851,817) |
|--|-----------|--|
| Net cash provided by (used in) operating activities | _ | (3,026,111) |
| Net increase (decrease) in cash and cash equivalents | | (3,026,111) |
| Cash and cash equivalents - beginning | _ | 4,645,192 |
| Cash and cash equivalents - ending | \$ | 1,619,081 |
| Reconciliation of Operating Income (Loss) to Net Cash Provided by (Used in) Operating Activities: | | |
| Operating income (loss) | \$ | 706,342 |
| Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities: (Increase) decrease in due from other governmental units (Increase) decrease in other receivables (Increase) decrease in deposits receivable (Increase) decrease in prepaid expenses Increase (decrease) in accounts payable Increase (decrease) in unearned member contributions Increase (decrease) in due to other governmental units Increase (decrease) in unpaid claims and claims adjustment expenses Total adjustments | | (2,399,171) (2,275,146) (655,914) (25,305) 218,810 231,387 565,408 607,478 (3,732,453) |
| Net cash provided by (used in) operating activities | <u>\$</u> | (3,026,111) |
| Noncash Investing Activities Changes in unrealized gain (loss) on investments Accrued investment income | \$ | 11,459 50,124 61,583 |
| Total noncash investing activities | <u>φ</u> | 01,000 |

NOTES TO THE BASIC FINANCIAL STATEMENTS

NOTES TO THE BASIC FINANCIAL STATEMENTS JUNE 30. 2014

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying financial statements are presented in conformity with accounting principles generally accepted in the United States of America for governmental units as prescribed by the Governmental Accounting Standards Board (GASB) and other authoritative sources.

In November 1989, GASB issued Statement No. 10, *Accounting and Financial Reporting for Risk Financing and Related Insurance Issues*. GASB Statement No. 10 establishes accounting and financial reporting standards for risk financing and insurance-related activities for state and local governmental entities, including public entity risk pools. These financial statements have been prepared in accordance with GASB Statement No. 10, as amended by GASB Statement No. 30, *Risk Financing Omnibus*.

A. Reporting Entity

On October 6, 2009, County of Fresno and County of Tulare entered into an agreement creating the San Joaquin Valley Insurance Authority (the Authority) to negotiate, purchase or otherwise fund health, vision, dental, and life insurance for the employees of County of Fresno and certain employees of County of Tulare, in all instances subject to obtaining a financial commitment by the County of Fresno and County of Tulare to pay for their respective costs. Both counties desire to secure such coverage for the purpose of obtaining other coverage and/or insurance policies at more favorable rates, and administering such insurance programs with greater efficiency, than they could obtain by their individual efforts.

The Authority is governed by the Board of Directors which is composed of seven directors. Four of the directors are appointed by the County of Fresno Board of Supervisors and three of the directors are appointed by the County of Tulare Board of Supervisors. The Board of Directors, President and Vice President serve two-year terms. The County of Fresno or the County of Tulare may withdraw from the Authority by giving 120 days written notice to the Board of Directors. Upon the dissolution, all assets of the Authority will be distributed among the County of Fresno and County of Tulare in proportion to their cash contributions.

The Authority's Board of Directors voted to keep health insurance costs neutral and moved from a claims-servicing pool to a risk-sharing pool and insurance-purchasing pool effective January 1, 2012. The result is the claims experience of all member entities is pooled and risk is shared among all members, or the risk is transferred to commercial insurers by purchasing insurance. The County of Fresno and the County of Tulare have transferred their reserve funding for incurred but not reported (IBNR) claims to the Authority.

The Authority is legally separate from the County of Fresno (the County). However, the Authority is a component unit of the County due to the fact that the County appoints a voting majority of the Authority's board and, accordingly, can significantly influence the activities and level of services performed by the Authority.

The Authority itself does not employ any personnel. The County of Fresno staff provides the necessary services such as maintenance and accounting to the Authority on a reimbursement basis.

NOTES TO THE BASIC FINANCIAL STATEMENTS JUNE 30. 2014

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

A. Reporting Entity (Continued)

The Authority's Board of Directors has elected to open membership consideration to other public agencies to increase membership, further reduce imbedded overhead cost and leverage additional growth to improve the Authority's negotiating capabilities with plan vendors in California. In addition to the founding pool participants consisting of the County of Fresno and County of Tulare, the following public agencies have joined the Authority as of June 30, 2014:

- City of San Joaquin (effective June 5, 2013)
- City of Reedley (effective June 25, 2013)
- City of Sanger (effective July 1, 2013)
- City of Shafter (effective July 1, 2013)
- City of Gustine (effective October 1, 2013)
- City of Farmersville (effective November 6, 2013)
- City of Newman (effective December 1, 2013)
- City of Riverbank (effective December 12, 2013)
- City of Wasco (effective January 1, 2014)

B. Basis of Accounting

The Authority complies with Generally Accepted Accounting Principles (GAAP). The Authority's reporting entity applies all relevant Governmental Accounting Standards Board (GASB) pronouncements.

The Authority is a proprietary entity; it uses an enterprise fund format to report its activities for financial statement purposes. Proprietary Fund Financial Statements include a Statement of Net Position, a Statement of Revenues, Expenses and Changes in Fund Net Position, and a Statement of Cash Flows.

Proprietary funds are accounted for using the "economic resources" measurement focus and the accrual basis of accounting. Accordingly, all assets and liabilities (whether current or noncurrent) are included on the Statement of Net Position. The Statement of Revenues, Expenses and Changes in Fund Net Position presents increases (revenues) and decreases (expenses) in total net position. Under the accrual basis of accounting, revenues are recognized in the period in which they are earned while expenses are recognized in the period in which the liability is incurred.

Operating revenues in the enterprise fund are those revenues that are generated from the primary operations of the Authority. These revenues include premiums for insurance coverage. All other revenues are reported as nonoperating revenues. Operating expenses are those expenses that are essential to the primary operations of the Authority. All other expenses are reported as nonoperating expenses.

When both restricted and unrestricted resources are available for use, it is the Authority's policy to use restricted resources first, then unrestricted resources as they are needed.

NOTES TO THE BASIC FINANCIAL STATEMENTS JUNE 30. 2014

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

C. Basis of Presentation

Since San Joaquin Valley Insurance Authority is both an insurance-purchasing pool and a risk-sharing pool, the Authority's activities include both acting as an insurance purchaser and as an insurer. For the activities for which the Authority was acting as an insurance purchaser, GASB Statement No. 10 states that public entity risk pools that do not accept, transfer or pool risk among participants but instead transfer that risk to commercial insurers by purchasing insurance are acting as insurance purchasers and not insurers. Accordingly, operating statements of these pools should report insurance purchasing service revenue (if any) and administrative costs. Amounts collected or due from pool participants and remitted to the insurance carriers should be reported as a net liability. For the activities for which the Authority was acting as an insurer, operating statements should report member contributions as well as claims and administrative expenses.

D. Assets, Liabilities and Net Position

1. Cash

For purposes of the Statement of Cash Flows, the Authority considered all cash in banks to be cash. Cash include three bank accounts with the JPMorgan Chase Bank.

2. Investments

Investments are recorded at fair value. Investment income is recorded as earned.

3. Due from Other Governmental Units

Certain revenues are earned by the Authority during the current reporting period but are not received until after the beginning of the next fiscal year. These revenues are reported as due from other governmental units in the financial statements.

4. Deposits Receivable

The Authority has made the required minimum claims deposit and payments to Anthem Blue Cross. Claims deposit held by Anthem Blue Cross as of June 30, 2014 is \$1,603,362. \$1,119,799 of the deposit receivable will be returned to the Authority when the Authority discontinues the agreement with Anthem Blue Cross. \$483,563 will be returned in 2015-2016.

5. Member Contributions

Each member is assessed a premium which is intended to cover the Authority's claims, operating costs, claim expenses and any premiums for any risk transferred to commercial insurers by purchasing insurance for the insurance programs. Premiums are based upon the approved rates by the Authority's Board of Directors. All premiums are recognized as revenue when earned, based upon the period covered by the premiums. In determining if a premium deficiency exists, the pool does not consider anticipated investment income.

NOTES TO THE BASIC FINANCIAL STATEMENTS JUNE 30, 2014

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

D. Assets, Liabilities and Net Position (Continued)

6. Accounts Payable

Certain costs are incurred by the Authority during the current reporting period but are not paid until after the beginning of the next fiscal year. These costs are reported as payables in the financial statements. The Authority's current accounts payable balance of \$2,100,177 as of June 30, 2014, is related to certain contract services and payments for eligibility administration and consulting fees as well as amounts collected or due from pool participants and remitted to the insurance carriers. Adjustments to estimates are charged or credited to expense in the periods in which they are made.

7. Due to Other Governmental Units

County of Fresno has made a required minimum claims deposit of \$884,432 to Anthem Blue Cross on behalf of the Authority. The Authority will repay the County of Fresno after receiving refunds from Anthem Blue Cross. Additionally, \$565,408 of excise taxes is due to the federal government. The current and noncurrent due to other governmental units as of June 30, 2014 are \$461,197 and \$988,643, respectively.

8. Unpaid Claims and Claims Adjustment Expenses

The Authority establishes claims liabilities based on estimates of the ultimate cost of claims (including future claim adjustment expenses) that have been reported but not settled, and of claims that have been incurred but not reported (IBNR). Because actual claims costs depend on such complex factors as inflation, changes in doctrines of legal liability, and damage awards, the process used in computing claims liabilities does not necessarily result in an exact amount. Claims liabilities are recomputed periodically using a variety of actuarial and statistical techniques to produce current estimates that reflect recent settlements, claim frequency, and other economic and social factors. Adjustments to claims liabilities are charged or credited to expense in the periods in which they are made.

9. Reinsurance

In the ordinary course of business, the Authority reinsures certain risks with commercial insurers through contractual agreements, commonly referred to as reinsurance ceded. These agreements serve to limit the Authority's potential losses for large aggregate and individual losses. Reinsurance permits recovery of a portion of losses from reinsurers, although it does not discharge the primary liability of the Authority as direct insurer of the risks reinsured. A contingent liability exists with respect to reinsurance ceded to the extent that any reinsurer is unable to meet its obligation assumed under the reinsurance agreements. The Authority does not report reinsured risk as liabilities unless it is probable that those risks will not be covered by reinsurers. Premiums ceded to reinsurers during fiscal year 2014 were \$1,940,663, and the amounts recovered from reinsurers during fiscal year 2014 were \$1,362,659.

NOTES TO THE BASIC FINANCIAL STATEMENTS JUNE 30. 2014

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

D. Assets, Liabilities and Net Position (Continued)

10. Net Position

Net position is reported in three categories as follows:

Net Investment in capital assets – This amount consists of capital assets net of accumulated depreciation and reduced by outstanding debt that attributed to the acquisition.

Restricted – This amount is restricted by external creditors, grantors, contributors, or laws or regulations of other governments.

Unrestricted – This amount represents all resources that do not meet the definition of "net investment in capital assets" or "restricted net position."

11. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE 2 - CASH AND CASH EQUIVALENTS

Summary of Deposits

Cash and cash equivalents as of June 30, 2014 are classified in the accompanying financial statements as follows:

Statement of net position:

Cash and cash equivalents \$1,619,081

Total cash and cash equivalents \$ 1,619,081

Cash and cash equivalents as of June 30, 2014 consist of the following:

Deposits with financial institutions \$ 1,619,081

Total cash and cash equivalents \$1,619,081

NOTES TO THE BASIC FINANCIAL STATEMENTS JUNE 30. 2014

NOTE 2 - CASH AND CASH EQUIVALENTS (Continued)

Custodial Credit Risk

Custodial credit risk for *deposits* is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The California Government Code and the Authority's investment policy do not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits, other than the following provision for deposits: The California Government Code requires that a financial institution secure deposits made by state or local governmental units by pledging securities in an undivided collateral pool held by a depository regulated under state law (unless so waived by the governmental unit). The market value of the pledged securities in the collateral pool must equal at least 110% of the total amount deposited by the public agencies.

As of June 30, 2014, the Authority's deposits with financial institutions in excess of federal depository insurance limits were held in fully collateralized accounts, as permitted by the California Government Code.

NOTE 3 – DUE FROM OTHER GOVERNMENTAL UNITS

The Authority's current due from other governmental units balance of \$7,362,539 as of June 30, 2014 is related to insurance premiums, claims reserve, eligibility administration service fees, consulting fees and other administrative fees due from County of Fresno. As of June 30, 2014, all of the "due from other governmental units" are considered by management to be collectible. Therefore, no allowance for doubtful accounts has been recognized.

NOTE 4 – INVESTMENTS

The Authority maintains an external position in the County of Tulare Investment Pool. This pool has significant regulatory oversight as delineated in both the County of Tulare's Investment Policy and the California Government Code. For example, the County of Tulare's Investment Policy directs that all investments should be made in accordance with the County Treasurer's Investment Policy and California Government Code §27000 et. seq., and §53600 et. seq. The Policy also directs that the administration of idle funds should be performed in accordance with the prudent investor standard as stated in California Government Code §§27000.3 and 53600.3. The Policy lists the Treasurer's primary goals for the investment of the portfolio as (in order of priority as per California Government Code §§27000.5 and 53600.5): safety, liquidity and yield. The Policy also directs the County of Tulare Treasury Oversight Committee to annually review and monitor the Investment Policy and cause an annual audit to determine the Treasurer's compliance with the Investment Policy.

The Authority's investment is recognized at fair value. It is expressed as a percentage of the Authority's position (.0.535687475%) in the total estimated fair value of the County of Tulare's investment pool at June 30, 2014 (\$951,315,739). The Authority's investment is \$5,096,079 as of June 30, 2014.

NOTES TO THE BASIC FINANCIAL STATEMENTS JUNE 30, 2014

NOTE 4 – INVESTMENTS (Continued)

Investments Authorized by the Authority's Investment Policy

The following securities are authorized investments for the San Joaquin Valley Insurance Authority Investment Pool.

| Permitted Investments/Deposits | Government Code Limits % | Investment Policy Limits % | Investment Policy Term Limit | Rating |
|--|--------------------------------|----------------------------------|------------------------------------|---------------------|
| U.S. Government Securities (1) | No Limit | 100% | 5 years | N/A |
| Securities issued by United States Government Sponsored Enterprises (1) | No Limit | 100% | 5 years | N/A |
| Bankers Acceptances (2) | 40% | 40% | 180 days | N/A |
| Commercial Paper | 40% | 40% | 270 days | P-1, A-1+ |
| Negotiable Certificates of Deposit (3) | 40% | 30% | 13 months | P-1, A-1+ or 4 Star |
| Non-negotiable Certificates of Deposit (3) | No Limit | 50% | 13 months | P-1, A-1+ or 4 Star |
| Account Registry Service Deposits | 30% | 15% | Overnight/Weekend | N/A |
| Repurchase Agreements | No Limit | 15% | Overnight/Weekend | N/A |
| Medium Term Notes (4) | 30% | 30% | 5 years | AAA |
| LAIF (5) | No Limit | \$50,000,000 | 5 years | N/A |
| Mutual Funds (6) | 20% | 20% | 5 years | AAA, AAa |
| Bonds, notes or warrants of the State of California and any local agency within California | No Limit | No limit | No limit | N/A |
| Fresno County and Tulare County treasury pool | No Limit | No limit | No limit | N/A |

- (1) Investments in securities of the U.S. Government and securities issued by the U.S. Government Sponsored Enterprises have a combined limit of 85% of the portfolio.
- (2) The Authority's investment policy limits any investment in bankers acceptances to the top 150 world banks as determined by their total assets and limited to those institutions in this group whose short term debt is of prime quality and of the highest ranking as provided for by Moody's or Standard and Poor's (P-1, A-1+).
- (3) Banks, savings associations or federal associations having a "4 Star" or higher rating as provided by Bauer Financial, Inc. or a comparable rating service. For negotiable certificates of deposit, no more than 5 percent of the money shall be invested in any one institution. Negotiable certificates of deposit and account registry service deposits combined shall not exceed 30% of the portfolio. For non-negotiable certificates of deposit, no more than 15 percent of the money shall be invested in any one institution.
- (4) Investments in medium term notes are restricted to maturities of not to exceed two years if in rating category "A", not to exceed three years if in rating category "AA" and not to exceed five years if in rating category "AAA".
- (5) LAIF Board of Directors limits the investment to \$50,000,000, excluding bond and note proceeds. Government Code does not place a percentage limit on the amount of money that may be invested in LAIF.

NOTES TO THE BASIC FINANCIAL STATEMENTS JUNE 30. 2014

NOTE 4 - INVESTMENTS (Continued)

Investments Authorized by the Authority's Investment Policy (Continued)

(6) Diversified management companies investing in the securities and obligations as authorized by California Government Code, Sections 53601, et seq., shall either [1] attain the highest ranking or the highest letter and numerical rating provided by two of the largest nationally recognized rating services, or [2] have an investment adviser registered with the SEC with at least five years of experience investing in the securities authorized by code sections noted in the Authority's investment policy and with assets under management in excess of \$500,000,000. Diversified management companies issuing shares of beneficial interest that are money market funds registered with the Securities and Exchange Commission (SEC) under the Investment Act of 1940 shall either [1] attain the highest ranking or the highest letter and numerical rating provided by not less than two nationally recognized statistical rating organizations, or [2] retain an investment adviser registered or exempt from registration with the SEC with not less than five years of experience managing money market mutual funds with assets under management in excess of \$500,000,000. Only 10 percent of the money may be invested in any one mutual fund.

Disclosures Relating to Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the sensitivity of an investment's fair value to changes in market interest rates is proportional to the length of the maturity of an investment. The Authority monitors the interest rate risk inherent in its portfolio by measuring the weighted average maturity of its portfolio. The Authority's interest rate risk policies are reflected in the "Investments Authorized by the Authority's Investment Policy" section by virtue of the disclosure of its policy to only invest in certain authorized investments with authorized percentage limits, terms and ratings. The weighted average maturity of the County of Tulare investment pool as of June 30, 2014 is 3.5 years.

Investments with Fair Values Highly Sensitive to Interest Rate Fluctuations

As of June 30, 2014 and during the 2013-2014 fiscal year, the Authority did not hold or purchase investments that were highly sensitive to interest rate fluctuations.

Disclosures Relating to Credit Risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. The County of Tulare Investment Pool is not rated. The Authority's credit risk policies are reflected in the "Investments Authorized by the Authority's Investment Policy" section by virtue of the disclosure of its policy to only invest in certain authorized investments with authorized percentage limits, terms and ratings.

NOTES TO THE BASIC FINANCIAL STATEMENTS JUNE 30. 2014

NOTE 5 - RECONCILIATION OF CLAIMS LIABILITIES

Liabilities for claims are based on undiscounted estimates of the ultimate net cost of settling all claims which are incurred but unpaid at year-end, including claims incurred but not reported. The following represents changes in liabilities for the Authority during the fiscal year ended June 30, 2014:

Changes in the balance of claims liabilities dring the fiscal year is as follows:

| | 2014 | 2013 |
|---|--------------|---------------------------|
| Unpaid claims and claim adjustment expenses at beginning of year | \$ 8,113,277 | \$ 6,082,876 |
| Incurred claims and claim adjustment expenses: Provision for insured events of current year Decrease in provision for insured events of prior years | 74,523,532 | 65,640,209 (1,660,111) |
| Total incurred claims and claim adjustment expense | 74,523,532 | 63,980,098 |
| Payments: Claims and claim adjustment expenses attributable to insured | | |
| events of current year | 69,218,570 | 57,532,430 |
| Claims and claim adjustment expenses attributable to insured events of prior years | 4,697,484 | 4,417,267 |
| Total payment | 73,916,054 | 61,949,697 |
| Total unpaid claims and claim adjustment expenses at end of the year | \$ 8,720,755 | \$ 8,113,277 |

NOTE 6 - COMMITMENTS AND CONTINGENCIES

Commitments and contingencies, undeterminable in amount, include normal recurring pending claims and litigation. In the opinion of management, based upon discussion with legal counsel, there is no pending litigation which is likely to have a material adverse effect on the financial position of the Authority.

NOTES TO THE BASIC FINANCIAL STATEMENTS JUNE 30. 2014

NOTE 7 - RISK MANAGEMENT

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; and errors and omission. During the year ended June 30, 2014, the Authority carried insurance through various commercial carriers all risks of losses. No settlements have exceeded coverage levels in place during fiscal year 2013-2014.

The Authority participated in the following insurance coverage programs with various commercial carriers:

| Coverage Type | <u>Description</u> | <u>Limit</u> | <u>De</u> | ductible |
|-----------------------------|---|--------------|-----------|----------|
| Master Crime Policy | Coverage is provided for incidents such as public employee dishonesty, forgery or alteration, theft, computer fraud and embezzlement. | \$10 Million | \$ | 25,000 |
| Trustees Errors & Omissions | Fiduciary liability insurance is a popular vehicle for the financial protection of fiduciaries of employee benefit plans against legal liability arising out of their role as fiduciaries, including the cost of defending those claims that seek to establish such liability. Coverage is provided for incidents such as miscalculation, a class action lawsuit, and enrollment errors. | \$10 Million | \$ | 25,000 |
| Special Liability | This program provides coverage for claims from third parties alleging damages due to negligence arising out of personal injury and property damage. | \$10 Million | \$ | 1,000 |
| Fiduciary Liability | Pays the legal liability arising from claims for alleged failure to act prudently. Protects the assets of a plan fiduciary due to allegations of breach of fiduciary duties. ERISA explicitly allows for the purchase of fiduciary insurance. It could be a breach of fiduciary duty if a claim arises and no insurance is in place that was readily available. | \$5 Million | | N/A |

NOTES TO THE BASIC FINANCIAL STATEMENTS JUNE 30. 2014

NOTE 8 - SUBSEQUENT EVENTS

The Authority's Board of Directors has elected to open membership consideration to other public agencies. The goal is to increase membership, further reduce imbedded overhead cost and leverage additional growth to improve the Authority's negotiating capabilities with plan vendors in California. The following public agencies joined the Authority after June 30, 2014:

- City of Oakdale, City of Hanford, City of Modesto, City of Hughson, and Kings County Superior Courts, City of Clovis (effective January 1, 2015)
- San Joaquin Valley Air Pollution Control District (effective February 1, 2015)
- City of Escalon (effective March 1, 2015)
- County of Sutter, Sutter County Superior Courts and, City of Marysville (effective July 1, 2015)

Nineteen public agencies have elected to leave the Authority on or before January 1, 2017 with an additional agency scheduled to leave at the end of April 2017. As of January 1, 2017, six public agencies remain.

As of January 1, 2017, the Authority has obtained operating loans totaling \$5 million from the County of Fresno and \$2 million from the County of Tulare. An additional \$2 million is available for advance with approval from the County of Tulare on or before March 31, 2017. The County of Fresno loan is expected to be repaid by December 30, 2021 or earlier if sufficient funds are available. The County of Tulare loan is expected to be repaid by June 30, 2018 or earlier if sufficient funds are available. Each loan is accruing interest at its respective county's treasury pool interest rate.

REQUIRED SUPPLEMENTARY INFORMATION

CLAIMS DEVELOPMENT INFORMATION JUNE 30, 2014

The following table illustrates how the Authority's earned revenue (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Authority as of the end of the previous three fiscal years. Note that only six months of activity is shown for the fiscal year 2012 since the period for which the Authority used a risk-sharing pool was only six months from January 1, 2012 through June 30, 2012. The rows of the table are defined as follows:

- (1) This line shows the total of each fiscal year's gross earned contribution revenue and investment revenue, contribution revenue ceded to reinsurers, and net earned contribution revenue and reported investment revenue.
- (2) This line shows each fiscal year's other operating costs of the Authority including overhead and claims expenses.
- (3) This line shows the Authority's gross incurred claims and allocated claim adjustment expenses, claims assumed by reinsurers, and net incurred claims and allocated adjustment expense (both paid and accrued) as originally reported at the end of the year in which the event that triggered coverage occurred (called fiscal year).
- (4) This section of one row shows the cumulative net amounts paid as of the end of successive years for each fiscal year.
- (5) This line shows the latest re-estimated amount of claims assumed by reinsurers as of the end of current year for each fiscal year.
- (6) This section of one row shows how each fiscal year's net incurred losses increased or decreased as of the end of successive years. (This annual re-estimation results from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.)
- (7) This line compares the latest re-estimated net incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of losses is greater or less than originally thought. As data for individual fiscal years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of net incurred claims currently recognized in less mature fiscal years. The columns of the table show data for successive fiscal years.

CLAIMS DEVELOPMENT INFORMATION JUNE 30, 2014

| | | 2012 | 2013 | 2014 |
|-----|---|-----------------------------|-------------------------------|-------------------------------|
| (1) | Required contribution and investment revenue Earned Ceded | \$ 37,177,277 953,519 | \$ 71,106,229 1,911,418 | \$ 83,391,236 1,940,663 |
| | Net earned | 36,223,758 | 69,194,811 | 81,450,573 |
| (2) | Unallocated expenses | 2,385,290 | 5,000,268 | 6,159,114 |
| (3) | Estimated claims and expenses, end of fiscal year | | | |
| | Incurred | 30,233,575 | 67,195,841 | 75,886,191 |
| | Ceded | 249,031 | 1,555,632 | 1,362,659 |
| | Net incurred | 29,984,544 | 65,640,209 | 74,523,532 |
| (4) | Net paid (cumulative) as of: | | | |
| | End of fiscal year | 23,901,668 | 57,532,430 | 69,218,570 |
| | One year later | 28,318,935 | 49,027,362 | - |
| | Two years later | 20,516,027 | - | - |
| (5) | Reestimated ceded claims and expenses | 249,031 | 1,555,632 | 1,362,659 |
| (6) | Reestimated net incurred claims and expenses: | | | |
| | End of fiscal year | 29,984,544 | 65,640,209 | 74,523,532 |
| | One year later | 28,324,433 | 49,028,783 | - |
| | Two years later | 20,516,027 | - | - |
| (7) | Increase (decrease) in estimated net incurred losses and | | | |
| | expenses from end of fiscal year | (9,468,517) | (16,611,426) | - |

Note that the current year net paid (cumulative amounts for 2012 and 2013 are adjusted to the vendor's actual claims lag reports and basic claims information not appearing on the vendor's actual claims lag reports. Consequently, the current year and prior year differences may represent adjustments of the former actuary's calculations to the actual claims lag reports, not necessarily only additional payments as would normally be the case.

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OTHER INDEPENDENT AUDITOR'S REPORT

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors San Joaquin Valley Insurance Authority Fresno, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the San Joaquin Valley Insurance Authority (the Authority), Fresno, California, as of and for the year ended June 30, 2014, and the related notes to the financial statements, which collectively comprise of the Authority's basic financial statements, and have issued our report thereon dated March 21, 2017.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Authority's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

677 Scott Avenue Clovis, CA 93612

tel 559.299.9540 fax 559.299.2344

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Clovis, California March 21, 2017

Price Page & Company

SCHEDULE OF FINDINGS AND RESPONSES FOR THE YEAR ENDED JUNE 30, 2014

SECTION I – SUMMARY OF AUDITOR'S RESULTS

Financial Statements

| Type of auditor's report issued | Unmodified | | |
|--|------------|---|----------------|
| Internal control over financial reporting: Material weaknesses identified? | yes | X | _no |
| Significant deficiencies identified that are not considered to be material weaknesses? | yes | X | _none reported |
| Noncompliance material to financial statement noted? | yes | X | _no |
| SECTION II – FINANCIAL STATEMENT FINDINGS | | | |

None reported.



Meeting Location: Fresno County Employees' Retirement Association Board Chambers 1111 H Street Fresno, CA 93721 April 28, 2017 10:00 AM

BOARD OF DIRECTORS

ANDREAS BORGEAS

KUYLER CROCKER

NATHAN MAGSIG

BUDDY MENDES

BRIAN PACHECO

PETE VANDER POEL

J. STEVEN WORTHLEY

AGENDA DATE: April 28, 2017

ITEM NUMBER: Item 11

SUBJECT: Receive and File Consultant's SJVIA Premium &

Claims (P&C) Report for 2016 and First Quarter

2017 (I)

REQUEST(S): That the Board Receive and File Consultant's

SJVIA Premium & Claims (P&C) Report for 2016

and First Quarter 2017

DESCRIPTION:

Informational item, please see the attached reports.

FISCAL IMPACT/FINANCING:

None

ADMINISTRATIVE SIGN-OFF:

Paul Nala

Paul Nerland

SJVIA Manager

Rhonda Sjostrom

SJVIA Assistant Manager

Phonola Sjostrom

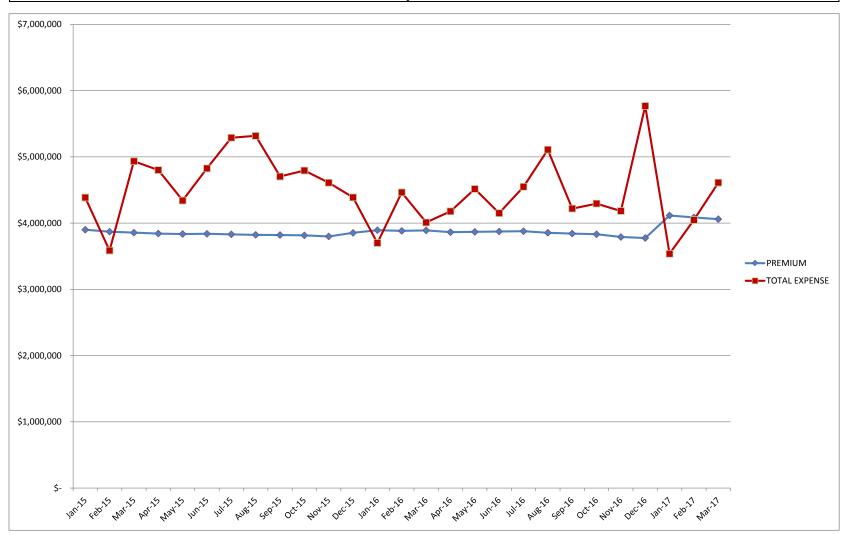


San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - All Medical County of Fresno

| | A | | В | С | | D | | E | | F | (| G C+D+E+F) | | H (B-G) | I (G/B) |
|----------------------|----------|----|------------|------------------|----|------------|-----|-------------|----|-----------|----|------------------|----|------------------|--------------------|
| | | | | | | (| CLA | IMS EXPENSI | E | | | | | | |
| MONTH-YEAR | ENROLLED |] | PREMIUM | MEDICAL | C | APITATION | | RX | | FIXED | | TOTAL EXPENSE | D | \$ DIFFERENCE | PAID LOSS RATIO |
| Jan-15 | 5,022 | \$ | 3,900,337 | \$ 2,007,569 | \$ | 1,169,476 | \$ | 783,773 | \$ | 425,524 | \$ | 4,386,342 | \$ | (486,005) | 112.5% |
| Feb-15 | 4,984 | \$ | 3,870,349 | \$ 1,316,160 | \$ | 1,162,249 | \$ | 685,639 | \$ | 422,487 | \$ | 3,586,536 | \$ | 283,814 | 92.7% |
| Mar-15 | 4,965 | \$ | 3,856,013 | \$ 2,474,812 | \$ | 1,157,575 | \$ | 881,977 | \$ | 420,738 | \$ | 4,935,102 | \$ | (1,079,088) | 128.0% |
| Apr-15 | 4,960 | \$ | 3,842,622 | \$ 2,176,560 | \$ | 1,156,466 | \$ | 1,048,745 | \$ | 420,083 | \$ | 4,801,854 | \$ | (959,233) | 125.0% |
| May-15 | 4,954 | \$ | 3,835,737 | \$ 1,910,153 | \$ | 1,146,367 | \$ | 865,334 | \$ | 419,440 | \$ | 4,341,295 | \$ | (505,558) | 113.2% |
| Jun-15 | 4,969 | \$ | 3,838,637 | \$ 2,368,126 | \$ | 1,143,603 | \$ | 894,667 | \$ | 420,626 | \$ | 4,827,021 | \$ | (988,385) | 125.7% |
| Jul-15 | 4,969 | \$ | 3,830,993 | \$ 2,715,083 | \$ | 1,143,603 | \$ | 1,010,082 | \$ | 420,626 | \$ | 5,289,393 | \$ | (1,458,400) | 138.1% |
| Aug-15 | 4,956 | \$ | 3,823,305 | \$ 2,792,516 | \$ | 1,143,547 | \$ | 962,126 | \$ | 419,068 | \$ | 5,317,257 | \$ | (1,493,952) | 139.1% |
| Sep-15 | 4,946 | \$ | 3,820,618 | \$ 2,081,201 | \$ | 1,140,044 | \$ | 1,064,068 | \$ | 418,646 | \$ | 4,703,960 | \$ | (883,342) | 123.1% |
| Oct-15 | 4,945 | \$ | 3,814,844 | \$ 2,234,050 | \$ | 1,135,306 | \$ | 1,006,109 | \$ | 418,757 | \$ | 4,794,221 | \$ | (979,378) | 125.7% |
| Nov-15 | 4,921 | \$ | 3,799,573 | \$ 2,190,324 | \$ | 1,137,968 | \$ | 865,246 | \$ | 416,333 | \$ | 4,609,871 | \$ | (810,298) | 121.3% |
| Dec-15 | 4,737 | \$ | 3,853,173 | \$ 1,975,445 | \$ | 1,045,364 | \$ | 968,876 | \$ | 398,897 | \$ | 4,388,581 | \$ | (535,409) | 113.9% |
| Jan-16 | 4,496 | \$ | 3,893,540 | \$ 1,446,667 | \$ | 1,021,945 | \$ | 875,221 | \$ | 355,554 | \$ | 3,699,387 | \$ | 194,153 | 95.0% |
| Feb-16 | 4,488 | \$ | 3,882,966 | \$ 2,221,051 | \$ | 1,017,540 | \$ | 870,829 | \$ | 354,806 | \$ | 4,464,226 | \$ | (581,260) | 115.0% |
| Mar-16 | 4,498 | \$ | 3,890,677 | \$ 1,648,255 | \$ | 1,015,312 | \$ | 991,184 | \$ | 355,750 | \$ | 4,010,501 | \$ | (119,824) | 103.1% |
| Apr-16 | 4,468 | \$ | 3,863,231 | \$ 1,917,726 | \$ | 1,010,602 | \$ | 896,687 | \$ | 353,522 | \$ | 4,178,537 | \$ | (315,306) | 108.2% |
| May-16 | 4,474 | \$ | 3,867,980 | \$ 2,268,740 | \$ | 1,002,415 | \$ | 890,912 | \$ | 354,079 | \$ | 4,516,146 | \$ | (648,166) | 116.8% |
| Jun-16 | 4,480 | \$ | 3,873,761 | \$ 1,849,109 | \$ | 1,010,793 | \$ | 936,682 | \$ | 354,251 | \$ | 4,150,835 | \$ | (277,074) | 107.2% |
| Jul-16 | 4,485 | \$ | 3,877,592 | \$ 2,188,321 | \$ | 1,038,405 | \$ | 967,645 | \$ | 354,444 | \$ | 4,548,816 | \$ | (671,224) | 117.3% |
| Aug-16 | 4,460 | \$ | 3,854,827 | \$ 2,783,389 | \$ | 1,037,268 | \$ | 936,333 | \$ | 352,194 | \$ | 5,109,185 | \$ | (1,254,358) | 132.5% |
| Sep-16 | 4,445 | \$ | 3,842,165 | \$ 1,981,278 | \$ | 1,032,608 | \$ | 855,131 | \$ | 351,250 | \$ | 4,220,268 | \$ | (378,103) | 109.8% |
| Oct-16 | 4,432 | \$ | 3,832,158 | \$ 2,053,162 | \$ | 1,031,604 | \$ | 860,193 | \$ | 350,263 | \$ | 4,295,221 | \$ | (463,063) | 112.1% |
| Nov-16 | 4,413 | \$ | 3,790,297 | \$ 1,938,523 | \$ | 1,027,558 | \$ | 868,868 | \$ | 348,506 | \$ | 4,183,455 | \$ | (393,158) | 110.4% |
| Dec-16 | 4,429 | \$ | 3,775,378 | \$ 3,491,820 | \$ | 1,033,015 | \$ | 894,309 | \$ | 350,135 | \$ | 5,769,278 | \$ | (1,993,900) | 152.8% |
| Jan-17 | 4,187 | \$ | 4,116,147 | \$ 1,364,218 | \$ | 941,096 | \$ | 898,009 | \$ | 333,628 | \$ | 3,536,951 | \$ | 579,196 | 85.9% |
| Feb-17 | 4,156 | \$ | 4,085,674 | \$ 1,977,014 | \$ | 934,875 | \$ | 803,945 | \$ | 331,026 | \$ | 4,046,860 | \$ | 38,814 | 99.0% |
| Mar-17 | 4,148 | \$ | 4,060,004 | \$ 2,309,958 | \$ | 930,575 | \$ | 1,040,848 | \$ | 330,304 | \$ | 4,611,685 | \$ | (551,681) | 113.6% |
| 2015 | 4,944 | \$ | 46,086,200 | \$ 26,241,999 | \$ | 13,681,568 | \$ | 11,036,641 | \$ | 5,021,224 | \$ | 55,981,432 | \$ | (9,895,232) | 121.5% |
| 2016 | 4,464 | \$ | 46,244,571 | \$ 25,788,041 | \$ | 12,279,065 | \$ | 10,843,995 | \$ | 4,234,754 | \$ | 53,145,855 | \$ | (6,901,284) | 114.9% |
| 2017 YTD | 4,164 | \$ | 12,261,824 | \$ 5,651,190 | \$ | 2,806,546 | \$ | 2,742,802 | \$ | | \$ | 12,195,496 | \$ | 66,329 | 99.5% |
| Current 12 Months | 4,381 | \$ | 46,839,212 | \$ 26,123,258 | \$ | 12,030,814 | \$ | 10,849,562 | \$ | 4,163,602 | \$ | 53,167,236 | \$ | (6,328,024) | 113.5% |



San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - All Medical County of Fresno





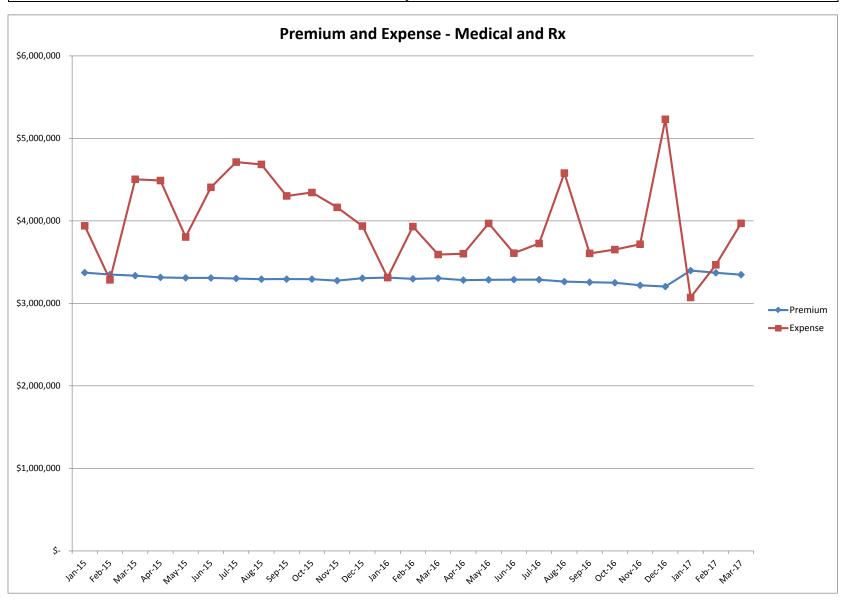
San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - HMO County of Fresno

| | A | | В | С | | D | | Е | | F | , | G C+D+F+F | | H | I |
|----------------------|---------------|----|------------|------------------|----|------------|-----|-------------|--------|-----------|----|--------------|----|--------------|-----------|
| | | | | | | | T A | IMS EXPENSI | P. | | (| C+D+E+F) | | (B-G) | (G/B) |
| | | | | | | | ,LA | IMS EXPENSI | ₽ P | | | | | | |
| MONTH-YEAR | ENROLLED | ١ | PREMIUM | MEDICAL | C | APITATION | | RX | | FIXED | | TOTAL | | \$ | PAID LOSS |
| MOIVIII IEIM | EI (ROLLED | , | TELLITON T | THE DICTE | O. | | | 101 | | | | EXPENSE | D | OIFFERENCE | RATIO |
| Jan-15 | 4,258 | \$ | 3,372,350 | \$ 1,655,019 | \$ | 1,169,476 | \$ | 730,274 | \$ | 385,306 | \$ | 3,940,076 | \$ | (567,726) | 116.8% |
| Feb-15 | 4,226 | \$ | 3,349,312 | \$ 1,084,188 | \$ | 1,162,249 | \$ | 656,329 | \$ | 382,411 | \$ | 3,285,177 | \$ | 64,136 | 98.1% |
| Mar-15 | 4,209 | \$ | 3,335,839 | \$ 2,130,678 | \$ | 1,157,575 | \$ | 834,721 | \$ | 380,872 | \$ | 4,503,846 | \$ | (1,168,007) | 135.0% |
| Apr-15 | 4,187 | \$ | 3,314,955 | \$ 1,963,156 | \$ | 1,156,466 | \$ | 990,368 | \$ | 378,882 | \$ | 4,488,871 | \$ | (1,173,916) | 135.4% |
| May-15 | 4,183 | \$ | 3,309,102 | \$ 1,498,334 | \$ | 1,146,367 | \$ | 781,199 | \$ | 378,520 | \$ | 3,804,420 | \$ | (495,318) | 115.0% |
| Jun-15 | 4,186 | \$ | 3,307,893 | \$ 2,059,216 | \$ | 1,143,603 | \$ | 824,856 | \$ | 378,791 | \$ | 4,406,466 | \$ | (1,098,573) | 133.2% |
| Jul-15 | 4,186 | \$ | 3,301,654 | \$ 2,286,983 | \$ | 1,143,603 | \$ | 902,914 | \$ | 378,791 | \$ | 4,712,290 | \$ | (1,410,637) | 142.7% |
| Aug-15 | 4,175 | \$ | 3,292,978 | \$ 2,283,087 | \$ | 1,143,547 | \$ | 879,970 | \$ | 377,796 | \$ | 4,684,400 | \$ | (1,391,422) | 142.3% |
| Sep-15 | 4,175 | \$ | 3,294,117 | \$ 1,817,249 | \$ | 1,140,044 | \$ | 967,217 | \$ | 377,796 | \$ | 4,302,307 | \$ | (1,008,190) | 130.6% |
| Oct-15 | 4,177 | \$ | 3,293,609 | \$ 1,933,518 | \$ | 1,135,306 | \$ | 896,694 | \$ | 377,977 | \$ | 4,343,495 | \$ | (1,049,885) | 131.9% |
| Nov-15 | 4,151 | \$ | 3,275,560 | \$ 1,879,346 | \$ | 1,137,968 | \$ | 770,524 | \$ | 375,624 | \$ | 4,163,462 | \$ | (887,901) | 127.1% |
| Dec-15 | 3,935 | \$ | 3,304,714 | \$ 1,668,108 | \$ | 1,045,364 | \$ | 867,367 | \$ | 356,078 | \$ | 3,936,916 | \$ | (632,203) | 119.1% |
| Jan-16 | 3,6 70 | \$ | 3,313,039 | \$ 1,162,022 | \$ | 1,021,945 | \$ | 813,948 | \$ | 314,629 | \$ | 3,312,544 | \$ | 495 | 100.0% |
| Feb-16 | 3,653 | \$ | 3,297,693 | \$ 1,769,284 | \$ | 1,017,540 | \$ | 830,366 | \$ | 313,172 | \$ | 3,930,362 | \$ | (632,669) | 119.2% |
| Mar-16 | 3,661 | \$ | 3,304,931 | \$ 1,336,202 | \$ | 1,015,312 | \$ | 926,710 | \$ | 313,858 | \$ | 3,592,081 | \$ | (287,150) | 108.7% |
| Apr-16 | 3,635 | \$ | 3,281,460 | \$ 1,479,458 | \$ | 1,010,602 | \$ | 799,967 | \$ | 311,629 | \$ | 3,601,656 | \$ | (320,196) | 109.8% |
| May-16 | 3,640 | \$ | 3,285,974 | \$ 1,853,559 | \$ | 1,002,415 | \$ | 800,884 | \$ | 312,057 | \$ | 3,968,915 | \$ | (682,941) | 120.8% |
| Jun-16 | 3,642 | \$ | 3,287,779 | \$ 1,459,858 | \$ | 1,010,793 | \$ | 825,450 | \$ | 312,229 | \$ | 3,608,330 | \$ | (320,551) | 109.7% |
| Jul-16 | 3,642 | \$ | 3,287,779 | \$ 1,538,751 | \$ | 1,038,405 | \$ | 836,246 | \$ | 312,229 | \$ | 3,725,631 | \$ | (437,852) | 113.3% |
| Aug-16 | 3,615 | \$ | 3,263,405 | \$ 2,379,130 | \$ | 1,037,268 | \$ | 852,765 | \$ | 309,914 | \$ | 4,579,077 | \$ | (1,315,672) | 140.3% |
| Sep-16 | 3,607 | \$ | 3,256,183 | \$ 1,554,467 | \$ | 1,032,608 | \$ | 709,564 | \$ | 309,228 | \$ | 3,605,868 | \$ | (349,684) | 110.7% |
| Oct-16 | 3,600 | \$ | 3,249,864 | \$ 1,557,643 | \$ | 1,031,604 | \$ | 753,983 | \$ | 308,628 | \$ | 3,651,857 | \$ | (401,993) | 112.4% |
| Nov-16 | 3,578 | \$ | 3,218,748 | \$ 1,614,574 | \$ | 1,027,558 | \$ | 767,925 | \$ | 306,742 | \$ | 3,716,800 | \$ | (498,052) | 115.5% |
| Dec-16 | 3,597 | \$ | 3,203,486 | \$ 3,141,965 | \$ | 1,033,015 | \$ | 747,347 | \$ | 308,371 | \$ | 5,230,697 | \$ | (2,027,212) | 163.3% |
| Jan-17 | 3,260 | \$ | 3,397,442 | \$ 993,600 | \$ | 941,096 | | 852,019 | \$ | 284,728 | \$ | 3,071,443 | \$ | 325,999 | 90.4% |
| Feb-17 | 3,234 | \$ | 3,370,346 | \$ 1,497,045 | \$ | 934,875 | | 752,976 | \$ | 282,458 | \$ | 3,467,353 | \$ | (97,007) | 102.9% |
| Mar-17 | 3,228 | \$ | 3,347,430 | \$ 1,837,170 | \$ | 930,575 | \$ | 920,529 | \$ | 281,934 | \$ | 3,970,208 | \$ | (622,778) | 118.6% |
| 2015 | 4,171 | \$ | 39,752,084 | \$ 22,258,882 | \$ | 13,681,568 | \$ | 10,102,432 | \$ | 4,528,844 | \$ | 50,571,725 | \$ | (10,819,642) | 127.2% |
| 2016 | 3,628 | \$ | 39,250,340 | \$ 20,846,913 | \$ | 12,279,065 | \$ | 9,665,156 | \$ | 3,732,684 | \$ | 46,523,818 | \$ | (7,273,478) | 118.5% |
| 2017 YTD | 3,241 | \$ | 10,115,219 | \$ 4,327,815 | \$ | 2,806,546 | \$ | 2,525,524 | \$ | 849,119 | \$ | 10,509,004 | \$ | (393,785) | 103.9% |
| Current 12 Months | 3,523 | \$ | 39,449,896 | \$ 20,907,220 | \$ | 12,030,814 | \$ | 9,619,655 | \$ | 3,640,145 | \$ | 46,197,835 | \$ | (6,747,939) | 117.1% |

Data Source(s): Anthem Monthly Enrollment, Premiums, Claim Data 03-2017; Envolve Pharmacy Solutions Monthly Claims, SJVIA Premium Summary 2015 - 2017; SJVIA 2015-2017 Fixed Cost History



San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - HMO County of Fresno

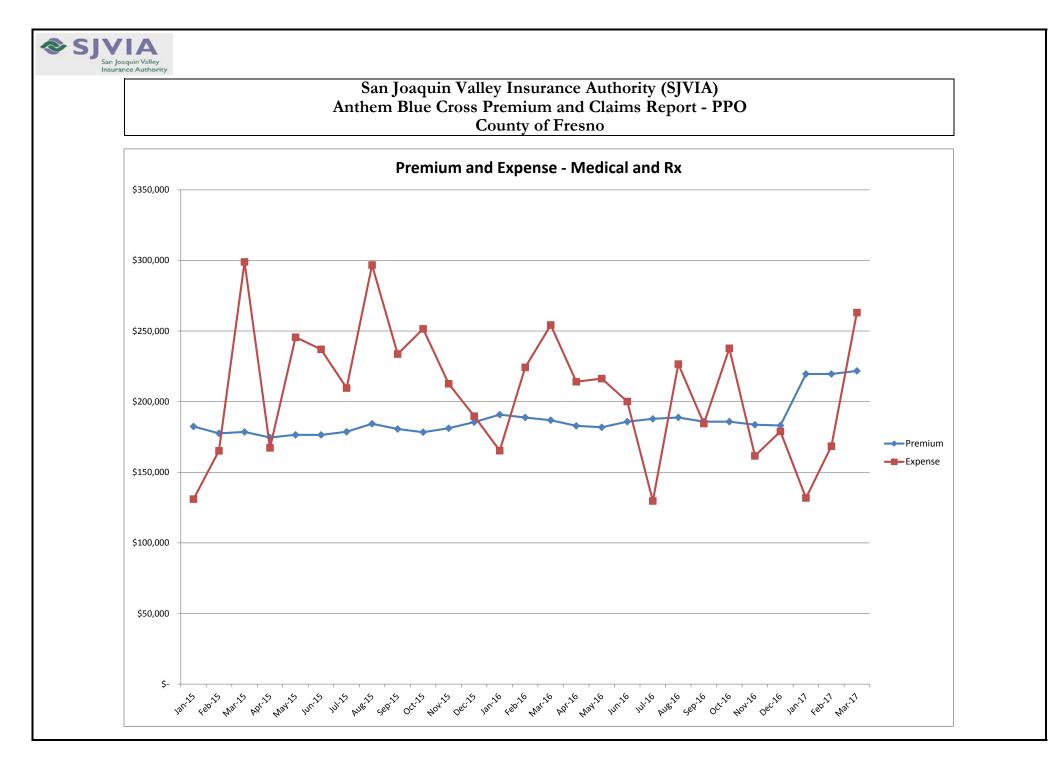




San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - PPO County of Fresno

| | A | | В | | С | D | | E | F (C+D+E) | | G (B-F) | H (F/B) |
|----------------------|----------|----|-----------|----|-----------|---------------|-----|---------|------------------|-----|----------------|--------------------|
| | | | | | | CLAIMS I | EXP | PENSE | | | | |
| MONTH- YEAR | ENROLLED | F | PREMIUM | 1 | MEDICAL | RX | | FIXED | TOTAL EXPENSE | DII | \$ FFERENCE | PAID LOSS RATIO |
| Jan-15 | 192 | \$ | 182,429 | \$ | 56,401 | \$ 61,100 | \$ | 13,500 | \$ 131,001 | \$ | 51,429 | 71.8% |
| Feb-15 | 188 | \$ | 177,615 | \$ | 104,258 | \$ 47,706 | \$ | 13,218 | \$ 165,183 | \$ | 12,433 | 93.0% |
| Mar-15 | 189 | \$ | 178,560 | \$ | 216,160 | \$ 69,495 | \$ | 13,289 | \$ 298,943 | \$ | (120,383) | 167.4% |
| Apr-15 | 187 | \$ | 174,670 | \$ | 111,003 | \$ 43,147 | \$ | 13,148 | \$ 167,298 | \$ | 7,372 | 95.8% |
| May-15 | 189 | \$ | 176,498 | \$ | 179,929 | \$ 52,386 | \$ | 13,289 | \$ 245,604 | \$ | (69,106) | 139.2% |
| Jun-15 | 188 | \$ | 176,482 | \$ | 141,924 | \$ 81,908 | \$ | 13,218 | \$ 237,050 | \$ | (60,568) | 134.3% |
| Jul-15 | 188 | \$ | 178,681 | \$ | 132,101 | \$ 64,334 | \$ | 13,218 | \$ 209,654 | \$ | (30,973) | 117.3% |
| Aug-15 | 194 | \$ | 184,384 | \$ | 201,043 | \$ 82,078 | \$ | 13,640 | \$ 296,761 | \$ | (112,377) | 160.9% |
| Sep-15 | 190 | \$ | 180,674 | \$ | 151,656 | \$ 68,704 | \$ | 13,359 | \$ 233,719 | \$ | (53,045) | 129.4% |
| Oct-15 | 188 | \$ | 178,396 | \$ | 161,689 | \$ 76,619 | \$ | 13,218 | \$ 251,526 | \$ | (73,130) | 141.0% |
| Nov-15 | 191 | \$ | 181,161 | \$ | 130,673 | \$ 68,560 | \$ | 13,429 | \$ 212,662 | \$ | (31,502) | 117.4% |
| Dec-15 | 193 | \$ | 185,538 | \$ | 116,642 | \$ 59,549 | \$ | 13,570 | \$ 189,761 | \$ | (4,222) | 102.3% |
| Jan-16 | 192 | \$ | 190,827 | \$ | 101,618 | \$ 51,295 | \$ | 12,394 | \$ 165,307 | \$ | 25,520 | 86.6% |
| Feb-16 | 190 | \$ | 188,839 | \$ | 138,259 | \$ 73,767 | \$ | 12,265 | \$ 224,290 | \$ | (35,451) | 118.8% |
| Mar-16 | 188 | \$ | 186,851 | \$ | 183,848 | \$ 58,310 | \$ | 12,135 | \$ 254,293 | \$ | (67,442) | 136.1% |
| Apr-16 | 184 | \$ | 182,876 | \$ | 140,415 | \$ 61,828 | \$ | 11,877 | \$ 214,121 | \$ | (31,245) | 117.1% |
| May-16 | 183 | \$ | 181,882 | \$ | 135,367 | \$ 69,140 | \$ | 11,813 | \$ 216,320 | \$ | (34,438) | 118.9% |
| Jun-16 | 187 | \$ | 185,857 | \$ | 126,150 | \$ 61,863 | \$ | 12,071 | \$ 200,083 | \$ | (14,226) | 107.7% |
| Jul-16 | 189 | \$ | 187,845 | \$ | 60,724 | \$ 56,757 | \$ | 12,200 | \$ 129,681 | \$ | 58,164 | 69.0% |
| Aug-16 | 190 | \$ | 188,839 | \$ | 139,063 | \$ 75,277 | \$ | 12,265 | \$ 226,605 | \$ | (37,766) | 120.0% |
| Sep-16 | 187 | \$ | 185,857 | \$ | 122,052 | \$ 50,396 | \$ | 12,071 | \$ 184,519 | \$ | 1,338 | 99.3% |
| Oct-16 | 187 | \$ | 185,857 | \$ | 178,663 | \$ 47,042 | \$ | 12,071 | \$ 237,775 | \$ | (51,918) | 127.9% |
| Nov-16 | 188 | \$ | 183,648 | \$ | 83,197 | \$ 66,277 | \$ | 12,135 | \$ 161,609 | \$ | 22,040 | 88.0% |
| Dec-16 | 185 | \$ | 183,159 | \$ | 119,597 | \$ 47,371 | \$ | 11,942 | \$ 178,909 | \$ | 4,250 | 97.7% |
| Jan-17 | 188 | \$ | 219,600 | \$ | 69,640 | \$ 49,735 | \$ | 12,440 | \$ 131,815 | \$ | 87,786 | 60.0% |
| Feb-17 | 188 | \$ | 219,600 | \$ | 90,222 | \$ 65,802 | \$ | 12,440 | \$ 168,463 | \$ | 51,137 | 76.7% |
| Mar-17 | 189 | \$ | 221,805 | \$ | 181,844 | \$ 68,720 | \$ | 12,506 | \$ 263,070 | \$ | (41,265) | 118.6% |
| 2015 | 190 | \$ | 2,155,089 | \$ | 1,703,479 | \$ 775,586 | \$ | 160,096 | \$ 2,639,161 | \$ | (484,072) | 122.5% |
| 2016 | 188 | \$ | 2,232,340 | \$ | 1,528,953 | \$ 719,323 | \$ | 145,238 | \$ 2,393,513 | \$ | (161,174) | 107.2% |
| 2017 YTD | 188 | \$ | 661,006 | \$ | 341,706 | \$ 184,256 | \$ | 37,386 | \$ 563,349 | \$ | 97,657 | 85.2% |
| Current 12 Months | 187 | \$ | 2,326,828 | \$ | 1,446,934 | \$ 720,207 | \$ | 145,830 | \$ | \$ | 13,857 | 99.4% |

Data Source(s): Anthem Monthly Enrollment, Premiums, Claim Data 03-2017; Envolve Pharmacy Solutions Monthly Claims; SJVIA Premium Summary 2015-2017; SJVIA 2015-2017 Fixed Cost History

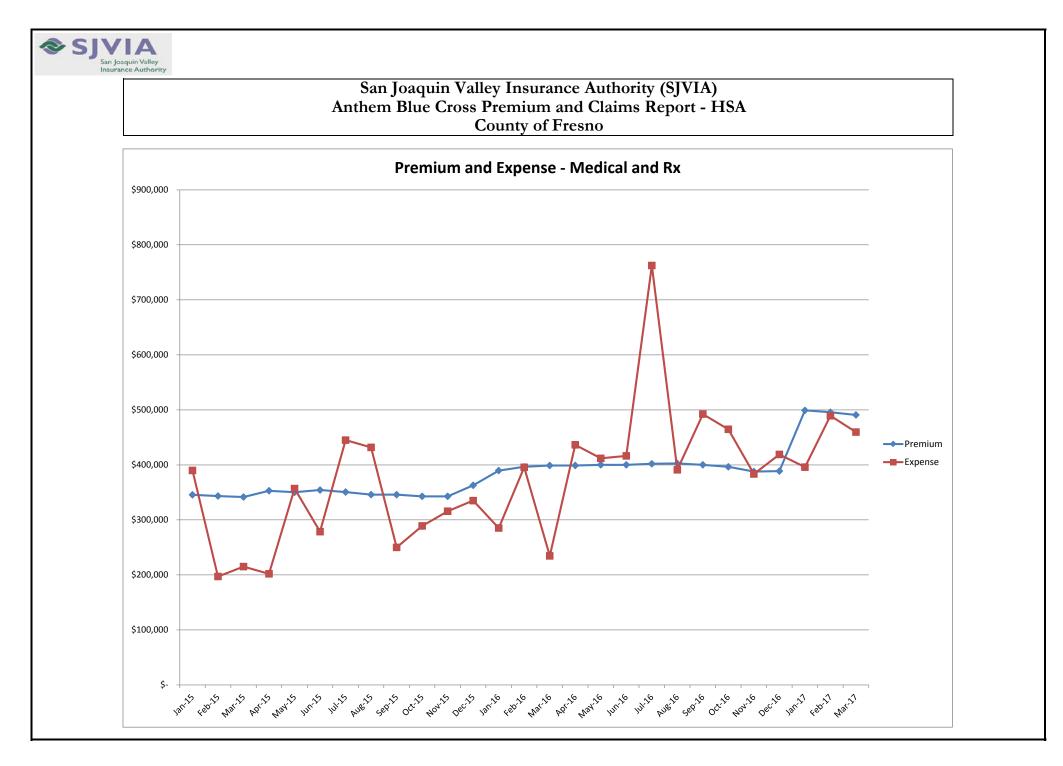




San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - HSA County of Fresno

| | A | | В | | С | D | | E | F | | G | Н |
|----------------------|----------|----|-----------|----|-----------|-----------------|-----|---------|------------------|----|-----------------|--------------------|
| | | | | | | | | | (C+D+E) | | (B-F) | (F/B) |
| | | | | | | CLAIMS I | EXI | PENSE | | | | |
| MONTH-YEAR | ENROLLED | F | PREMIUM | N | MEDICAL | RX | | FIXED | TOTAL EXPENSE | D | \$ IFFERENCE | PAID LOSS RATIO |
| Jan-15 | 572 | \$ | 345,558 | \$ | 296,149 | \$ 53,499 | \$ | 40,217 | \$ 389,865 | \$ | (44,307) | 112.8% |
| Feb-15 | 570 | \$ | 343,422 | \$ | 127,714 | \$ 29,310 | \$ | 40,077 | \$ 197,101 | \$ | 146,321 | 57.4% |
| Mar-15 | 567 | \$ | 341,614 | \$ | 127,974 | \$ 47,256 | \$ | 39,866 | \$ 215,096 | \$ | 126,518 | 63.0% |
| Apr-15 | 586 | \$ | 352,997 | \$ | 102,401 | \$ 58,377 | \$ | 41,202 | \$ 201,980 | \$ | 151,017 | 57.2% |
| May-15 | 582 | \$ | 350,136 | \$ | 231,890 | \$ 84,135 | \$ | 40,920 | \$ 356,945 | \$ | (6,809) | 101.9% |
| Jun-15 | 595 | \$ | 354,261 | \$ | 166,986 | \$ 69,811 | \$ | 41,834 | \$ 278,631 | \$ | 75,629 | 78.7% |
| Jul-15 | 595 | \$ | 350,658 | \$ | 295,999 | \$ 107,168 | \$ | 41,834 | \$ 445,001 | \$ | (94,343) | 126.9% |
| Aug-15 | 587 | \$ | 345,944 | \$ | 308,386 | \$ 82,156 | \$ | 41,272 | \$ 431,814 | \$ | (85,870) | 124.8% |
| Sep-15 | 581 | \$ | 345,827 | \$ | 112,296 | \$ 96,851 | \$ | 40,850 | \$ 249,997 | \$ | 95,830 | 72.3% |
| Oct-15 | 580 | \$ | 342,838 | \$ | 138,843 | \$ 109,415 | \$ | 40,780 | \$ 289,038 | \$ | 53,800 | 84.3% |
| Nov-15 | 579 | \$ | 342,852 | \$ | 180,305 | \$ 94,722 | \$ | 40,709 | \$ 315,736 | \$ | 27,116 | 92.1% |
| Dec-15 | 609 | \$ | 362,921 | \$ | 190,695 | \$ 101,509 | \$ | 42,819 | \$ 335,023 | \$ | 27,898 | 92.3% |
| Jan-16 | 634 | \$ | 389,674 | \$ | 183,027 | \$ 61,273 | \$ | 40,925 | \$ 285,225 | \$ | 104,449 | 73.2% |
| Feb-16 | 645 | \$ | 396,435 | \$ | 313,508 | \$ 40,463 | \$ | 41,635 | \$ 395,606 | \$ | 829 | 99.8% |
| Mar-16 | 649 | \$ | 398,895 | \$ | 128,205 | \$ 64,474 | \$ | 41,893 | \$ 234,572 | \$ | 164,323 | 58.8% |
| Apr-16 | 649 | \$ | 398,895 | \$ | 297,853 | \$ 96,720 | \$ | 41,893 | \$ 436,466 | \$ | (37,571) | 109.4% |
| May-16 | 651 | \$ | 400,124 | \$ | 279,814 | \$ 90,028 | \$ | 42,022 | \$ 411,864 | \$ | (11,740) | 102.9% |
| Jun-16 | 651 | \$ | 400,124 | \$ | 263,101 | \$ 111,232 | \$ | 42,022 | \$ 416,355 | \$ | (16,231) | 104.1% |
| Jul-16 | 654 | \$ | 401,968 | \$ | 588,846 | \$ 131,399 | \$ | 42,216 | \$ 762,461 | \$ | (360,493) | 189.7% |
| Aug-16 | 655 | \$ | 402,583 | \$ | 265,196 | \$ 83,568 | \$ | 42,280 | \$ 391,044 | \$ | 11,538 | 97.1% |
| Sep-16 | 651 | \$ | 400,124 | \$ | 304,759 | \$ 145,567 | \$ | 42,022 | \$ 492,348 | \$ | (92,224) | 123.0% |
| Oct-16 | 645 | \$ | 396,436 | \$ | 316,856 | \$ 106,210 | \$ | 41,635 | \$ 464,701 | \$ | (68,264) | 117.2% |
| Nov-16 | 647 | \$ | 387,901 | \$ | 240,752 | \$ 100,943 | \$ | 41,764 | \$ 383,459 | \$ | 4,442 | 98.9% |
| Dec-16 | 647 | \$ | 388,733 | \$ | 230,258 | \$ 146,962 | \$ | 41,764 | \$ 418,984 | \$ | (30,251) | 107.8% |
| Jan-17 | 739 | \$ | 499,104 | \$ | 300,978 | \$ 45,990 | \$ | 48,900 | \$ 395,868 | \$ | 103,237 | 79.3% |
| Feb-17 | 734 | \$ | 495,727 | \$ | 389,747 | \$ 50,969 | \$ | 48,569 | \$ 489,285 | \$ | 6,443 | 98.7% |
| Mar-17 | 731 | \$ | 490,769 | \$ | 290,944 | \$ 120,319 | \$ | 48,370 | \$ 459,633 | \$ | 31,135 | 93.7% |
| 2015 | 584 | \$ | 4,179,027 | \$ | 2,279,638 | \$ 934,209 | \$ | 492,381 | \$ 3,706,228 | \$ | 472,799 | 88.7% |
| 2016 | 648 | \$ | 4,761,891 | \$ | 3,412,175 | \$ 1,178,839 | \$ | 502,070 | \$ 5,093,084 | \$ | (331,193) | 107.0% |
| 2017 YTD | 735 | \$ | 1,485,600 | \$ | 981,669 | \$ 217,278 | \$ | 145,839 | \$ 1,344,786 | \$ | 140,814 | 90.5% |
| Current 12 Months | 671 | \$ | 5,062,488 | \$ | 3,769,104 | \$ 1,229,907 | \$ | | \$ 5,522,467 | \$ | (459,979) | 109.1% |

Data Source(s): Anthem Monthly Enrollment, Premiums, Claim Data 03-2017, SJVIA Premium Summary 2015-2017; SJVIA 2015-2017 Fixed Cost History



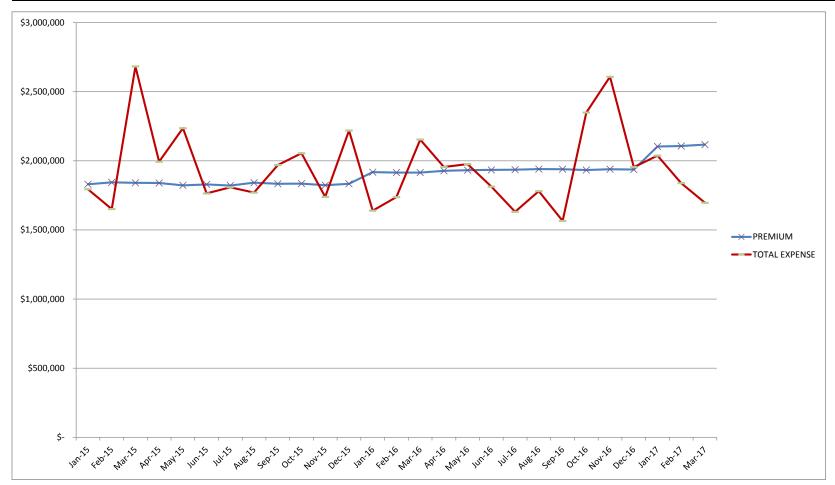


San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - ALL Medical County of Tulare

| | A | | В | С | | D | | E | | F | (| G C+D+E+F) | | H (B-G) | I (G/B) |
|----------------------|----------|----|------------|------------------|----|----------|------|------------|----|-----------|----|------------------|----|------------------|--------------------|
| | | | | | | (| CLAI | MS EXPENSI | E | | | | | | |
| MONTH-YEAR | ENROLLED |] | PREMIUM | MEDICAL | CA | PITATION | | RX | | FIXED | | TOTAL EXPENSE | D | \$ DIFFERENCE | PAID LOSS RATIO |
| Jan-15 | 2,783 | \$ | 1,830,985 | \$ 1,053,190 | \$ | 75,592 | \$ | 463,728 | \$ | 201,908 | \$ | 1,794,418 | \$ | 36,567 | 98.0% |
| Feb-15 | 2,801 | \$ | 1,844,223 | \$ 954,397 | \$ | 75,645 | \$ | 417,833 | \$ | 203,376 | \$ | 1,651,251 | \$ | 192,972 | 89.5% |
| Mar-15 | 2,791 | \$ | 1,840,807 | \$ 1,915,351 | \$ | 82,133 | \$ | 482,878 | \$ | 202,713 | \$ | 2,683,075 | \$ | (842,268) | 145.8% |
| Apr-15 | 2,784 | \$ | 1,839,576 | \$ 1,239,199 | \$ | 83,086 | \$ | 469,286 | \$ | 202,201 | \$ | 1,993,771 | \$ | (154,195) | 108.4% |
| May-15 | 2,753 | \$ | 1,822,846 | \$ 1,490,943 | \$ | 81,056 | \$ | 464,445 | \$ | 199,981 | \$ | 2,236,425 | \$ | (413,580) | 122.7% |
| Jun-15 | 2,766 | \$ | 1,829,528 | \$ 976,568 | \$ | 76,182 | \$ | 510,492 | \$ | 200,996 | \$ | 1,764,238 | \$ | 65,290 | 96.4% |
| Jul-15 | 2,756 | \$ | 1,821,866 | \$ 1,002,601 | \$ | 73,265 | \$ | 533,092 | \$ | 200,252 | \$ | 1,809,210 | \$ | 12,656 | 99.3% |
| Aug-15 | 2,784 | \$ | 1,841,754 | \$ 947,858 | \$ | 82,045 | \$ | 537,763 | \$ | 202,443 | \$ | 1,770,109 | \$ | 71,645 | 96.1% |
| Sep-15 | 2,771 | \$ | 1,834,036 | \$ 1,217,629 | \$ | 81,398 | \$ | 469,104 | \$ | 201,549 | \$ | 1,969,680 | \$ | (135,644) | 107.4% |
| Oct-15 | 2,770 | \$ | 1,835,421 | \$ 1,208,318 | \$ | 81,271 | \$ | 563,835 | \$ | 201,539 | \$ | 2,054,963 | \$ | (219,542) | 112.0% |
| Nov-15 | 2,754 | \$ | 1,823,370 | \$ 999,577 | \$ | 79,234 | \$ | 460,161 | \$ | 200,253 | \$ | 1,739,225 | \$ | 84,145 | 95.4% |
| Dec-15 | 2,771 | \$ | 1,834,119 | \$ 1,438,401 | \$ | 77,015 | \$ | 502,209 | \$ | 201,468 | \$ | 2,219,093 | \$ | (384,974) | 121.0% |
| Jan-16 | 2,766 | \$ | 1,918,242 | \$ 920,343 | \$ | 74,569 | \$ | 460,100 | \$ | 184,666 | \$ | 1,639,678 | \$ | 278,565 | 85.5% |
| Feb-16 | 2,769 | \$ | 1,915,349 | \$ 909,422 | \$ | 75,036 | \$ | 568,546 | \$ | 184,860 | \$ | 1,737,864 | \$ | 177,485 | 90.7% |
| Mar-16 | 2,767 | \$ | 1,915,749 | \$ 1,323,065 | \$ | 72,539 | \$ | 573,783 | \$ | 184,667 | \$ | 2,154,053 | \$ | (238,305) | 112.4% |
| Apr-16 | 2,789 | \$ | 1,928,230 | \$ 1,210,456 | \$ | 74,400 | \$ | 484,179 | \$ | 186,130 | \$ | 1,955,165 | \$ | (26,934) | 101.4% |
| May-16 | 2,799 | \$ | 1,932,115 | \$ 1,175,116 | \$ | 74,385 | \$ | 540,390 | \$ | 186,754 | \$ | 1,976,645 | \$ | (44,531) | 102.3% |
| Jun-16 | 2,802 | \$ | 1,934,393 | \$ 1,052,925 | \$ | 70,965 | \$ | 502,785 | \$ | 186,927 | \$ | 1,813,601 | \$ | 120,792 | 93.8% |
| Jul-16 | 2,807 | \$ | 1,936,310 | \$ 884,484 | \$ | 73,711 | \$ | 485,586 | \$ | 187,292 | \$ | 1,631,073 | \$ | 305,237 | 84.2% |
| Aug-16 | 2,817 | \$ | 1,940,090 | \$ 925,254 | \$ | 67,813 | \$ | 599,698 | \$ | 188,022 | \$ | 1,780,787 | \$ | 159,302 | 91.8% |
| Sep-16 | 2,818 | \$ | 1,939,674 | \$ 738,393 | \$ | 73,753 | \$ | 564,819 | \$ | 188,171 | \$ | 1,565,136 | \$ | 374,538 | 80.7% |
| Oct-16 | 2,814 | \$ | 1,933,717 | \$ 1,478,516 | \$ | 71,587 | \$ | 611,072 | \$ | 187,913 | \$ | 2,349,088 | \$ | (415,371) | 121.5% |
| Nov-16 | 2,825 | \$ | 1,939,416 | \$ 1,781,445 | \$ | 69,873 | \$ | 567,997 | \$ | 188,602 | \$ | 2,607,916 | \$ | (668,500) | 134.5% |
| Dec-16 | 2,823 | \$ | 1,937,203 | \$ 1,088,997 | \$ | 71,196 | \$ | 606,495 | \$ | 188,409 | \$ | 1,955,098 | \$ | (17,895) | 100.9% |
| Jan-17 | 2,813 | \$ | 2,104,343 | \$ 1,255,512 | \$ | - | \$ | 595,840 | \$ | 186,157 | \$ | 2,037,510 | \$ | 66,833 | 96.8% |
| Feb-17 | 2,814 | \$ | 2,107,318 | \$ 1,116,178 | \$ | = | \$ | 536,533 | \$ | 186,224 | \$ | 1,838,934 | \$ | 268,384 | 87.3% |
| Mar-17 | 2,825 | \$ | 2,117,411 | \$ 938,312 | \$ | - | \$ | 571,707 | \$ | 186,951 | \$ | 1,696,970 | \$ | 420,440 | 80.1% |
| 2015 | 2,774 | \$ | 21,998,530 | \$ 14,444,032 | \$ | 947,923 | \$ | 5,874,825 | \$ | 2,418,678 | \$ | 23,685,458 | \$ | (1,686,928) | 107.7% |
| 2016 | 2,800 | \$ | 23,170,488 | \$ 13,488,416 | \$ | 869,826 | \$ | 6,565,449 | \$ | 2,242,413 | \$ | 23,166,104 | \$ | 4,384 | 100.0% |
| 2017 YTD | 2,817 | \$ | 6,329,072 | \$ 3,310,002 | \$ | _ | \$ | 1,704,080 | \$ | 559,332 | \$ | 5,573,414 | \$ | 755,658 | 88.1% |
| Current 12 Months | 2,812 | \$ | 23,750,220 | \$ 13,645,588 | \$ | 647,683 | \$ | 6,667,101 | \$ | 2,247,552 | \$ | 23,207,923 | \$ | 542,297 | 97.7% |



San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - ALL Medical County of Tulare

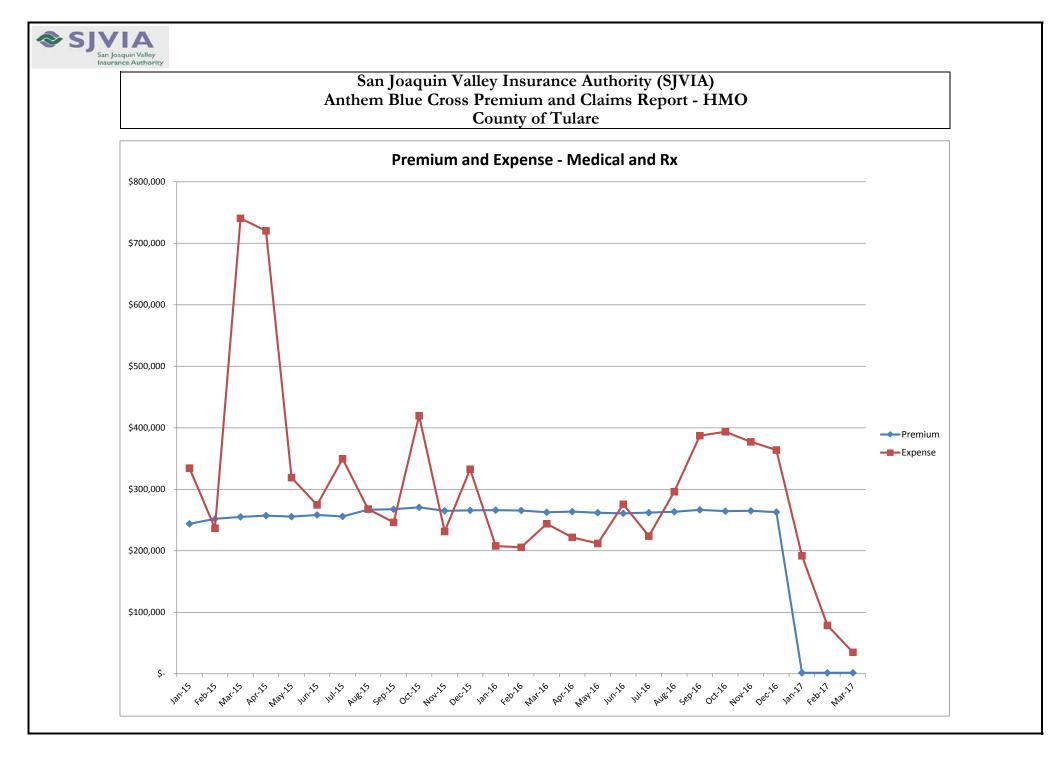




San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - HMO County of Tulare

| | A | | В | | С | | D | | Е | | F | | G | | Н | I |
|----------------------|----------|----|-----------|----|-----------|----|-----------|------|-------------|----|---------|----|------------------|----|------------------|--------------------|
| | | | | | | | | | | | | (| C+D+E+F) | | (B-G) | (G/B) |
| | | | | | | | (| CLAI | IMS EXPENSI | E | | | | | | |
| MONTH-YEAR | ENROLLED | P | REMIUM | l | MEDICAL | CA | APITATION | | RX | | FIXED | 1 | TOTAL EXPENSE | D | \$ DIFFERENCE | PAID LOSS RATIO |
| Jan-15 | 309 | \$ | 243,872 | \$ | 190,399 | \$ | 75,592 | \$ | 40,395 | \$ | 27,961 | \$ | 334,347 | \$ | (90,476) | 137.1% |
| Feb-15 | 319 | \$ | 251,868 | \$ | 79,177 | \$ | 75,645 | \$ | 52,913 | \$ | 28,866 | \$ | 236,601 | \$ | 15,267 | 93.9% |
| Mar-15 | 321 | \$ | 255,148 | \$ | 571,869 | \$ | 82,133 | \$ | 57,437 | \$ | 29,047 | \$ | 740,487 | \$ | (485,339) | 290.2% |
| Apr-15 | 320 | \$ | 257,292 | \$ | 571,981 | \$ | 83,086 | \$ | 36,296 | \$ | 28,957 | \$ | 720,319 | \$ | (463,028) | 280.0% |
| May-15 | 318 | \$ | 255,493 | \$ | 155,026 | \$ | 81,056 | \$ | 54,080 | \$ | 28,776 | \$ | 318,938 | \$ | (63,446) | 124.8% |
| Jun-15 | 323 | \$ | 258,306 | \$ | 115,923 | \$ | 76,182 | \$ | 53,305 | \$ | 29,228 | \$ | 274,639 | \$ | (16,332) | 106.3% |
| Jul-15 | 321 | \$ | 255,830 | \$ | 201,531 | \$ | 73,265 | \$ | 45,750 | \$ | 29,047 | \$ | 349,594 | \$ | (93,763) | 136.7% |
| Aug-15 | 332 | \$ | 266,751 | \$ | 102,263 | \$ | 82,045 | \$ | 53,468 | \$ | 30,043 | \$ | 267,820 | \$ | (1,068) | 100.4% |
| Sep-15 | 333 | \$ | 267,483 | \$ | 79,468 | \$ | 81,398 | \$ | 55,199 | \$ | 30,133 | \$ | 246,199 | \$ | 21,285 | 92.0% |
| Oct-15 | 336 | \$ | 270,653 | \$ | 257,415 | \$ | 81,271 | \$ | 50,542 | \$ | 30,405 | \$ | 419,632 | \$ | (148,979) | 155.0% |
| Nov-15 | 328 | \$ | 265,012 | \$ | 71,337 | \$ | 79,234 | \$ | 51,114 | \$ | 29,681 | \$ | 231,366 | \$ | 33,646 | 87.3% |
| Dec-15 | 329 | \$ | 265,741 | \$ | 180,203 | \$ | 77,015 | \$ | 45,611 | \$ | 29,771 | \$ | 332,600 | \$ | (66,859) | 125.2% |
| Jan-16 | 289 | \$ | 266,033 | \$ | 68,339 | \$ | 74,569 | \$ | 40,188 | \$ | 24,776 | \$ | 207,872 | \$ | 58,161 | 78.1% |
| Feb-16 | 289 | \$ | 265,507 | \$ | 59,035 | \$ | 75,036 | \$ | 46,727 | \$ | 24,776 | \$ | 205,574 | \$ | 59,933 | 77.4% |
| Mar-16 | 286 | \$ | 262,545 | \$ | 90,215 | \$ | 72,539 | \$ | 56,647 | \$ | 24,519 | \$ | 243,919 | \$ | 18,626 | 92.9% |
| Apr-16 | 288 | \$ | 263,672 | \$ | 71,342 | \$ | 74,400 | \$ | 51,369 | \$ | 24,690 | \$ | 221,801 | \$ | 41,871 | 84.1% |
| May-16 | 287 | \$ | 261,936 | \$ | 72,036 | \$ | 74,385 | \$ | 40,911 | \$ | 24,605 | \$ | 211,937 | \$ | 49,999 | 80.9% |
| Jun-16 | 286 | \$ | 260,869 | \$ | 124,170 | \$ | 70,965 | \$ | 55,944 | \$ | 24,519 | \$ | 275,597 | \$ | (14,728) | 105.6% |
| Jul-16 | 288 | \$ | 261,996 | \$ | 77,567 | \$ | 73,711 | \$ | 47,881 | \$ | 24,690 | \$ | 223,849 | \$ | 38,148 | 85.4% |
| Aug-16 | 292 | \$ | 263,443 | \$ | 153,032 | \$ | 67,813 | \$ | 50,196 | \$ | 25,033 | \$ | 296,075 | \$ | (32,632) | 112.4% |
| Sep-16 | 296 | \$ | 266,565 | \$ | 163,002 | \$ | 73,753 | \$ | 125,064 | \$ | 25,376 | \$ | 387,195 | \$ | (120,630) | 145.3% |
| Oct-16 | 296 | \$ | 264,366 | \$ | 171,644 | \$ | 71,587 | \$ | 124,997 | \$ | 25,376 | \$ | 393,604 | \$ | (129,238) | 148.9% |
| Nov-16 | 295 | \$ | 264,973 | \$ | 155,610 | \$ | 69,873 | \$ | 126,345 | \$ | 25,290 | \$ | 377,118 | \$ | (112,145) | 142.3% |
| Dec-16 | 292 | \$ | 262,920 | \$ | 139,270 | \$ | 71,196 | \$ | 128,271 | \$ | 25,033 | \$ | 363,771 | \$ | (100,851) | 138.4% |
| Jan-17 | 1 | \$ | 1,593 | \$ | 191,814 | \$ | - | \$ | 19 | \$ | 87 | \$ | 191,920 | \$ | (190,327) | 12049.5% |
| Feb-17 | 1 | \$ | 1,593 | \$ | 78,509 | \$ | - | \$ | - | \$ | 87 | \$ | 78,596 | \$ | (77,004) | 4934.6% |
| Mar-17 | 1 | \$ | 1,593 | \$ | 34,817 | \$ | - | \$ | - | \$ | 87 | \$ | 34,904 | \$ | (33,312) | 2191.4% |
| 2015 | 324 | \$ | 3,113,449 | \$ | 2,576,592 | \$ | 947,923 | \$ | 596,111 | \$ | 351,916 | \$ | 4,472,541 | \$ | 13,801 | 143.7% |
| 2016 | 290 | \$ | 3,164,826 | \$ | 1,345,262 | \$ | 869,826 | \$ | 894,540 | \$ | 298,683 | \$ | 3,408,312 | \$ | 11,739 | 107.7% |
| 2017 YTD | 1 | \$ | 4,778 | \$ | 305,140 | \$ | - | \$ | 19 | \$ | 262 | \$ | 305,421 | \$ | (300,642) | 6391.9% |
| Current 12 Months | 219 | \$ | 2,375,520 | \$ | 1,432,813 | \$ | 647,683 | \$ | 750,998 | \$ | 224,875 | \$ | 3,056,368 | \$ | (680,849) | 128.7% |

Data Source(s): Anthem Monthly Enrollment, Premiums, Claim Data 03-2017; Envolve Pharmacy Solutions Monthly Claims, SJVIA Premium Summary 2015 - 2017; SJVIA 2015-2017 Fixed Cost History

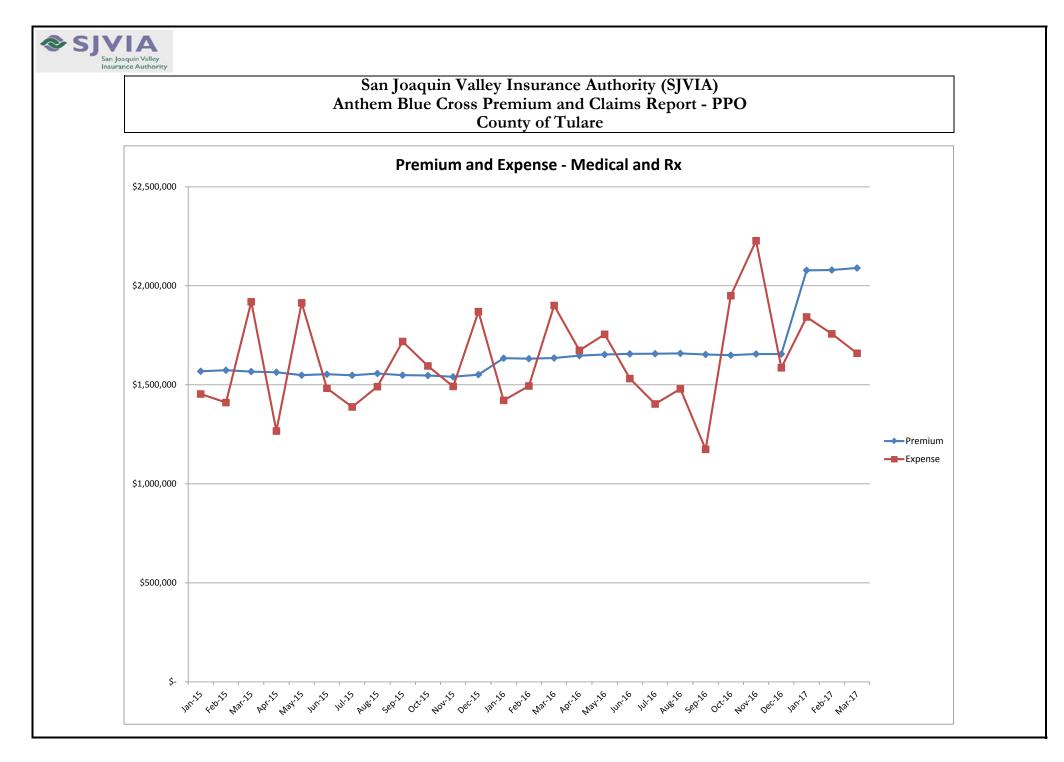




San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - PPO County of Tulare

| | A | | В | С | D | | Е | | F (C+D+E) | | G (B-F) | H (F/B) |
|----------------------|----------|----|------------|------------------|-----------------|-----|-----------|----|------------------|----|-----------------|--------------------|
| | | | | | CLAIMS I | EXP | ENSE | | | | | |
| MONTH-YEAR | ENROLLED | 1 | PREMIUM | MEDICAL | RX | | FIXED | : | TOTAL EXPENSE | DI | \$ IFFERENCE | PAID LOSS RATIO |
| Jan-15 | 2,441 | \$ | 1,568,540 | \$ 859,062 | \$ 423,020 | \$ | 171,627 | \$ | 1,453,709 | \$ | 114,831 | 92.7% |
| Feb-15 | 2,449 | \$ | 1,573,782 | \$ 873,567 | \$ 364,921 | \$ | 172,189 | \$ | 1,410,677 | \$ | 163,105 | 89.6% |
| Mar-15 | 2,437 | \$ | 1,567,085 | \$ 1,322,573 | \$ 425,441 | \$ | 171,345 | \$ | 1,919,359 | \$ | (352,274) | 122.5% |
| Apr-15 | 2,431 | \$ | 1,563,711 | \$ 663,432 | \$ 432,368 | \$ | 170,924 | \$ | 1,266,724 | \$ | 296,987 | 81.0% |
| May-15 | 2,402 | \$ | 1,548,779 | \$ 1,335,394 | \$ 409,743 | \$ | 168,885 | \$ | 1,914,022 | \$ | (365,242) | 123.6% |
| Jun-15 | 2,412 | \$ | 1,553,588 | \$ 857,645 | \$ 455,603 | \$ | 169,588 | \$ | 1,482,836 | \$ | 70,752 | 95.4% |
| Jul-15 | 2,404 | \$ | 1,548,402 | \$ 732,247 | \$ 487,188 | \$ | 169,025 | \$ | 1,388,460 | \$ | 159,942 | 89.7% |
| Aug-15 | 2,421 | \$ | 1,557,369 | \$ 838,162 | \$ 482,461 | \$ | 170,221 | \$ | 1,490,844 | \$ | 66,525 | 95.7% |
| Sep-15 | 2,407 | \$ | 1,548,919 | \$ 1,135,876 | \$ 413,905 | \$ | 169,236 | \$ | 1,719,017 | \$ | (170,098) | 111.0% |
| Oct-15 | 2,403 | \$ | 1,547,133 | \$ 916,021 | \$ 510,495 | \$ | 168,955 | \$ | 1,595,471 | \$ | (48,338) | 103.1% |
| Nov-15 | 2,395 | \$ | 1,540,725 | \$ 915,407 | \$ 408,293 | \$ | 168,392 | \$ | 1,492,093 | \$ | 48,632 | 96.8% |
| Dec-15 | 2,413 | \$ | 1,551,683 | \$ 1,243,499 | \$ 456,567 | \$ | 169,658 | \$ | 1,869,724 | \$ | (318,041) | 120.5% |
| Jan-16 | 2,445 | \$ | 1,634,557 | \$ 844,648 | \$ 419,202 | \$ | 157,825 | \$ | 1,421,675 | \$ | 212,882 | 87.0% |
| Feb-16 | 2,448 | \$ | 1,632,189 | \$ 814,535 | \$ 521,819 | \$ | 158,018 | \$ | 1,494,373 | \$ | 137,817 | 91.6% |
| Mar-16 | 2,449 | \$ | 1,635,551 | \$ 1,225,617 | \$ 517,136 | \$ | 158,083 | \$ | 1,900,836 | \$ | (265,285) | 116.2% |
| Apr-16 | 2,470 | \$ | 1,647,398 | \$ 1,082,260 | \$ 432,397 | \$ | 159,439 | \$ | 1,674,095 | \$ | (26,697) | 101.6% |
| May-16 | 2,481 | \$ | 1,653,019 | \$ 1,095,985 | \$ 499,089 | \$ | 160,149 | \$ | 1,755,222 | \$ | (102,204) | 106.2% |
| Jun-16 | 2,485 | \$ | 1,656,364 | \$ 925,363 | \$ 446,034 | \$ | 160,407 | \$ | 1,531,804 | \$ | 124,560 | 92.5% |
| Jul-16 | 2,488 | \$ | 1,657,154 | \$ 805,929 | \$ 437,009 | \$ | 160,600 | \$ | 1,403,539 | \$ | 253,615 | 84.7% |
| Aug-16 | 2,493 | \$ | 1,658,994 | \$ 769,888 | \$ 549,001 | \$ | 160,923 | \$ | 1,479,812 | \$ | 179,182 | 89.2% |
| Sep-16 | 2,488 | \$ | 1,653,463 | \$ 574,578 | \$ 439,054 | \$ | 160,600 | \$ | 1,174,232 | \$ | 479,230 | 71.0% |
| Oct-16 | 2,484 | \$ | 1,649,705 | \$ 1,304,493 | \$ 485,461 | \$ | 160,342 | \$ | 1,950,296 | \$ | (300,591) | 118.2% |
| Nov-16 | 2,497 | \$ | 1,655,781 | \$ 1,625,534 | \$ 440,989 | \$ | 161,181 | \$ | 2,227,704 | \$ | (571,923) | 134.5% |
| Dec-16 | 2,498 | \$ | 1,655,621 | \$ 947,450 | \$ 477,450 | \$ | 161,246 | \$ | 1,586,146 | \$ | 69,475 | 95.8% |
| Jan-17 | 2,775 | \$ | 2,078,647 | \$ 1,063,327 | \$ 595,773 | \$ | 183,622 | \$ | 1,842,721 | \$ | 235,925 | 88.7% |
| Feb-17 | 2,774 | \$ | 2,079,970 | \$ 1,037,311 | \$ 536,528 | \$ | 183,556 | \$ | 1,757,394 | \$ | 322,576 | 84.5% |
| Mar-17 | 2,785 | \$ | 2,090,062 | \$ 903,425 | \$ 571,682 | \$ | 184,283 | \$ | 1,659,390 | \$ | 430,672 | 79.4% |
| 2015 | 2,418 | \$ | 18,669,716 | \$ 11,692,885 | \$ 5,270,004 | \$ | 2,040,045 | \$ | 19,002,934 | \$ | 26,312,983 | 101.8% |
| 2016 | 2,477 | \$ | 19,789,796 | \$ 12,016,280 | \$ 5,664,640 | \$ | 1,918,813 | \$ | 19,599,733 | \$ | 27,183,186 | 99.0% |
| 2017 YTD | 2,778 | \$ | 6,248,679 | \$ 3,004,063 | \$ 1,703,982 | \$ | 551,461 | \$ | 5,259,506 | \$ | 989,173 | 84.2% |
| Current 12 Months | 2,560 | \$ | 21,136,178 | \$ 12,135,543 | \$ 5,910,465 | \$ | 1,996,348 | \$ | 20,042,356 | \$ | 1,093,822 | 94.8% |

Data Source(s): Anthem Monthly Enrollment, Premiums, Claim Data 03-2017; Envolve Pharmacy Solutions Monthly Claims; SJVIA Premium Summary 2015 - 2017; SJVIA 2015-2017 Fixed Cost History

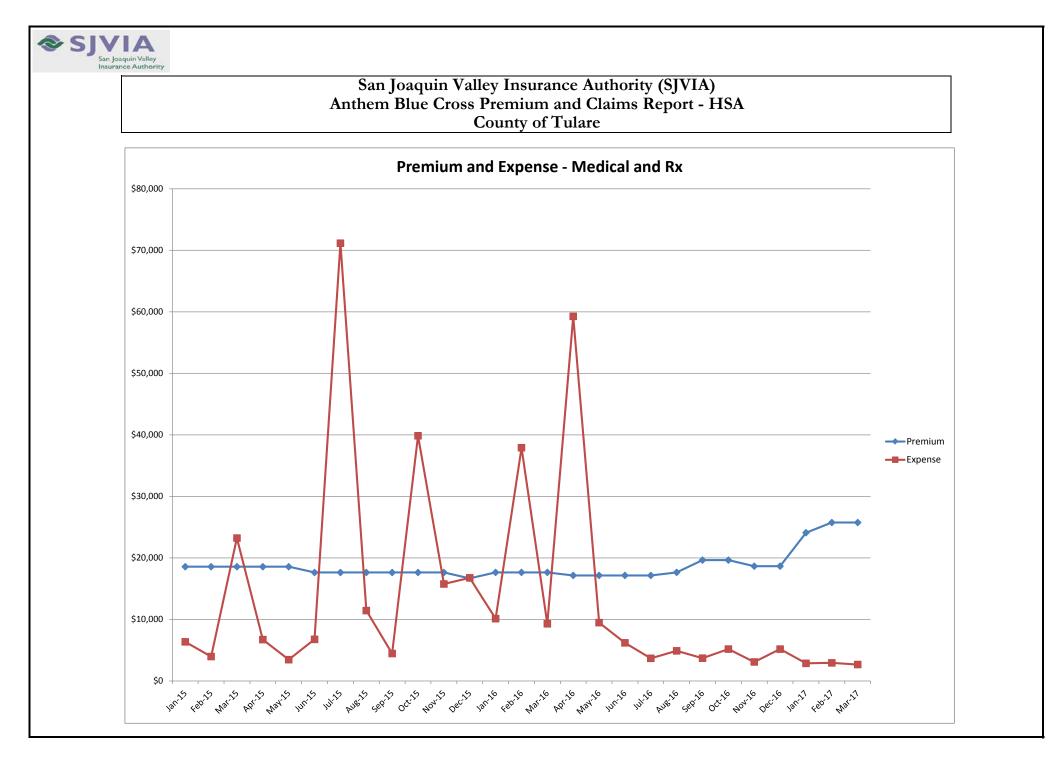




San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - HSA County of Tulare

| | A | В | С | D | E | F (C+D+E) | G (B-F) | H (G/B) |
|----------------------|----------|-----------|-----------|----------|----------|--------------|------------|------------|
| | | | | CLAIMS I | (D-F) | (G/D) | | |
| | | | | | | | | |
| MONTH-YEAR | ENROLLED | PREMIUM | MEDICAL | RX | FIXED | TOTAL | \$ | \$ |
| | | | | | | EXPENSE | DIFFERENCE | DIFFERENCE |
| Jan-15 | 33 | \$18,573 | \$3,729 | \$313 | \$2,320 | \$6,362 | \$12,211 | 34.3% |
| Feb-15 | 33 | \$18,573 | \$1,653 | \$0 | \$2,320 | \$3,973 | \$14,600 | 21.4% |
| Mar-15 | 33 | \$18,573 | \$20,909 | \$0 | \$2,320 | \$23,229 | -\$4,656 | 125.1% |
| Apr-15 | 33 | \$18,573 | \$3,786 | \$622 | \$2,320 | \$6,728 | \$11,845 | 36.2% |
| May-15 | 33 | \$18,573 | \$523 | \$622 | \$2,320 | \$3,465 | \$15,108 | 18.7% |
| Jun-15 | 31 | \$17,634 | \$3,000 | \$1,584 | \$2,180 | \$6,764 | \$10,870 | 38.4% |
| Jul-15 | 31 | \$17,634 | \$68,823 | \$154 | \$2,180 | \$71,157 | -\$53,523 | 403.5% |
| Aug-15 | 31 | \$17,634 | \$7,433 | \$1,833 | \$2,180 | \$11,446 | \$6,188 | 64.9% |
| Sep-15 | 31 | \$17,634 | \$2,285 | \$0 | \$2,180 | \$4,465 | \$13,169 | 25.3% |
| Oct-15 | 31 | \$17,634 | \$34,882 | \$2,798 | \$2,180 | \$39,860 | -\$22,226 | 226.0% |
| Nov-15 | 31 | \$17,634 | \$12,833 | \$754 | \$2,180 | \$15,767 | \$1,867 | 89.4% |
| Dec-15 | 29 | \$16,695 | \$14,699 | \$30 | \$2,039 | \$16,768 | -\$73 | 100.4% |
| Jan-16 | 32 | \$17,653 | \$7,356 | \$710 | \$2,066 | \$10,132 | \$7,521 | 57.4% |
| Feb-16 | 32 | \$17,653 | \$35,852 | \$0 | \$2,066 | \$37,918 | -\$20,265 | 214.8% |
| Mar-16 | 32 | \$17,653 | \$7,233 | \$0 | \$2,066 | \$9,299 | \$8,354 | 52.7% |
| Apr-16 | 31 | \$17,160 | \$56,854 | \$413 | \$2,001 | \$59,268 | -\$42,108 | 345.4% |
| May-16 | 31 | \$17,160 | \$7,095 | \$390 | \$2,001 | \$9,486 | \$7,674 | 55.3% |
| Jun-16 | 31 | \$17,160 | \$3,392 | \$807 | \$2,001 | \$6,200 | \$10,960 | 36.1% |
| Jul-16 | 31 | \$17,160 | \$988 | \$696 | \$2,001 | \$3,685 | \$13,475 | 21.5% |
| Aug-16 | 32 | \$17,653 | \$2,334 | \$501 | \$2,066 | \$4,901 | \$12,752 | 27.8% |
| Sep-16 | 34 | \$19,646 | \$813 | \$701 | \$2,195 | \$3,709 | \$15,938 | 18.9% |
| Oct-16 | 34 | \$19,646 | \$2,379 | \$614 | \$2,195 | \$5,188 | \$14,459 | 26.4% |
| Nov-16 | 33 | \$18,662 | \$301 | \$663 | \$2,130 | \$3,094 | \$15,568 | 16.6% |
| Dec-16 | 33 | \$18,662 | \$2,277 | \$774 | \$2,130 | \$5,181 | \$13,481 | 27.8% |
| Jan-17 | 37 | \$24,104 | \$371 | \$49 | \$2,448 | \$2,868 | \$21,235 | 11.9% |
| Feb-17 | 39 | \$25,755 | \$358 | \$5 | \$2,581 | \$2,944 | \$22,812 | 11.4% |
| Mar-17 | 39 | \$25,755 | \$70 | \$25 | \$2,581 | \$2,676 | \$23,080 | 10.4% |
| 2015 | 32 | \$215,364 | \$174,555 | \$8,710 | \$26,718 | \$209,983 | \$5,381 | 97.5% |
| 2016 | 32 | \$215,866 | \$126,874 | \$6,269 | \$24,916 | \$158,059 | \$57,807 | 73.2% |
| 2017 YTD | 38 | \$75,614 | \$799 | \$79 | \$7,610 | \$8,488 | \$67,127 | 11.2% |
| Current 12 Months | 34 | \$238,523 | \$77,232 | \$5,638 | \$26,329 | \$109,199 | \$129,324 | 45.8% |

Data Source(s): Anthem Monthly Enrollment, Premiums, Claim Data 03-2017; SJVIA Premium Summary 2015 - 2017; SJVIA 2015-2017 Fixed Cost History





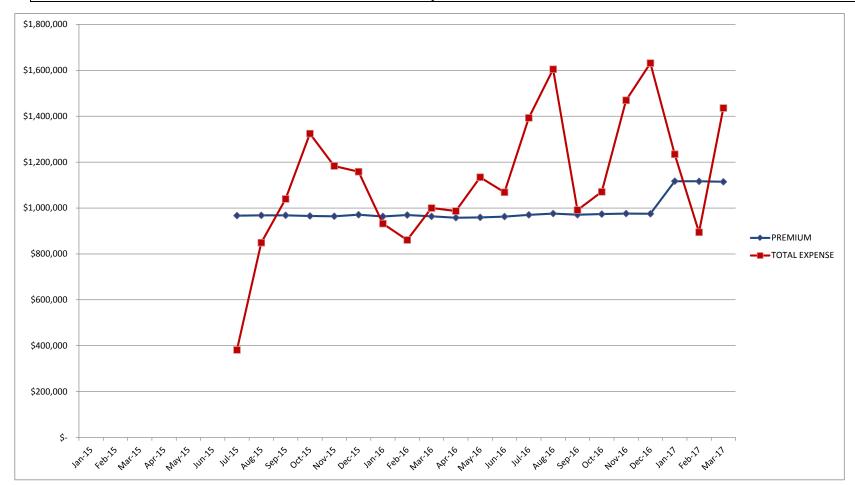
San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - All Medical County of Sutter

| | A | В | | С | | D | | E | | F (C+D+E) | | G (B-F) | | H (F/B) |
|----------------------|----------|---------|------------|---------|----------------|----|-----------|-------|---------|------------------|------------|------------------|-------------|--------------------|
| | | | | | CLAIMS EXPENSE | | | | | | | | | |
| MONTH-YEAR | ENROLLED | PREMIUM | | MEDICAL | | RX | | FIXED | | TOTAL EXPENSE | | \$ DIFFERENCE | | PAID LOSS RATIO |
| Jan-15 | | | | | | | | | | | | | | |
| Feb-15 | | | | | | | | | | | | | | |
| Mar-15 | | | | | | | | | | | | | | |
| Apr-15 | | | | | | | | | | | | | | |
| May-15 | | | | | | | | | | | | | | |
| Jun-15 | | _ | | _ | | _ | | _ | | _ | | | | |
| Jul-15 | 827 | \$ | 966,917 | \$ | 202,704 | \$ | 119,044 | \$ | 59,800 | \$ | 381,549 | \$ | 585,368 | 39.5% |
| Aug-15 | 829 | \$ | 967,866 | \$ | 588,186 | \$ | 200,706 | \$ | 59,945 | \$ | 848,837 | \$ | 119,030 | 87.7% |
| Sep-15 | 829 | \$ | 968,238 | \$ | 773,618 | \$ | 205,754 | \$ | 59,945 | \$ | 1,039,317 | \$ | (71,079) | 107.3% |
| Oct-15 | 828 | \$ | 965,309 | \$ | 1,048,932 | \$ | 215,104 | \$ | 59,873 | \$ | 1,323,908 | \$ | (358,599) | 137.1% |
| Nov-15 | 829 | \$ | 964,087 | \$ | 945,895 | \$ | 177,005 | \$ | 59,945 | \$ | 1,182,845 | \$ | (218,758) | 122.7% |
| Dec-15 | 838 | \$ | 970,577 | \$ | 874,821 | \$ | 222,566 | \$ | 60,596 | \$ | 1,157,983 | \$ | (187,406) | 119.3% |
| Jan-16 | 838 | \$ | 963,442 | \$ | 668,688 | \$ | 207,413 | \$ | 55,769 | \$ | 931,869 | \$ | 31,572 | 96.7% |
| Feb-16 | 844 | \$ | 969,232 | \$ | 598,567 | \$ | 205,775 | \$ | 56,168 | \$ | 860,510 | \$ | 108,721 | 88.8% |
| Mar-16 | 841 | \$ | 963,468 | \$ | 704,080 | \$ | 239,688 | \$ | 55,969 | \$ | 999,737 | \$ | (36,269) | 103.8% |
| Apr-16 | 836 | \$ | 957,730 | \$ | 733,924 | \$ | 197,124 | \$ | 55,636 | \$ | 986,684 | \$ | (28,954) | 103.0% |
| May-16 | 838 | \$ | 959,134 | \$ | 837,899 | \$ | 240,490 | \$ | 55,769 | \$ | 1,134,157 | \$ | (175,023) | 118.2% |
| Jun-16 | 842 | \$ | 962,577 | \$ | 748,193 | \$ | 264,305 | \$ | 56,035 | \$ | 1,068,533 | \$ | (105,956) | 111.0% |
| Jul-16 | 849 | \$ | 970,118 | \$ | 1,100,058 | \$ | 235,968 | \$ | 56,501 | \$ | 1,392,527 | \$ | (422,409) | 143.5% |
| Aug-16 | 854 | \$ | 975,849 | \$ | 1,275,882 | \$ | 271,719 | \$ | 56,834 | \$ | 1,604,435 | \$ | (628,585) | 164.4% |
| Sep-16 | 854 | \$ | 970,522 | \$ | 669,733 | \$ | 264,442 | \$ | 56,834 | \$ | 991,008 | \$ | (20,486) | 102.1% |
| Oct-16 | 857 | \$ | 973,343 | \$ | 697,079 | \$ | 316,136 | \$ | 57,033 | \$ | 1,070,248 | \$ | (96,905) | 110.0% |
| Nov-16 | 859 | \$ | 975,844 | \$ | 1,107,165 | \$ | 304,920 | \$ | 57,166 | \$ | 1,469,251 | \$ | (493,407) | 150.6% |
| Dec-16 | 858 | \$ | 974,824 | \$ | 1,301,408 | \$ | 272,582 | \$ | 57,100 | \$ | 1,631,089 | \$ | (656,266) | 167.3% |
| Jan-17 | 846 | \$ | 1,116,778 | \$ | 918,062 | \$ | 258,341 | \$ | 57,672 | \$ | 1,234,075 | \$ | (117,297) | 110.5% |
| Feb-17 | 846 | \$ | 1,116,150 | \$ | 613,193 | \$ | 223,549 | \$ | 57,672 | \$ | 894,414 | \$ | 221,737 | 80.1% |
| Mar-17 | 846 | \$ | 1,114,111 | \$ | 1,101,669 | \$ | 276,122 | \$ | 57,672 | \$ | 1,435,463 | \$ | (321,352) | 128.8% |
| 2015 | 830 | \$ | 5,802,995 | \$ | 4,434,156 | \$ | 1,140,179 | \$ | 360,104 | \$ | 5,934,438 | \$ | (131,444) | 102.3% |
| 2016 | 848 | \$ | 11,616,082 | \$ | 10,442,676 | \$ | 3,020,559 | \$ | 676,814 | \$ | 14,140,049 | \$ | (2,523,967) | 121.7% |
| 2017 YTD | 846 | \$ | 3,347,039 | \$ | 2,632,924 | \$ | 758,012 | \$ | 173,015 | \$ | 3,563,951 | \$ | (216,912) | 106.5% |
| Current 12 Months | 849 | \$ | 12,066,980 | \$ | 11,104,265 | \$ | 3,125,695 | \$ | | \$ | 14,911,884 | \$ | (2,844,903) | 123.6% |

Data Source(s): Anthem Monthly Enrollment, Premiums, Claim Data 03-2017; Envolve Pharmacy Solutions Monthly Claims; SJVIA Premium Summary 2015 - 2017; SJVIA 2015-2017 Fixed Cost History



San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - All Medical County of Sutter





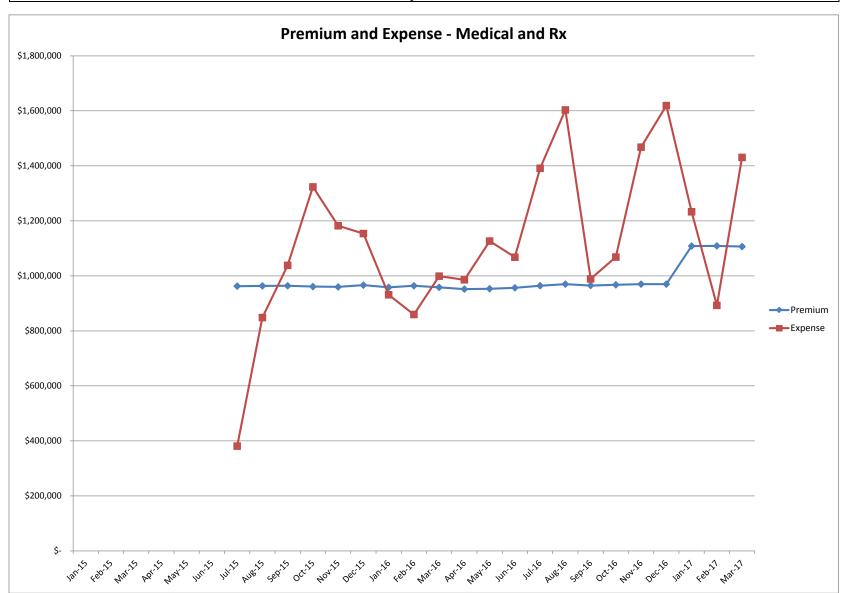
San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - PPO County of Sutter

| | A | В | | С | | D | | E | | F (C+D+E) | | G (B-F) | | H (F/B) |
|--|--------------------------|----------------|--|----------------|--|----------------|--|----------------|--------------------------------------|------------------|--|------------------|--|-------------------------------------|
| | | | | | | CLAIMS EXPENSE | | | | | (= = -) | | , | |
| MONTH-YEAR | ENROLLED | PREMIUM | | MEDICAL | | RX | | FIXED | | TOTAL EXPENSE | | \$ DIFFERENCE | | PAID LOSS RATIO |
| Jan-15 Feb-15 Mar-15 Apr-15 May-15 Jun-15 | | | | | | | | | | | | | | |
| Jul-15 Jul-15 Aug-15 Sep-15 | 820 822 822 | \$ \$ \$ | 962,568 963,517 963,889 | \$ \$ \$ | 202,698 588,186 773,002 | \$ \$ | 119,042 200,704 205,749 | \$ \$ \$ | 59,294 59,439 59,439 | \$ \$ | 381,035 848,328 1,038,190 | \$ \$ \$ | 581,533 115,189 (74,301) | 39.6% 88.0% 107.7% |
| Oct-15 Nov-15 Dec-15 | 821 822 831 | \$ \$ \$ | 960,960 959,738 966,228 | \$ \$ \$ | 1,048,932 945,670 871,182 | \$ \$ \$ | 215,104 177,005 222,558 | \$ \$ \$ | 59,367 59,439 60,090 | \$ \$ \$ | 1,323,402 1,182,114 1,153,830 | \$ \$ | (362,442) (222,376) (187,602) | 137.7% 123.2% 119.4% |
| Jan-16 Feb-16 Mar-16 | 830 836 833 | \$ \$ \$ | 958,209 964,000 958,235 | \$ \$ \$ | 668,688 598,079 703,812 | \$ \$ \$ | 207,323 205,773 239,688 | \$ \$ \$ | 55,237 55,636 55,436 | \$ \$ | 931,247 859,488 998,936 | \$ \$ \$ | 26,962 104,511 (40,701) | 97.2% 89.2% 104.2% |
| Apr-16 May-16 | 827 829 | \$ \$ | 951,818 953,222 | \$ \$ | 733,562 831,115 | \$ \$ | 197,120 240,264 | \$ | 55,037 55,170 | \$ | 985,719 1,126,548 | \$ | (33,901) (173,326) | 103.6% 118.2% |
| Jun-16 Jul-16 Aug-16 | 833 840 845 | \$ \$ \$ | 956,665 964,205 969,937 | \$ \$ | 748,193 1,099,260 1,275,367 | \$ \$ \$ | 264,305 235,932 271,663 | \$ \$ | 55,436 55,902 56,235 | \$ \$ \$ | 1,067,934 1,391,094 1,603,265 | \$ \$ \$ | (111,269) (426,888) (633,328) | 111.6% 144.3% 165.3% |
| Sep-16 Oct-16 Nov-16 | 845 847 849 | \$ \$ \$ | 964,950 967,430 969,931 | \$ \$ \$ | 668,395 695,849 1,106,638 | \$ \$ \$ | 264,368 316,089 304,835 | \$ \$ \$ | 56,235 56,368 56,501 | \$ \$ \$ \$ | 988,997 1,068,305 1,467,973 | \$ \$ | (24,048) (100,875) (498,042) | 102.5% 110.4% 151.3% |
| Dec-16 Jan-17 Feb-17 Mar-17 | 849 835 836 835 | \$ \$ \$ | 969,795 1,108,458 1,108,945 1,106,476 | \$ \$ \$ | 1,290,171 917,809 612,264 1,098,634 | \$ \$ \$ | 272,453 258,329 223,501 275,055 | \$ \$ \$ | 56,501 56,922 56,990 56,922 | \$ \$ \$ | 1,619,124 1,233,060 892,755 1,430,611 | \$ \$ \$ | (649,330) (124,602) 216,190 (324,135) | 167.0% 111.2% 80.5% 129.3% |
| 2015 | 823 | \$ | 5,776,899 | \$ | 4,429,670 | \$ | 1,140,162 | \$ | 357,067 | \$ | 5,926,898 | \$ | (149,999) | 102.6% |
| 2016 | 839 835 | \$ | 11,548,398 | \$ | 10,419,129 | \$ | 3,019,810 | \$ | , | \$ | 14,108,632 | \$ | (2,560,234) | 122.2% |
| 2017 YTD Current 12 Months | 839 | \$ | 3,323,879 11,991,832 | \$ | 2,628,707 11,077,257 | \$ | 756,885 3,123,911 | \$ | , | \$ | 3,556,426 14,875,386 | \$ | (232,547) (2,883,554) | 124.0% |

Data Source(s): Anthem Monthly Enrollment, Premiums, Claim Data 03-2017; Envolve Pharmacy Solutions Monthly Claims; SJVIA Premium Summary 2015 - 2017; SJVIA 2015-2017 Fixed Cost History



San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - PPO County of Sutter





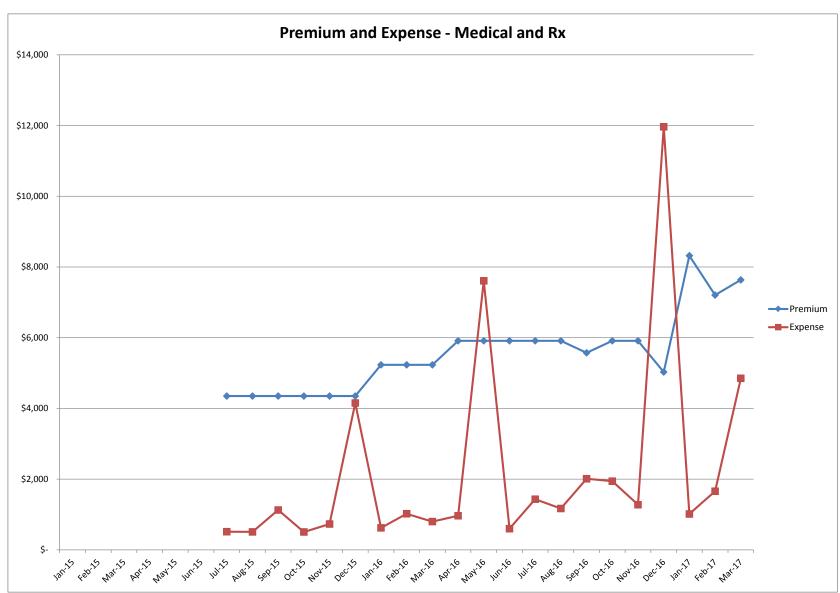
San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - HDHP (HSA) County of Sutter

| | A | | В | | С | | D | | Е | | F (C+D+E) | | G (B-F) | H (F/B) |
|--|----------|----------|------------------|----------|-----------------|-----------------|----------------|----------|------------|-----------|------------------|----------|------------------|--------------------|
| | | | | | | | CLAIMS I | EXI | PENSE | | (CIDIE) | | (B-1) | (1 / D) |
| MONTH-YEAR | ENROLLED | Pl | REMIUM | | MEDICAL | | RX | | FIXED | | TOTAL EXPENSE | D | \$ IFFERENCE | PAID LOSS RATIO |
| Jan-15 Feb-15 Mar-15 Apr-15 May-15 Jun-15 | | | | | | | | | | | | | | |
| Jul-15 Aug-15 | 7 7 | \$ \$ | 4,349 4,349 | \$ \$ | 6 - | \$ \$ | 2 2 | \$ \$ | 506 506 | \$ \$ | 514 508 | \$ \$ | 3,835 3,841 | 11.8% 11.7% |
| Sep-15 Oct-15 | 7 7 | \$ | 4,349 4,349 | \$ \$ | 616 | \$ \$ | 5 - | \$ | 506 506 | \$ | 1,127 506 | \$ \$ | 3,222 3,843 | 25.9% 11.6% |
| Nov-15 Dec-15 | 7 7 | \$ | 4,349 4,349 | \$ | 225 3,639 | \$ \$ | 8 | \$ \$ | 506 506 | \$ \$ | 731 4,153 | \$ \$ | 3,618 196 | 16.8% 95.5% |
| Jan-16 Feb-16 | 8 8 | \$ | 5,232 5,232 | \$ \$ | 488 | \$ \$ | 90 2 | \$ \$ | 532 532 | \$ \$ | 622 1,022 | \$ \$ | 4,610 4,210 | 11.9% 19.5% |
| Mar-16 Apr-16 | 8 9 | \$ | 5,232 5,912 | \$ | 268 362 | \$ \$ | - 4 | \$ | 532 599 | \$ \$ | 800 965 | \$ \$ | 4,432 4,947 | 15.3% 16.3% |
| May-16 Jun-16 | 9 | \$ \$ | 5,912 5,912 | \$ \$ | 6,784 | \$ \$ | 226 | \$ | 599 599 | \$ \$ | 7,609 599 | \$ \$ | (1,697) 5,313 | 128.7% 10.1% |
| Jul-16 Aug-16 | 9 | \$ \$ | 5,912 5,912 | \$ \$ | 798 515 | \$ \$ | 36 56 | \$ \$ | 599 599 | \$ \$ | 1,433 1,170 | \$ \$ | 4,479 4,742 | 24.2% 19.8% |
| Sep-16 Oct-16 | 9 10 | \$ \$ | 5,572 5,912 | \$ \$ | 1,338 1,230 | \$ \$ | 74 47 | \$ \$ | 599 666 | \$ \$ | 2,011 1,943 | \$ \$ | 3,561 3,970 | 36.1% 32.9% |
| Nov-16 Dec-16 | 10 | \$ \$ | 5,912 5,029 | \$ \$ | 527 11,237 | \$ \$ | 85 129 | \$ \$ | 666 599 | \$ \$ | 1,278 11,965 | \$ \$ | 4,635 (6,936) | 21.6% 237.9% |
| Jan-17 Feb-17 | 11 10 | \$ | 8,320 7,206 | \$ \$ | 253 929 | \$ \$ | 12 12 48 | 9 \$ \$ | 750 682 | \$ \$ | 1,015 1,659 | \$ \$ | 7,305 5,547 | 12.2% 23.0% |
| Mar-17 | 11 | \$ | 7,635 | \$ | 3,035 | \$ | 1,067 | \$ | 750 | \$ | 4,852 | \$ | 2,783 | 63.6% |
| 2015 2016 | 7 9 | \$ | 26,095 67,684 | \$ | 4,486 23,547 | \$ \$ | 17 749 | \$ | · | \$ | · | \$ \$ | 18,555 36,267 | 28.9% 46.4% |
| 2016 2017 YTD | <u> </u> | \$ | 23,160 | \$ | 4,217 | . \$ | 1,127 | \$ | | \$ | | \$ | 15,635 | 32.5% |
| Current 12 Months | 10 | \$ | 75,148 | \$ | 27,008 | \$ | 1,784 | \$ | | \$ | | \$ | 38,651 | 48.6% |

Data Source(s): Anthem Monthly Enrollment, Premiums, Claim Data 03-2017, SJVIA Premium Summary 2015 - 2017; SJVIA 2015-2017 Fixed Cost History



San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - HDHP (HSA) County of Sutter





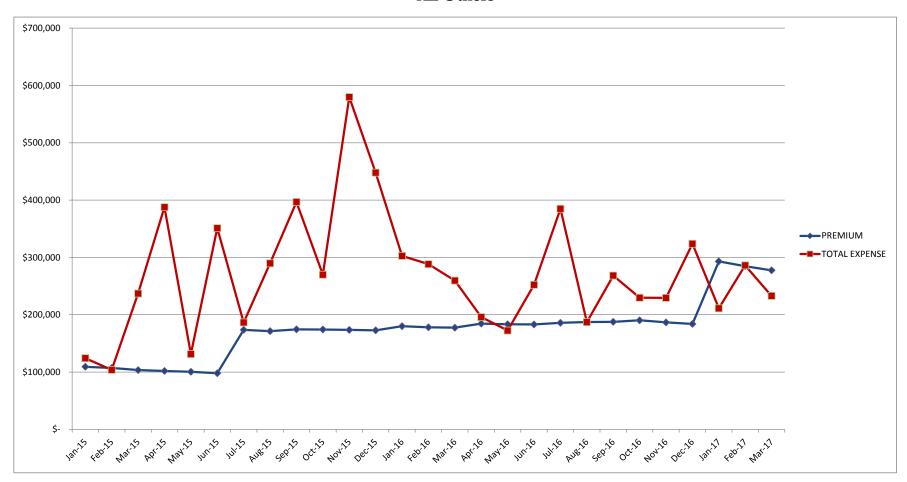
San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - All Medical All Others

| | A | В | | С | | D | | E | | F | | G (CLDLELE) | | H | I (C/P) |
|----------------------|----------|-----------------|----------------|-----------|----|------------------|------|--------------|----|---------|----|----------------|----|-------------|------------|
| | | | | | | | OT A | IMO EVDENICI | , | | | (C+D+E+F) | | (B-G) | (G/B) |
| | | | CLAIMS EXPENSE | | | | | | | | | | | | |
| MONTH- | ENROLLED | PREMIUM | | MEDICAL | (| CAPITATION | | RX | | FIXED | | TOTAL | | \$ | PAID LOSS |
| YEAR | 21110222 | 2 2022/22 0 2/2 | | | | 3.22.2.2.2.2.0.1 | | | | | | EXPENSE | D | IFFERENCE | RATIO |
| Jan-15 | 100 | \$ 109,232 | \$ | 59,828 | \$ | 37,293 | \$ | 17,904 | \$ | 9,188 | \$ | 124,213 | \$ | (14,981) | 113.7% |
| Feb-15 | 98 | \$ 107,198 | \$ | 38,671 | \$ | 36,491 | \$ | 19,608 | \$ | 8,983 | \$ | 103,753 | \$ | 3,445 | 96.8% |
| Mar-15 | 95 | \$ 103,389 | \$ | 169,027 | \$ | 36,590 | \$ | 22,606 | \$ | 8,726 | \$ | 236,949 | \$ | (133,560) | 229.2% |
| Apr-15 | 94 | \$ 101,900 | \$ | 320,837 | \$ | 35,660 | \$ | 22,524 | \$ | 8,634 | \$ | 387,655 | \$ | (285,755) | 380.4% |
| May-15 | 93 | \$ 100,462 | \$ | 66,626 | \$ | 34,772 | \$ | 21,390 | \$ | 8,561 | \$ | 131,349 | \$ | (30,888) | 130.7% |
| Jun-15 | 91 | \$ 97,986 | \$ | 283,688 | \$ | 34,432 | \$ | 24,557 | \$ | 8,376 | \$ | 351,053 | \$ | (253,067) | 358.3% |
| Jul-15 | 146 | \$ 173,709 | \$ | 111,646 | \$ | 34,687 | \$ | 27,794 | \$ | 12,394 | \$ | 186,520 | \$ | (12,810) | 107.4% |
| Aug-15 | 145 | \$ 171,417 | \$ | 206,373 | \$ | 34,438 | \$ | 36,596 | \$ | 12,301 | \$ | 289,708 | \$ | (118,291) | 169.0% |
| Sep-15 | 146 | \$ 174,497 | \$ | 316,637 | \$ | 35,765 | \$ | 31,912 | \$ | 12,414 | \$ | 396,728 | \$ | (222,231) | 227.4% |
| Oct-15 | 148 | \$ 174,281 | \$ | 180,136 | \$ | 36,210 | \$ | 40,852 | \$ | 12,579 | \$ | 269,777 | \$ | (95,495) | 154.8% |
| Nov-15 | 146 | \$ 173,512 | \$ | 490,498 | \$ | 35,975 | \$ | 40,879 | \$ | 12,414 | \$ | 579,766 | \$ | (406,254) | 334.1% |
| Dec-15 | 145 | \$ 172,820 | \$ | 350,342 | \$ | 36,090 | \$ | 49,101 | \$ | 12,342 | \$ | 447,874 | \$ | (275,054) | 259.2% |
| Jan-16 | 141 | \$ 180,011 | \$ | 220,054 | \$ | 35,132 | \$ | 36,153 | \$ | 11,226 | \$ | 302,564 | \$ | (122,554) | 168.1% |
| Feb-16 | 141 | \$ 178,054 | \$ | 206,162 | \$ | 35,364 | \$ | 35,494 | \$ | 11,247 | \$ | 288,268 | \$ | (110,214) | 161.9% |
| Mar-16 | 141 | \$ 177,389 | \$ | 174,903 | \$ | 35,402 | \$ | 38,029 | \$ | 11,247 | \$ | 259,581 | \$ | (82,191) | 146.3% |
| Apr-16 | 147 | \$ 184,531 | \$ | 117,706 | \$ | 36,047 | \$ | 30,344 | \$ | 11,774 | \$ | 195,871 | \$ | (11,340) | 106.1% |
| May-16 | 146 | \$ 183,357 | \$ | 94,076 | \$ | 35,855 | \$ | 30,754 | \$ | 11,686 | \$ | 172,371 | \$ | 10,986 | 94.0% |
| Jun-16 | 146 | \$ 183,013 | \$ | 171,526 | \$ | 36,436 | \$ | 32,529 | \$ | 11,707 | \$ | 252,197 | \$ | (69,185) | 137.8% |
| Jul-16 | 148 | \$ 185,853 | \$ | 303,039 | \$ | 36,226 | \$ | 33,753 | \$ | 11,840 | \$ | 384,859 | \$ | (199,006) | 207.1% |
| Aug-16 | 149 | \$ 187,371 | \$ | 110,677 | \$ | 36,444 | \$ | 28,093 | \$ | 11,907 | \$ | 187,121 | \$ | 251 | 99.9% |
| Sep-16 | 149 | \$ 187,618 | \$ | 185,744 | \$ | 36,374 | \$ | 34,329 | \$ | 11,886 | | 268,333 | \$ | (80,715) | 143.0% |
| Oct-16 | 151 | \$ 190,212 | \$ | 149,400 | \$ | 36,709 | \$ | 31,430 | \$ | 12,040 | | 229,578 | \$ | (39,367) | 120.7% |
| Nov-16 | 151 | \$ 186,621 | \$ | 152,295 | \$ | 37,037 | \$ | 28,006 | \$ | 12,040 | \$ | 229,378 | \$ | (42,757) | 122.9% |
| Dec-16 | 149 | \$ 183,961 | \$ | 246,956 | \$ | 36,129 | \$ | 28,776 | \$ | 11,886 | \$ | 323,748 | \$ | (139,786) | 176.0% |
| Jan-17 | 179 | \$ 293,106 | \$ | 115,598 | \$ | 51,887 | \$ | 28,813 | \$ | 14,870 | \$ | 211,168 | \$ | 81,937 | 72.0% |
| Feb-17 | 179 | \$ 284,629 | \$ | 184,673 | \$ | 51,705 | \$ | 34,881 | \$ | 14,870 | \$ | 286,129 | \$ | (1,500) | 100.5% |
| Mar-17 | 174 | \$ 277,523 | \$ | 131,939 | \$ | 51,756 | \$ | 34,641 | \$ | 14,508 | \$ | 232,844 | \$ | 44,679 | 83.9% |
| 2015 | 121 | \$ 1,660,403 | \$ | 2,594,309 | \$ | | \$ | 355,722 | \$ | 126,911 | \$ | 3,505,345 | \$ | (1,844,942) | 211.1% |
| 2016 | 147 | \$ 2,207,991 | \$ | 2,132,538 | \$ | | \$ | 387,689 | \$ | 140,487 | \$ | 3,093,868 | \$ | (885,877) | 140.1% |
| 2017YTD | 177 | \$ 855,258 | \$ | 432,210 | \$ | 155,348 | \$ | 98,336 | \$ | 44,248 | \$ | 730,141 | \$ | 125,117 | 85.4% |
| Current 12 Months | 156 | \$ 2,527,795 | \$ | 1,963,629 | \$ | 482,606 | \$ | 376,349 | \$ | 151,013 | \$ | 2,973,596 | \$ | (445,801) | 117.6% |

Data Source(s): Anthem Monthly Enrollment, Premiums, Claim Data 03-2017; Envolve Pharmacy Solutions Monthly Claims; SJVIA Premium Summary 2015 - 2017; SJVIA 2015-2017 Fixed Cost History



San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - All Medical All Others





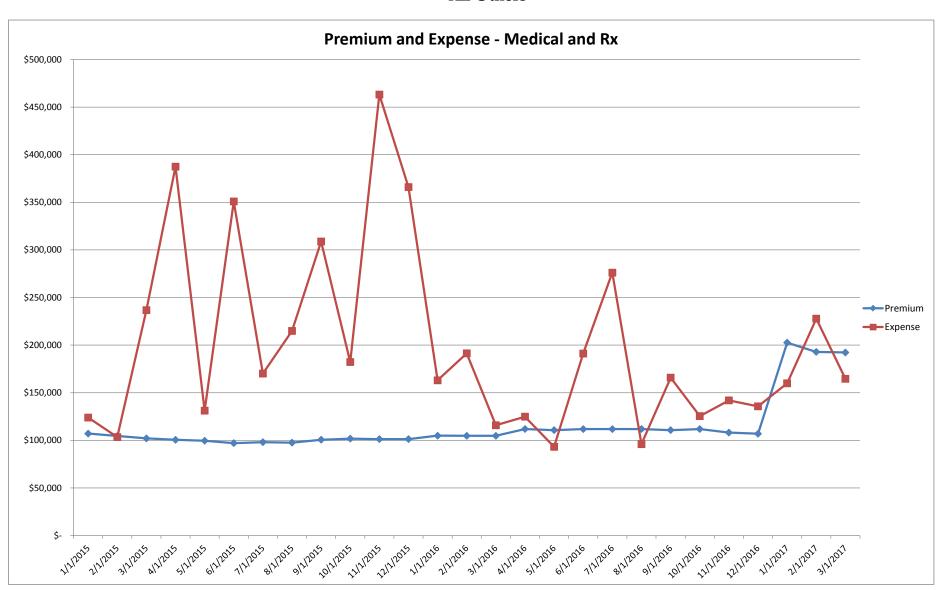
San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - HMO All Others

| | A | В | С | | D | | E | | F | G | | Н | I |
|----------------------|----------|-----------------|-----------------|----|------------|-----|-------------|----|---------|------------------|----|-----------------|--------------------|
| | | | | | | | | | | (C+D+E+F) | | (B-G) | (G/B) |
| | | | | | (| CLA | IMS EXPENSE | 3 | | | | | |
| MONTH- YEAR | ENROLLED | PREMIUM | MEDICAL | C | CAPITATION | | RX | | FIXED | TOTAL EXPENSE | DI | \$ IFFERENCE | PAID LOSS RATIO |
| Jan-15 | 97 | \$ 107,069 | \$ 59,776 | \$ | 37,293 | \$ | 17,904 | \$ | 8,972 | \$ 123,944 | \$ | (16,875) | 115.8% |
| Feb-15 | 94 | \$ 104,594 | \$ 38,671 | \$ | 36,491 | \$ | 19,592 | \$ | 8,694 | \$ 103,448 | \$ | 1,146 | 98.9% |
| Mar-15 | 92 | \$ 102,064 | \$ 169,027 | \$ | 36,590 | \$ | 22,606 | \$ | 8,509 | \$ 236,732 | \$ | (134,668) | 231.9% |
| Apr-15 | 91 | \$ 100,574 | \$ 320,837 | \$ | 35,660 | \$ | 22,524 | \$ | 8,417 | \$ 387,438 | \$ | (286,863) | 385.2% |
| May-15 | 91 | \$ 99,578 | \$ 66,626 | \$ | 34,772 | \$ | 21,390 | \$ | 8,417 | \$ 131,205 | \$ | (31,627) | 131.8% |
| Jun-15 | 89 | \$ 97,102 | \$ 283,665 | \$ | 34,432 | \$ | 24,557 | \$ | 8,232 | \$ 350,886 | \$ | (253,783) | 361.4% |
| Jul-15 | 91 | \$ 98,086 | \$ 106,056 | \$ | 34,687 | \$ | 20,991 | \$ | 8,417 | \$ 170,150 | \$ | (72,063) | 173.5% |
| Aug-15 | 90 | \$ 97,593 | \$ 152,375 | \$ | 34,438 | \$ | 19,772 | \$ | 8,324 | \$ 214,909 | \$ | (117,316) | 220.2% |
| Sep-15 | 92 | \$ 100,673 | \$ 241,420 | \$ | 35,765 | \$ | 23,143 | \$ | 8,509 | \$ 308,837 | \$ | (208,164) | 306.8% |
| Oct-15 | 93 | \$ 101,815 | \$ 116,482 | \$ | 36,210 | \$ | 20,998 | \$ | 8,602 | \$ 182,292 | \$ | (80,477) | 179.0% |
| Nov-15 | 92 | \$ 101,322 | \$ 394,499 | \$ | 35,975 | \$ | 24,177 | \$ | 8,509 | \$ 463,160 | \$ | (361,838) | 457.1% |
| Dec-15 | 92 | \$ 101,322 | \$ 301,458 | \$ | 36,090 | \$ | 19,954 | \$ | 8,509 | \$ 366,011 | \$ | (264,689) | 361.2% |
| Jan-16 | 87 | \$ 104,892 | \$ 104,247 | \$ | 35,132 | \$ | 16,023 | \$ | 7,633 | \$ 163,034 | \$ | (58,142) | 155.4% |
| Feb-16 | 88 | \$ 104,782 | \$ 130,859 | \$ | 35,364 | \$ | 17,437 | \$ | 7,720 | \$ 191,381 | \$ | (86,599) | 182.6% |
| Mar-16 | 88 | \$ 104,782 | \$ 54,893 | \$ | 35,402 | \$ | 17,830 | \$ | 7,720 | \$ 115,845 | \$ | (11,063) | 110.6% |
| Apr-16 | 94 | \$ 111,924 | \$ 61,425 | \$ | 36,047 | \$ | 19,146 | \$ | 8,247 | \$ 124,865 | \$ | (12,941) | 111.6% |
| May-16 | 93 | \$ 110,750 | \$ 31,900 | \$ | 35,855 | \$ | 17,273 | \$ | 8,159 | \$ 93,188 | \$ | 17,562 | 84.1% |
| Jun-16 | 94 | \$ 111,825 | \$ 125,570 | \$ | 36,436 | \$ | 20,923 | \$ | 8,247 | \$ 191,175 | \$ | (79,349) | 171.0% |
| Jul-16 | 94 | \$ 111,825 | \$ 211,706 | \$ | 36,226 | \$ | 19,944 | \$ | 8,247 | \$ 276,123 | \$ | (164,297) | 246.9% |
| Aug-16 | 94 | \$ 111,924 | \$ 37,072 | \$ | 36,444 | \$ | 14,226 | \$ | 8,247 | \$ 95,988 | \$ | 15,935 | 85.8% |
| Sep-16 | 93 | \$ 110,750 | \$ 100,010 | \$ | 36,374 | \$ | 21,314 | \$ | 8,159 | \$ 165,857 | \$ | (55,107) | 149.8% |
| Oct-16 | 94 | \$ 111,924 | \$ 60,812 | \$ | 36,709 | \$ | 19,723 | \$ | 8,247 | \$ 125,491 | \$ | (13,567) | 112.1% |
| Nov-16 | 94 | \$ 108,181 | \$ 79,624 | \$ | 37,037 | \$ | 17,090 | \$ | 8,247 | \$ 141,998 | \$ | (33,817) | 131.3% |
| Dec-16 | 93 | \$ 106,906 | \$ 74,525 | \$ | 36,129 | \$ | 16,901 | \$ | 8,159 | \$ 135,715 | \$ | (28,809) | 126.9% |
| Jan-17 | 126 | \$ 202,647 | \$ 80,786 | \$ | 51,887 | \$ | 15,966 | \$ | 11,257 | \$ 159,896 | \$ | 42,751 | 78.9% |
| Feb-17 | 126 | \$ 192,923 | \$ 139,119 | \$ | 51,705 | \$ | 25,740 | \$ | 11,257 | \$ 227,820 | \$ | (34,898) | 118.1% |
| Mar-17 | 125 | \$ 192,288 | \$ 77,861 | \$ | 51,756 | \$ | 23,850 | \$ | 11,168 | \$ 164,635 | \$ | 27,654 | 85.6% |
| 2015 | 92 | \$ 1,211,794 | \$ 2,250,892 | \$ | 428,402 | \$ | 257,607 | \$ | 102,109 | \$ 3,039,010 | \$ | (1,827,217) | 250.8% |
| 2016 | 92 | \$ 1,310,464 | \$ 1,072,643 | \$ | 433,155 | \$ | 217,831 | \$ | 97,029 | \$ 1,820,659 | \$ | (510,194) | 138.9% |
| 2017YTD | 126 | \$ 587,858 | \$ 297,766 | \$ | 155,348 | \$ | 65,556 | \$ | 33,681 | \$ 552,351 | \$ | 35,507 | 94.0% |
| Current 12 Months | 102 | \$ 1,583,866 | \$ 1,080,410 | \$ | 482,606 | \$ | 232,097 | \$ | 107,638 | \$ 1,902,750 | \$ | (318,883) | 120.1% |

Data Source(s): Anthem Monthly Enrollment, Premiums, Claim Data 03-2017; Envolve Pharmacy Solutions Monthly Claims; SJVIA Premium Summary 2015 - 2017; SJVIA 2015-2017 Fixed Cost History



San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - HMO All Others





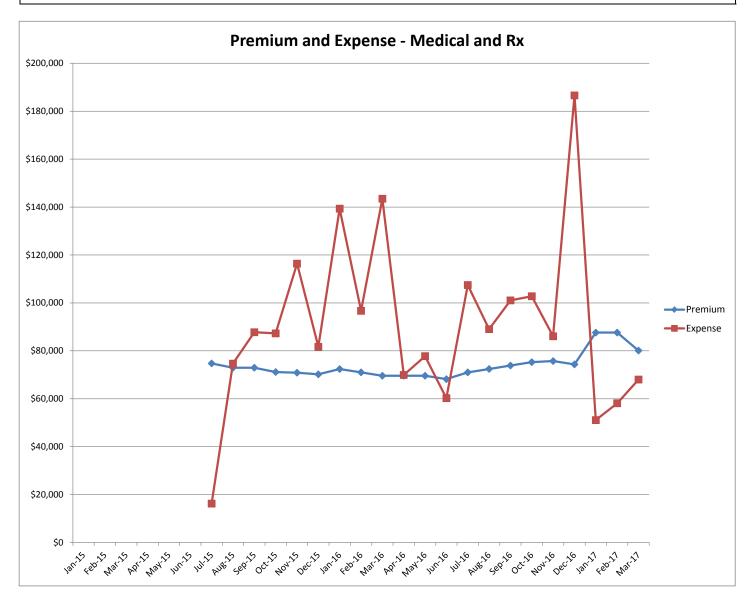
San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - PPO All Others

| | A | В | | С | | D | | E | | F (C+D+E) | | G (B-F) | H (F/B) |
|--|----------------------|----------|--------------------------------------|---|----------------|--------------------------------------|----------------|----------------------------------|----------------|--|----------------|--|--------------------------------------|
| | | | | | | CLAIMS E | EXP | ENSE | | (CTDTE) | | (D-1·) | (I·/ D) |
| MONTH- YEAR | ENROLLED | PREMIU | JM | MEDICAL | | Rx | -7.2.1 | FIXED | | TOTAL EXPENSE | DI | \$ FFERENCE | PAID LOSS RATIO |
| Jan-15 Feb-15 Mar-15 Apr-15 May-15 Jun-15 | | | | | | | | | | | | | |
| Jul-15 Aug-15 Sep-15 | 53 53 52 | \$ \$ | 74,739 72,940 72,940 | \$ 5,590 \$ 53,998 \$ 75,217 | \$ \$ \$ | 6,803 16,810 8,770 | \$ \$ | 3,832 3,832 3,760 | \$ \$ | 16,226 74,641 87,747 | \$ \$ \$ | 58,514 (1,701) (14,807) | 21.7% 102.3% 120.3% |
| Oct-15 Nov-15 Dec-15 Jan-16 | 52 51 50 51 | \$ \$ | 71,140 70,864 70,172 72,387 | \$ 63,654 \$ 95,999 \$ 48,884 \$ 115,807 | \$ \$ \$ | 19,854 16,702 29,146 20,130 | \$ \$ \$ | 3,760 3,688 3,616 3,394 | \$ \$ \$ \$ | 87,268 116,389 81,646 139,331 | \$ \$ \$ | (16,127) (45,525) (11,474) (66,944) | 122.7% 164.2% 116.4% 192.5% |
| Feb-16 Mar-16 Apr-16 | 50 49 49 | \$ \$ | 71,003 | \$ 75,303 \$ 120,010 \$ 56,281 | \$ \$ \$ | 18,057 20,198 10,375 | \$ \$ \$ | 3,328 3,261 3,261 | \$ \$ \$ \$ | 96,688 143,469 69,917 | \$ \$ \$ | (25,684) (73,886) (334) | 136.2% 206.2% 100.5% |
| May-16 Jun-16 Jul-16 | 49 48 50 | \$ \$ | 69,583 68,163 71,003 | \$ 62,047 \$ 45,430 \$ 91,333 | \$ \$ \$ | 12,463 11,606 12,791 | \$ \$ | 3,261 3,194 3,328 | \$ \$ s | 77,770 60,230 107,452 | \$ \$ \$ | (8,188) 7,932 (36,449) | 111.8% 88.4% 151.3% |
| Aug-16 Sep-16 Oct-16 Nov-16 | 51 52 53 53 | \$ \$ | 72,423 73,843 75,263 75,708 | \$ 72,830 \$ 85,608 \$ 88,588 \$ 72,671 | \$ \$ \$ | 12,817 11,965 10,657 9,867 | \$ \$ \$ \$ | 3,394 3,461 3,527 3,527 | \$ \$ \$ \$ \$ | 89,041 101,034 102,772 86,065 | \$ \$ \$ | (16,618) (27,190) (27,509) (10,357) | 122.9% 136.8% 136.6% 113.7% |
| Dec-16 Jan-17 | 52 50 | \$ | | \$ 172,305 \$ 34,812 | \$ \$ | 10,830 12,847 | \$ \$ | 3,461 3,409 | \$ \$ | 186,596 51,068 | \$ \$ | (112,272) 36,528 | 251.1% 58.3% |
| Feb-17 Mar-17 | 50 46 | \$ | 87,604 80,093 | \$ 45,554 \$ 54,078 | \$ \$ | 9,141 10,791 | \$ \$ | 3,409 3,136 | \$ \$ \$ | 58,104 68,004 | \$ \$ | 29,500 12,089 | 66.3% 84.9% |
| 2015 | 52 | | 2,796 | \$ 343,342 | \$ | 98,086 | \$ | 22,488 | \$ | 463,916 | \$ | (31,121) | 107.2% |
| 2016 | 51 | | 2,866 | \$ 1,058,213 | \$ | 161,756 | \$ | 40,396 | \$ | 1,260,365 | \$ | (397,499) | 146.1% |
| 2017 YTD | 49 | \$ 25 | 5,294 | \$ 134,444 | \$ | 32,779 | \$ | 9,953 | \$ | 177,176 | \$ | 78,118 | 69.4% |
| Current 12 Months | 50 | \$ 90 | 5,186 | \$ 881,537 | \$ | 136,150 | \$ | 40,366 | \$ | 1,058,053 | \$ | (152,867) | 116.9% |

Data Source(s): Anthem Monthly Enrollment, Premiums, Claim Data 03-2017; Envolve Pharmacy Solutions Monthly Claims; SJVIA Premium Summary 2015 - 2017; SJVIA 2015-2017 Fixed Cost History



San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - PPO All Others

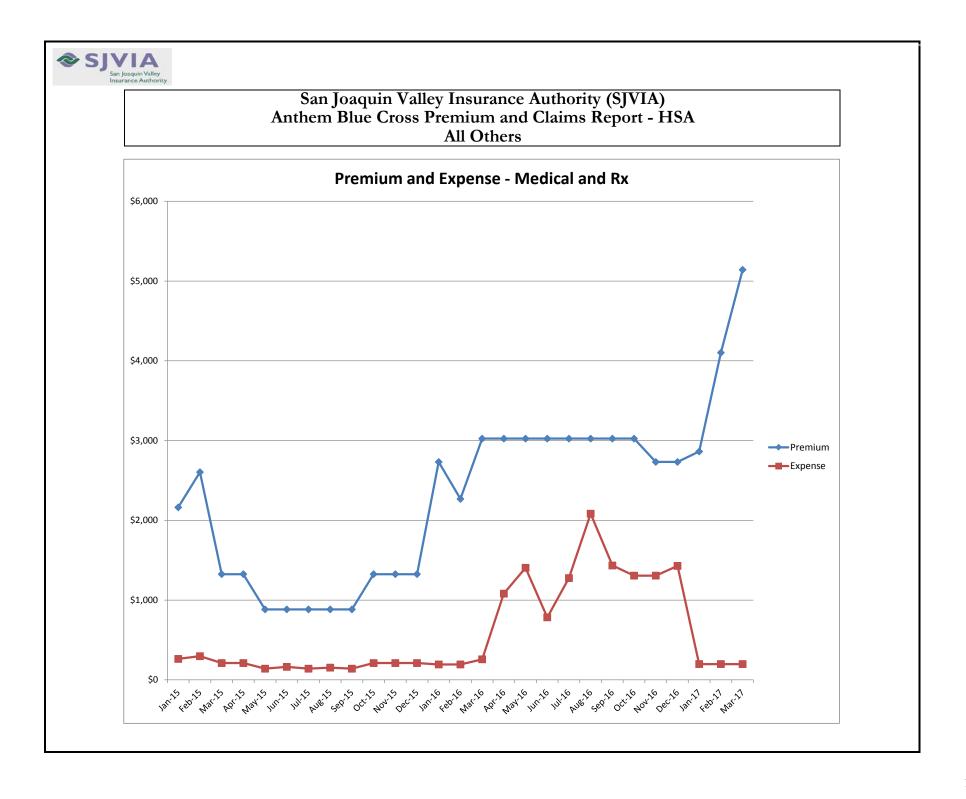




San Joaquin Valley Insurance Authority (SJVIA) Anthem Blue Cross Premium and Claims Report - HSA All Others

| | A | В | С | D | E | F | G | H |
|----------------------|----------|----------|---------|-------------|---------|------------------|------------------|--------------------|
| | | | | OX 173.50 T | | (C+D+E) | (B-F) | (F/B) |
| | | | | CLAIMS I | EXPENSE | | | |
| MONTH- YEAR | ENROLLED | PREMIUM | MEDICAL | RX | FIXED | TOTAL EXPENSE | \$ DIFFERENCE | PAID LOSS RATIO |
| Jan-15 | 3 | \$2,163 | \$52 | \$0 | \$217 | \$269 | \$1,894 | 12.4% |
| Feb-15 | 4 | \$2,604 | \$0 | \$16 | \$289 | \$305 | \$2,299 | 11.7% |
| Mar-15 | 3 | \$1,326 | \$0 | \$ 0 | \$217 | \$217 | \$1,109 | 16.4% |
| Apr-15 | 3 | \$1,326 | \$0 | \$0 | \$217 | \$217 | \$1,109 | 16.4% |
| May-15 | 2 | \$884 | \$0 | \$ 0 | \$145 | \$145 | \$739 | 16.4% |
| Jun-15 | 2 | \$884 | \$23 | \$0 | \$145 | \$168 | \$716 | 19.0% |
| Jul-15 | 2 | \$884 | \$0 | \$ 0 | \$145 | \$145 | \$739 | 16.4% |
| Aug-15 | 2 | \$884 | \$0 | \$13 | \$145 | \$158 | \$726 | 17.9% |
| Sep-15 | 2 | \$884 | \$0 | \$ 0 | \$145 | \$145 | \$739 | 16.4% |
| Oct-15 | 3 | \$1,326 | \$0 | \$0 | \$217 | \$217 | \$1,109 | 16.4% |
| Nov-15 | 3 | \$1,326 | \$0 | \$0 | \$217 | \$217 | \$1,109 | 16.4% |
| Dec-15 | 3 | \$1,326 | \$0 | \$0 | \$217 | \$217 | \$1,109 | 16.4% |
| Jan-16 | 3 | \$2,732 | \$0 | \$0 | \$200 | \$200 | \$2,532 | 7.3% |
| Feb-16 | 3 | \$2,268 | \$0 | \$ 0 | \$200 | \$200 | \$2,069 | 8.8% |
| Mar-16 | 4 | \$3,025 | \$0 | \$0 | \$266 | \$266 | \$2,758 | 8.8% |
| Apr-16 | 4 | \$3,025 | \$0 | \$823 | \$266 | \$1,089 | \$1,935 | 36.0% |
| May-16 | 4 | \$3,025 | \$129 | \$1,018 | \$266 | \$1,413 | \$1,611 | 46.7% |
| Jun-16 | 4 | \$3,025 | \$526 | \$0 | \$266 | \$792 | \$2,232 | 26.2% |
| Jul-16 | 4 | \$3,025 | \$0 | \$1,018 | \$266 | \$1,284 | \$1,740 | 42.5% |
| Aug-16 | 4 | \$3,025 | \$775 | \$1,050 | \$266 | \$2,091 | \$933 | 69.1% |
| Sep-16 | 4 | \$3,025 | \$126 | \$1,050 | \$266 | \$1,442 | \$1,582 | 47.7% |
| Oct-16 | 4 | \$3,025 | \$0 | \$1,049 | \$266 | \$1,315 | \$1,709 | 43.5% |
| Nov-16 | 4 | \$2,732 | \$0 | \$1,049 | \$266 | \$1,315 | \$1,417 | 48.1% |
| Dec-16 | 4 | \$2,732 | \$126 | \$1,045 | \$266 | \$1,437 | \$1,295 | 52.6% |
| Jan-17 | 3 | \$2,863 | \$0 | \$0 | \$205 | \$205 | \$2,659 | 7.1% |
| Feb-17 | 3 | \$4,102 | \$0 | \$ 0 | \$205 | \$205 | \$3,898 | 5.0% |
| Mar-17 | 3 | \$5,141 | \$0 | \$0 | \$205 | \$205 | \$4,937 | 4.0% |
| 2015 | 3 | \$15,814 | \$75 | \$29 | \$2,314 | \$2,418 | \$13,396 | 15.3% |
| 2016 | 4 | \$34,661 | \$1,682 | \$8,102 | \$3,061 | \$12,845 | \$21,816 | 37.1% |
| 2017 YTD | 3 | \$12,106 | \$0 | \$0 | \$614 | \$614 | \$11,493 | 5.1% |
| Current 12 Months | 4 | \$38,742 | \$1,682 | \$8,102 | \$3,009 | \$12,793 | \$25,949 | 33.02% |

Data Source(s): Anthem Monthly Enrollment, Premiums, Claim Data 03-2017; SJVIA Premium Summary 2015 - 2017; SJVIA 2015-2017 Fixed Cost History





BOARD OF DIRECTORS

ANDREAS BORGEAS
KUYLER CROCKER
NATHAN MAGSIG
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J. STEVEN WORTHLEY

AGENDA DATE: April 28, 2017

ITEM NUMBER: Item 12

SUBJECT: Receive and File Consultant's SJVIA December

31, 2016 Incurred But Not Reported (IBNR) Reserve Report for the County of Fresno, the County of Tulare, and the County of Sutter (I)

REQUEST(S): That the Board Receive and File Consultant's

SJVIA December 31, 2016 Incurred But Not Reported (IBNR) Reserve Report for the County of Fresno, the County of Tulare, and the County of

Sutter

DESCRIPTION:

Informational item, please see the attached reports. IBNR reserve report for the "SJVIA in total" and realized run-out claims for groups that have terminated effective December 31, 2016 will be provided at the next Board meeting.

FISCAL IMPACT/FINANCING:

For the three entities, the booked liability is \$8,423,550, which would be realized upon termination from the plan. The County of Sutter has given notice effective April 30, 2017. The SJVIA will start realizing the County of Sutter's IBNR Reserve of \$1,621,750 for run out of claims of the May 1, 2017 termination.

ADMINISTRATIVE SIGN-OFF:

Paul Nerland SJVIA Manager Rhonda Sjostrom

SJVIA Assistant Manager

Phonola Gostrom



2355 Crenshaw Blvd. Suite 200 Torrance, CA 90501 P.O. Box 4328 Torrance, CA 90510 310 212-3344 310 212-0360 fax www.keenan.com License No. 0451271

April 20, 2017

Mr. Lawrence Seymour, CFE Accounting-Financial Division Chief Auditor-Controller/Treasurer-Tax Collector Financial Reporting & Audits 2281 Tulare St., Room 105 Fresno, CA 93721

SJVIA – COUNTY OF FRESNO INCURRED BUT NOT REPORTED (IBNR) RESERVES AS OF DECEMBER 31, 2016

Dear Larry:

We have estimated the "Incurred But Not Reported" (IBNR) claims reserves for the medical and prescription drug plans for County of Fresno as of December 31, 2016.

CLAIM EXPERIENCE - JANUARY 1, 2016 TO DECEMBER 31, 2016

We analyzed the experience in the past 12 months to determine the actual lag between the incurred and payment dates of the medical and drug claims.

| Coverage | Paid Claims | Average Monthly Employees | Per Employee Per Month (PEPM) |
|-------------------|--------------|------------------------------|----------------------------------|
| Medical | \$28,866,052 | 4,446 | \$541.05 |
| Prescription Drug | \$11,563,318 | 4,446 | \$216.74 |
| Total | \$40,429,370 | 4,446 | \$757.79 |

KEENAN'S IBNR ACTUARIAL RESERVE METHODOLOGY

In Keenan's IBNR actuarial reserve calculation, the estimated outstanding claims at the end of the period (ending IBNR) is calculated based on the Bornheutter-Ferguson actuarial method. Under this method, the IBNR is determined based on completion factors and expected incurred claims. The completion factors are derived from actual claim lag data which takes into account the claim payment pattern. When the groups are small, the completion factors are blended with the industry norm completion factors. The IBNR claim reserve is estimated as the sum, for all prior months, of the expected incurred claim for the month multiplied by the proportion of claims expected to still be outstanding based on the completion factors.

Based on our analysis, we estimated the following unpaid claim liabilities for County of Fresno:

| Coverage | Number of Employees in December 2016 | Reserves as of 12/31/2016 |
|-------------------|---|---------------------------|
| Medical | 4,209 | \$3,152,000 |
| Prescription Drug | 4,209 | \$667,100 |
| Total | 4,209 | \$3,819,100 |

ESTIMATED IBNR RESERVES AS OF DECEMBER 31, 2016

Finally, the claims reserves are adjusted to reflect, among other things, claims fluctuation margins, retroactive claim adjustments and enrollment fluctuation. The final reserves are shown below:

| Coverage | Reserves as of 12/31/2016 | Adjustment Factor | IBNR on 12/31/2016 |
|-------------------|---------------------------|-------------------|--------------------|
| Medical | \$3,152,000 | 1.15 | \$3,624,800 |
| Prescription Drug | \$667,100 | 1.15 | \$767,200 |
| Total | \$3,819,100 | 1.15 | \$4,392,000 |

Please let us know if you have any questions or if we can be of further assistance.

Sincerely,

Christine Hough, FSA, FSA, MAAA

Vice President & Actuary

Bordan Darm

Account Executive





2355 Crenshaw Blvd. Suite 200 Torrance, CA 90501 P.O. Box 4328 Torrance, CA 90510 310 212-3344 310 212-0360 fax www.keenan.com License No. 0451271

April 20, 2017

Mr. Lawrence Seymour, CFE Accounting-Financial Division Chief Auditor-Controller/Treasurer-Tax Collector Financial Reporting & Audits 2281 Tulare St., Room 105 Fresno, CA 93721

SJVIA – COUNTY OF TULARE INCURRED BUT NOT REPORTED (IBNR) RESERVES AS OF DECEMBER 31, 2016

Dear Larry:

We have estimated the "Incurred But Not Reported" (IBNR) claims reserves for the medical and prescription drug plans for County of Tulare as of December 31, 2016.

CLAIM EXPERIENCE - JANUARY 1, 2016 TO DECEMBER 31, 2016

We analyzed the experience in the past 12 months to determine the actual lag between the incurred and payment dates of the medical and drug claims.

| Coverage | Paid Claims | Average Monthly Employees | Per Employee Per Month (PEPM) |
|-------------------|--------------|------------------------------|----------------------------------|
| Medical | \$13,725,278 | 2,803 | \$408.05 |
| Prescription Drug | \$6,565,449 | 2,803 | \$195.19 |
| Total | \$20,290,727 | 2,803 | \$603.24 |

KEENAN'S IBNR ACTUARIAL RESERVE METHODOLOGY

In Keenan's IBNR actuarial reserve calculation, the estimated outstanding claims at the end of the period (ending IBNR) is calculated based on the Bornheutter-Ferguson actuarial method. Under this method, the IBNR is determined based on completion factors and expected incurred claims. The completion factors are derived from actual claim lag data which takes into account the claim payment pattern. When the groups are small, the completion factors are blended with the industry norm completion factors. The IBNR claim reserve is estimated as the sum, for all prior months, of the expected incurred claim for the month multiplied by the proportion of claims expected to still be outstanding based on the completion factors.

Based on our analysis, we estimated the following unpaid claim liabilities for County of Tulare:

| Coverage | Number of Employees in December 2016 | Reserves as of 12/31/2016 |
|-------------------|---|---------------------------|
| Medical | 2,820 | \$1,716,700 |
| Prescription Drug | 2,820 | \$378,800 |
| Total | 2,820 | \$2,095,500 |

ESTIMATED IBNR RESERVES AS OF DECEMBER 31, 2016

Finally, the claims reserves are adjusted to reflect, among other things, claims fluctuation margins, retroactive claim adjustments and enrollment fluctuation. The final reserves are shown below:

| Coverage | Reserves as of 12/31/2016 | Adjustment Factor | IBNR on 12/31/2016 |
|-------------------|---------------------------|-------------------|--------------------|
| Medical | \$1,716,700 | 1.15 | \$1,974,200 |
| Prescription Drug | \$378,800 | 1.15 | \$435,600 |
| Total | \$2,095,500 | 1.15 | \$2,409,800 |

Please let us know if you have any questions or if we can be of further assistance.

Sincerely,

Christine Hough, FSA, FSA, MAAA

Vice President & Actuary

Bordan Darm

Account Executive





2355 Crenshaw Blvd. Suite 200 Torrance, CA 90501 P.O. Box 4328 Torrance, CA 90510 310 212-3344 310 212-0360 fax www.keenan.com License No. 0451271

April 19, 2017

Mr. Lawrence Seymour, CFE Accounting-Financial Division Chief Auditor-Controller/Treasurer-Tax Collector Financial Reporting & Audits 2281 Tulare St., Room 105 Fresno, CA 93721

SJVIA - SUTTER COUNTY INCURRED BUT NOT REPORTED (IBNR) RESERVES AS OF DECEMBER 31, 2016

Dear Larry:

We have estimated the "Incurred But Not Reported" (IBNR) claims reserves for the medical and prescription drug plans as of December 31, 2016 for Sutter County.

CLAIM EXPERIENCE - JANUARY 1, 2016 TO DECEMBER 31, 2016

We analyzed the experience in the past 12 months to determine the actual lag between the incurred and payment dates of the medical and drug claims.

| Coverage | Paid Claims | Average Monthly Employees | Per Employee Per Month (PEPM) |
|-------------------|--------------|------------------------------|----------------------------------|
| Medical | \$10,465,073 | 849 | \$1,027.20 |
| Prescription Drug | \$3,020,562 | 849 | \$296.48 |
| Total | \$13,485,635 | 849 | \$1,323.68 |

KEENAN'S IBNR ACTUARIAL RESERVE METHODOLOGY

In Keenan's IBNR actuarial reserve calculation, the estimated outstanding claims at the end of the period (ending IBNR) is calculated based on the Bornheutter-Ferguson actuarial method. Under this method, the IBNR is determined based on completion factors and expected incurred claims. The completion factors are derived from actual claim lag data which takes into account the claim payment pattern. When the groups are small, the completion factors are blended with the industry norm completion factors. The IBNR claim reserve is estimated as the sum, for all prior months, of the expected incurred claim for the month multiplied by the proportion of claims expected to still be outstanding based on the completion factors.

Based on our analysis, we estimated the following unpaid claim liabilities for Sutter County:

| Coverage | Number of Employees in December 2016 | Reserves as of 12/31/2016 |
|-------------------|---|---------------------------|
| Medical | 851 | \$1,236,000 |
| Prescription Drug | 851 | \$174,220 |
| Total | 851 | \$1,410,220 |

ESTIMATED IBNR RESERVES AS OF DECEMBER 31, 2016

Finally, the claims reserves are adjusted to reflect, among other things, claims fluctuation margins, retroactive claim adjustments and enrollment fluctuation. The final reserves are shown below:

| Coverage | Reserves as of 12/31/2016 | Adjustment Factor | IBNR on 12/31/2016 |
|-------------------|---------------------------|-------------------|--------------------|
| Medical | \$1,236,000 | 1.15 | \$1,421,400 |
| Prescription Drug | \$174,220 | 1.15 | \$200,350 |
| Total | \$1,410,220 | 1.15 | \$1,621,750 |

Please let us know if you have any questions or if we can be of further assistance.

Sincerely,

Christine Hough, FSA, FSA, MAAA

Vice President & Actuary

Bordan Darm

Account Executive





BOARD OF DIRECTORS

ANDREAS BORGEAS

KUYLER CROCKER

NATHAN MAGSIG

BUDDY MENDES

BRIAN PACHECO

PETE VANDER POEL

J. STEVEN WORTHLEY

AGENDA DATE: April 28, 2017

ITEM NUMBER: Item 13

SUBJECT: Receive and File Consultant's Report on the

SJVIA's Plan Experience From Inception Through December 31, 2016 by County of

Fresno, County of Tulare, and All Other Entities

(I)

REQUEST(S): That the Board Receive and File Consultant's

Report on the SJVIA's Plan Experience From Inception Through December 31, 2016 by County

of Fresno, County of Tulare, and All Other

Entities

DESCRIPTION:

Informational item, please see the attached reports.

FISCAL IMPACT/FINANCING:

The SJVIA's deficit position as of December 31, 2016 is estimated at \$22,977,299, including an estimated \$10,448,889 in IBNR reserve and \$12,528,410 for plan expenses in excess of premium received.

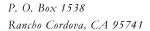
ADMINISTRATIVE SIGN-OFF:

Poul Nola

Paul Nerland SJVIA Manager Rhonda Sjostrom

SJVIA Assistant Manager

Phonola Sjostrom





916 859-4900 916 859-7167 fax GS www.keenan.com License No. 0451271

April 28, 2017

SJVIA Board Meeting: Consultant's Report—Item 13 Plan Experience since Inception

Keenan was requested to prepare a report of SJVIA plan experience by entity back to inception. This project proved problematic as Anthem Blue Cross was not able to provide data prior to 2015. Gallagher Benefit Services (GBS) provided the SJVIA Staff a draft document with data for the County of Fresno, the County of Tulare, and "All Other Entities" back to inception on an annualized basis from 2010 through October, 2016. Keenan completed this report for calendar year 2016. It should be noted that SJVIA data held in trust by GBS has not been provided to Keenan. Keenan has prepared this report under the assumption that the data provided by GBS is correct and accurate.

While the SJVIA Board is concerned that the addition of other entities caused the deficit position, Keenan summarized that the "All Other Entities" did fund their plan expenses throughout their tenure, but premiums only funded \$150,217 of the \$3,647,089 IBNR reserve for a remaining deficit of \$3,496,871.

The following Chart illustrates deficit accumulation by each group since inception:

| SJVIA Deficit Position | (| County of Tulare | | County of Fresno | | All Other Entities | | SJVIA Total |
|-----------------------------|-----------|---------------------|-----------|------------------|-----------|-----------------------|-----------|----------------|
| Cumulative Deficit Position | \$ | (434,912) | \$ | (12,243,716) | \$ | 150,217 | \$ | (12,528,410) |
| <u>IBNR</u> | <u>\$</u> | (2,409,800) | <u>\$</u> | (4,392,000) | <u>\$</u> | (3,647,089) | <u>\$</u> | (10,448,889) |
| Total | \$ | (2,844,712) | \$ | (16,635,716) | \$ | (3,496,871) | \$ | (22,977,299) |
| | | | | | | | | |

As we looked for the cause of the deficit accumulation, it became less about which group, but rather what product was consistently underpriced. In looking at the Anthem HMO product, it started being underpriced in 2012 for the County of Fresno, 2015 for the County of Tulare and "All Other Entities" and accumulated a total deficit position of \$15,936,339. The PPO products were underpriced starting 2014 and 2015 and continued into 2016. The "All Other Entities" accumulated a substantial PPO deficit in 2016 with \$4,149,053, but previous year surplus positions left the overall position positive by \$699,707.

Between the rate increases passed on for 2017 and the cost savings initiatives Keenan will present for 2017, significant deficit recovery can be expected moving forward.

| SJVI | 1 | | SJVIA | | | Fresno | | | Tulare | | | All Other | |
|-----------|-------------------|-----------------|----------------|-----------------|-----------------|---------------|-----------------|----------------|---|----------------|---------------|---|----------------|
| Reco | nciliation Report | НМО | PPO | Combined | НМО | PPO | Combined | НМО | PPO | Combined | НМО | PPO | Combined |
| | Prem | \$ 42,181,416 | \$ 26,395,385 | \$ 68,576,801 | \$ 42,181,416 | \$ 8,483,786 | \$ 50,665,202 | \$ - | \$ 17,911,599 | \$ 17,911,599 | \$ - | \$ - | \$ - |
| 2010 | Total Cost | \$ 37,720,237 | \$ 23,526,473 | | \$ 37,720,237 | \$ 6,812,938 | \$ 44,533,175 | \$ - | \$ 16,713,535 | \$ 16,713,535 | \$ - | \$ - | \$ - |
| 7 | \$ Difference | \$ 4,461,179 | \$ 2,868,912 | \$ 7,330,091 | \$ 4,461,179 | \$ 1,670,848 | \$ 6,132,027 | \$ - | \$ 1,198,064 | \$ 1,198,064 | \$ - | \$ - | \$ - |
| | Loss Ratio | 89.4% | 89.1% | 89.3% | 89.4% | 80.3% | 87.9% | | 93.3% | 93.3% | | | |
| | | | | | | | | | 000000000000000000000000000000000000000 | | | | |
| | Prem | \$ 44,955,847 | \$ 26,323,381 | 3 | " ' | | \$ 52,517,786 | \$ - | \$ 18,761,442 | \$ 18,761,442 | \$ - | \$ - | \$ - |
| 2011 | Total Cost | \$ 42,591,763 | . , , | \$ 67,409,443 | \$ 42,591,763 | \$ 7,477,950 | \$ 50,069,713 | \$ - | \$ 17,339,730 | \$ 17,339,730 | \$ - | \$ - | \$ - |
| ~ | \$ Difference | \$ 2,364,084 | \$ 1,505,701 | \$ 3,869,785 | \$ 2,364,084 | \$ 83,989 | \$ 2,448,073 | \$ - | \$ 1,421,712 | \$ 1,421,712 | \$ - | \$ - | \$ - |
| | Loss Ratio | 94.7% | 94.3% | 94.6% | 94.7% | 98.9% | 95.3% | | 92.4% | 92.4% | | 000000000000000000000000000000000000000 | |
| | | | | | | | | | | | | | |
| | Prem | \$ 42,211,773 | | | \$ 42,211,773 | \$ 6,809,346 | | | | \$ 18,652,690 | | \$ 1,615,134 | " , , |
| 2012 | Total Cost | \$ 42,997,488 | . , , | \$ 68,485,152 | " , , | \$ 6,376,102 | 1 ' ' | \$ - | | \$ 18,158,890 | | \$ 952,672 | " , |
| 2 | \$ Difference | " ' ' | \$ 1,589,506 | \$ 803,791 | \$ (785,715) | | " ' ' / | - \$ | \$ 493,800 | \$ 493,800 | \$ - | \$ 662,462 | |
| | Loss Ratio | 101.9% | 94.1% | 98.8% | 101.9% | 93.6% | 100.7% | | 97.4% | 97.4% | | 59.0% | 59.0% |
| | _ | | | | | | | | | | | | |
| | Prem | | | | \$ 44,965,190 | " , | \$ 51,805,087 | | | \$ 20,213,240 | | \$ 4,376,019 | \$ 6,329,512 |
| 2013 | Total Cost | \$ 51,038,431 | | \$ 77,324,872 | \$ 48,199,812 | \$ 6,294,333 | | \$ 2,053,678 | \$ 17,539,970 | \$ 19,593,648 | " " | \$ 2,452,138 | \$ 3,237,079 |
| (4 | \$ Difference | | \$ 3,044,242 | \$ 1,022,967 | \$ (3,234,622) | | " ' ' ' / | | " " | \$ 619,592 | | \$ 1,923,881 | \$ 3,092,433 |
| | Loss Ratio | 104.1% | 89.6% | 98.7% | 107.2% | 92.0% | 105.2% | 97.9% | 96.8% | 96.9% | 40.2% | 56.0% | 51.1% |
| | Prem | \$ F2 (10 F00 | \$ 33,035,282 | \$ 86,645,782 | \$ 47.770.525 | \$ 6,853,201 | \$ 54,623,726 | \$ 2,573,539 | \$ 18,691,219 | \$ 21,264,758 | \$ 3,266,436 | \$ 7,490,862 | \$ 10,757,298 |
| 4 | Total Cost | " | 8 | | | \$ 7,451,756 | | | | \$ 21,204,738 | " , , | \$ 7,490,862 | " , , |
| 2014 | \$ Difference | \$ (2,083,316) | • | \$ (1,359,417) | | " , | \$ (3,026,960) | . , , | \$ 17,047,012 | | | | \$ 2,324,195 |
| | Loss Ratio | 103.9% | 97.8% | 101.6% | 105.1% | 108.7% | 1 " ' ' / | 88.4% | ' ' / | 103.1% | 98.6% | 1 | 78.4% |
| | LOSS Nauo | 103.570 | 77.070 | 101.070 | 103.170 | 100.77 | 103.570 | 00.470 | 103.170 | 103.170 | 20.070 | 02.070 | 70.470 |
| | Prem | \$ 54,154,735 | \$ 46,646,481 | \$100,801,216 | \$ 43,026,208 | \$ 6,592,106 | \$ 49,618,314 | \$ 3,126,648 | \$ 18,928,110 | \$ 22,054,758 | \$ 8,001,879 | \$ 21,126,265 | \$ 29.128.144 |
| 15 | Total Cost | \$ 65,514,244 | \$ 47,066,983 | \$112,581,227 | \$ 51,931,320 | \$ 6,379,508 | " ' | | | \$ 24,165,068 | " , , | \$ 21,142,095 | " ' ' |
| 2015 | \$ Difference | \$ (11,359,509) | 8 | 3 | \$ (8,905,112) | \$ 212,598 | \$ (8,692,514) | | 1 | \$ (2,110,310) | | | |
| | Loss Ratio | 121.0% | 100.9% | 111.7% | 120.7% | 96.8% | | 147.8% | 103.3% | 109.6% | 112.0% | 100.1% | 103.4% |
| | | | | | | | | | | | | | |
| | Prem | \$ 53,526,716 | \$ 55,640,763 | \$109,167,479 | \$ 41,546,898 | \$ 6,947,403 | \$ 48,494,301 | \$ 3,171,595 | \$ 20,015,806 | \$ 23,187,401 | \$ 8,808,223 | \$ 28,677,554 | \$ 37,485,777 |
| 2016 | Total Cost | \$ 60,038,503 | \$ 61,544,592 | \$121,583,095 | \$ 47,089,638 | \$ 7,467,476 | \$ 54,557,114 | \$ 3,338,010 | \$ 21,250,509 | \$ 24,588,519 | \$ 9,610,856 | \$ 32,826,607 | \$ 42,437,463 |
| 20 | \$ Difference | \$ (6,511,787) | \$ (5,903,829) | \$ (12,415,616) | \$ (5,542,740) | \$ (520,073) | \$ (6,062,813) | \$ (166,415) | \$ (1,234,703) | \$ (1,401,118) | \$ (802,633) | \$ (4,149,053) | \$ (4,951,686) |
| | Loss Ratio | 112.2% | 110.6% | 111.4% | 113.3% | 107.5% | 112.5% | 105.2% | 106.2% | 106.0% | 109.1% | 114.5% | 113.2% |
| | | | | | | | | | | | | | |
| ,0 | Prem | \$339,658,143 | \$244,449,145 | \$584,107,288 | \$306,657,857 | \$ 50,087,678 | \$356,745,535 | \$ 10,970,255 | \$131,075,633 | \$142,045,888 | \$ 22,030,031 | \$ 63,285,834 | \$ 85,315,865 |
| 2010-2016 | Total Cost | \$355,594,482 | \$241,041,216 | \$596,635,698 | \$320,729,188 | \$ 48,260,063 | \$368,989,251 | \$ 12,285,774 | \$130,195,026 | \$142,480,800 | \$ 22,579,521 | \$ 62,586,127 | \$ 85,165,648 |
| 10-2 | \$ Difference | \$ (15,936,339) | \$ 3,407,929 | \$ (12,528,410) | \$ (14,071,331) | \$ 1,827,615 | \$ (12,243,716) | \$ (1,315,519) | \$ 880,607 | \$ (434,912) | \$ (549,490) | | |
| 20. | Loss Ratio | 104.7% | 98.6% | 102.1% | 104.6% | 96.4% | 103.4% | 112.0% | 99.3% | 100.3% | 102.5% | 98.9% | 99.8% |
| | | | | | | | | | | | | 000000000000000000000000000000000000000 | |

| SJVIA Reserve | | | SJVIA | | | Fresno | | | Tulare | | | I | All Other | |
|---------------------------------|--------------------|-------|-------------|-----------------|--------------------|-----------------|--------------------|-------------------|-------------------|-------------------|-----------------|----|-------------|-------------------|
| Accumulation | НМО | | PPO | Combined | НМО | PPO | Combined | НМО | PPO | Combined | НМО | | PPO | Combined |
| 2010 | \$ 4,461,179 | \$ | 2,868,912 | \$ 7,330,091 | \$ 4,461,179 | \$ 1,670,848 | \$ 6,132,027 | \$ - | \$ 1,198,064 | \$ 1,198,064 | \$ - | \$ | - | \$ - |
| 2011 | \$ 2,364,084 | \$ | 1,505,701 | \$ 3,869,785 | \$ 2,364,084 | \$ 83,989 | \$ 2,448,073 | \$ - | \$ 1,421,712 | \$ 1,421,712 | \$ - | \$ | - | \$ - |
| 2012 | \$ (785,715) | \$ | 1,589,506 | \$ 803,791 | \$ (785,715) | \$ 433,244 | \$ (352,471) | \$ - | \$ 493,800 | \$ 493,800 | \$ - | \$ | 662,462 | \$ 662,462 |
| 2013 | \$ (2,021,275) | \$ | 3,044,242 | \$ 1,022,967 | \$ (3,234,622) | \$ 545,564 | \$ (2,689,058) | \$ 44,795 | \$ 574,797 | \$ 619,592 | \$ 1,168,552 | \$ | 1,923,881 | \$ 3,092,433 |
| 2014 | \$ (2,083,316) | \$ | 723,899 | \$ (1,359,417) | \$ (2,428,405) | \$ (598,555) | \$ (3,026,960) | \$ 299,141 | \$ (955,793) | \$ (656,652) | \$ 45,948 | \$ | 2,278,247 | \$ 2,324,195 |
| 2015 | \$ (11,359,509) | \$ | (420,502) | \$ (11,780,011) | \$ (8,905,112) | \$ 212,598 | \$ (8,692,514) | \$ (1,493,040) | \$ (617,270) | \$ (2,110,310) | \$ (961,357) | \$ | (15,830) | \$ (977,187) |
| 2016 | \$ (6,511,787) | \$ | (5,903,829) | \$ (12,415,616) | \$ (5,542,740) | \$ (520,073) | \$ (6,062,813) | \$ (166,415) | \$ (1,234,703) | \$ (1,401,118) | \$ (802,633) | \$ | (4,149,053) | \$ (4,951,686) |
| IBNR Reserve* | | | | \$ (10,448,889) | | | \$ (4,392,000) | | | \$ (2,409,800) | | | | \$ (3,647,089) |
| | | | | | | | | | | | | | | |
| Reserve Cummulation | | | | | | | | | | | | | | |
| 2010 | \$ 4,461,179 | \$ | 2,868,912 | \$ 7,330,091 | \$ 4,461,179 | \$ 1,670,848 | \$ 6,132,027 | \$ - | \$ 1,198,064 | \$ 1,198,064 | \$ - | \$ | - | \$ - |
| 2011 | \$ 6,825,263 | \$ | 4,374,613 | \$ 11,199,876 | \$ 6,825,263 | \$ 1,754,837 | \$ 8,580,100 | \$ - | \$ 2,619,776 | \$ 2,619,776 | \$ - | \$ | - | \$ - |
| 2012 | \$ 6,039,548 | \$ | 5,964,119 | \$ 12,003,667 | \$ 6,039,548 | \$ 2,188,081 | \$ 8,227,629 | \$ - | \$ 3,113,576 | \$ 3,113,576 | \$ - | \$ | 662,462 | \$ 662,462 |
| 2013 | \$ 4,018,273 | \$ | 9,008,361 | \$ 13,026,634 | \$ 2,804,926 | \$ 2,733,645 | \$ 5,538,571 | \$ 44,795 | \$ 3,688,373 | \$ 3,733,168 | \$ 1,168,552 | \$ | 2,586,343 | \$ 3,754,895 |
| 2014 | \$ 1,934,957 | \$ | 9,732,260 | \$ 11,667,217 | \$ 376,521 | \$ 2,135,090 | \$ 2,511,611 | \$ 343,936 | \$ 2,732,580 | \$ 3,076,516 | \$ 1,214,500 | \$ | 4,864,590 | \$ 6,079,090 |
| 2015 | \$ (9,424,552) | \$ | 9,311,758 | \$ (112,794) | \$ (8,528,591) | \$ 2,347,688 | \$ (6,180,903) | \$ (1,149,104) | \$ 2,115,310 | \$ 966,206 | \$ 253,143 | \$ | 4,848,760 | \$ 5,101,903 |
| 2016 | \$ (15,936,339) | \$ | 3,407,929 | \$ (12,528,410) | \$ (14,071,331) | \$ 1,827,615 | \$ (12,243,716) | \$ (1,315,519) | \$ 880,607 | \$ (434,912) | \$ (549,490) | \$ | 699,707 | \$ 150,217 |
| 2016 w/ IBNR | | | | \$ (22,977,299) | | | \$ (16,635,716) | | | \$ (2,844,712) | | | | \$ (3,496,871) |
| * All Other IBNR Reserve estima | ted and not Actuar | ially | certified. | | | | | | | | | | | |



BOARD OF DIRECTORS

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J. STEVEN WORTHLEY

AGENDA DATE: April 28, 2017

ITEM NUMBER: Item 14

SUBJECT: Receive and File Staff and Consultant's Report

on Plan Savings Initiatives Including:

Conversion of the Anthem HMO to an EPO; Changing Pharmacy Benefits Managers (PBM); and Reinsurance/Pooling Level Analysis and

Provide Direction to Staff (A)

REQUEST(S): That the Board Receive and File Consultant's

Report on Plan Savings Initiatives Including: Conversion of the Anthem HMO to an EPO; Changing Pharmacy Benefits Managers (PBM);

and Reinsurance/Pooling Level Analysis

DESCRIPTION:

Informational item, please see the attached reports

FISCAL IMPACT/FINANCING:

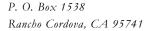
Preliminary Estimates on Savings Initiatives: Conversion of the Anthem HMO to an EPO \$1.67m to \$3.33m; Changing Pharmacy Benefits Managers (PBM) \$2.77m to \$4.02m; and Reinsurance/Pooling Level Analysis \$0.35m to \$0.60m for an Estimated Total Savings of \$4.79m to \$7.95m.

ADMINISTRATIVE SIGN-OFF:

Paul Nerland SJVIA Manager Rhonda Sjostrom

SJVIA Assistant Manager

Phonola Sjostrom





916 859-4900 916 859-7167 fax GS www.keenan.com License No. 0451271

April 28, 2017

SJVIA Board Meeting: Consultant's Report—Cost Savings Initiatives

Effective March 1, 2017, Keenan & Associates was engaged as the SJVIA's consultant. Keenan met with the SJVIA's staff and vendors to gain greater familiarity with the SJVIA's benefit plans, vendors, and plan performance. Given the SJVIA's deficit position, Keenan was tasked with seeking out opportunities for the SJVIA to reduce costs and recover the deficit position.

In Keenan's stewardship meetings with the SJVIA's vendor to review plan performance, service level and contracts, Keenan identified three projects that would produce savings to the SJVIA. In addition, Keenan looked to ensure that the SJVIA was aligned with the correct vendors/carriers, products, and contractual terms.

The three projects are:

- Anthem HMO evaluation to determine whether an EPO model may be more cost effective
- Pharmacy Benefit Manager analysis and marketing to determine whether US Scripts (now Envolve Prescription Solutions) is the appropriate PBM
- Review reinsurance/pooling level and costs to determine adequacy and cost effectiveness

We've completed our initial assessment of these projects and have the following to report:

| SJVIA Annual | Savings Projections | S |
|-----------------------------|---------------------|-----------------|
| | Low Estimate | High Estimate |
| HMO versus EPO | \$ 1.67m | \$ 3.33m |
| Prescription Drug PBM | \$ 2.77m | \$ 4.02m |
| Pooling Level / Reinsurance | \$ 0.35m | <u>\$ 0.60m</u> |
| Total Savings | \$ 4.79m | \$ 7.95m |
| | | |

HMO vs. **EPO** Analysis

Inherent within the Anthem HMO rate is a capitation fee of \$301.01 per employee per month. The capitation fee is paid to providers in lieu of fee for service claims to primary care provider, specialist providers, and lab work. Keenan wanted to test to see if the capitation fee produced a saving to whether these services were paid on a fee for service basis. In order to do this analysis we compared the SJVIA HMO data to the PPO data.

While Keenan looked at claims utilization data from 2011 through 2016 for the SJVIA, Keenan utilized 2016 data for this analysis. 2016 produced the most conservative results.

Keenan compared the capitated service in the HMO to the PPO (excluding PPO HDHP claim data) on a per member per month (pmpm) basis. The following chart shows the comparison.

| PMPM | | 2016 | |
|----------------------|-------------|--------------|---------------|
| Professional/Other | HMO | PPO | \$ Difference |
| Other Professional | \$ 0.90 | \$ 7.62 | \$ 6.72 |
| Visits | | | |
| All Other | \$ 6.80 | \$ 29.35 | \$ 22.55 |
| Physician Visits | \$ 19.55 | \$ 43.90 | \$ 24.35 |
| X-ray/Lab | \$ 1.56 | \$ 25.84 | \$ 24.28 |
| Capitation Sub-total | \$ 28.80 | \$ 106.70 | \$ 77.90 |
| | | | |

The HMO values represent services not covered under capitation, while the PPO values covers all fee for service claims. The difference between the two is \$77.90 pmpm. Keenan recognizes that there are demographic differences between the HMO and PPO population. Keenan adjusted the difference based on these differences.

| PMPM | | 2016 | |
|-----------------------|----------|--------|---------------|
| Professional/Other | НМО | PPO | \$ Difference |
| Demographic and | | | |
| Experience | | | |
| Adjustment | | | |
| Dependent Load | 2.22 | 1.75 | 1.27 |
| Age Adjustment | | | |
| Subscriber | 44.0 | 46.0 | |
| Spouse | 47.0 | 49.0 | |
| Other | 13.0 | 13.0 | |
| Gender Adj. (% Male) | 54.4% | 55.7% | 0.97 |
| Gatekeeper Adj. | | | 1.03 |
| Network Discount Adj. | | | 1.00 |
| Total Adjustment | | | 1.26 |
| Factor | | | |
| Adj. Capitation Total | \$ 28.80 | 134.93 | \$ 106.13 |

In addition to demographic adjustments, Keenan also adjusted for the loss of the Gatekeeper under the HMO model network differences. Adjusting for these factors increased the PPO value from \$106.70 to \$134.93 for a total difference of \$106.13 pmpm (from \$77.90 pmpm).

Given 3,333 subscribers and 7,386 members, Keenan calculated the annual cost of Capitation on the HMO as \$12.0m, and the cost of covered services under capitation, converted to a fee for service EPO model, at \$9.4m for a difference of \$2.6m. In addition to the claim cost savings, converting to an EPO from an HMO would realize administrative savings and pool charge savings as it is anticipated that the EPO would adopt the PPO administrative fees and reinsurance costs. For a total savings of \$3.33m.

| Annual Cost Comparison | HMO | PPO | \$ Difference |
|----------------------------|--------------|--------------|------------------|
| Enrollment Subscribers | 3,333 | | |
| | | | |
| Capitation Cost (PEPM) | \$ 301.01 | - | \$ 12,039,196 |
| FFS Claim Increase (PMPM) | \$ 106.13 | - | \$ 9,406,514 |
| Capitation Savings | | | \$ 2,632,682 |
| Reinsurance Cost | | | |
| Specific Stop Loss (PEPM) | \$ 27.69 | \$ 18.30 | \$ 375,562 |
| Aggregate Stop Loss (PEPM) | \$ - | \$ 1.03 | \$ (41,196) |
| Large Claim Exposure | \$ - | \$ (3.75) | \$ (150,000) |
| Reinsurance Savings | | | \$ 184,367 |
| Administration Cost (PEPM) | \$ 45.34 | \$ 32.53 | \$ 512,349 |
| Total EPO Savings | | | \$ 3,329,397 |

The following chart illustrates the total savings associated with this strategy.

| | SJVIA H | IMO Versus EPO An | alysis | |
|---------------------|---------|-------------------|--------|---------------|
| | | Low Estimate | | High Estimate |
| Capitation Savings | \$ | 1,316,341 | \$ | 2,632,682 |
| Reinsurance Savings | \$ | 92,183 | \$ | 184,367 |
| Administration Cost | \$ | 256,174 | \$ | 512,349 |
| Total EPO Savings | \$ | 1,664,699 | \$ | 3,329,397 |
| % Savings | | 7.4% | | 14.9% |
| HMO Annual Cost | | | \$ | 22,390,630 |
| HMO Enrollment | | | | 3,333 |
| | | | | |

Keenan requests the Board instruct Keenan to return at the May 19 Board meeting with a formal proposal from Anthem for the EPO to replace the HMO effective July 1, 2017.

Prescription Drug Repricing Analysis

The PBM repricing exercise was done based on the PBM vendors repricing 2016 prescription drug claims for the five continuing entities in the SJVIA. This included repricing over 136,000 claims. EmpiRX And OptumRX showed the greatest face value savings at \$4.02m and 2.7m respectively. Savings are produced by a combination of prescription drug pricing strategies and prescription drug program management to encourage appropriate drug utilization,

greater drug efficacy usage and specialty drug control. Oversight of the Prescription drug program would be by Keenan's prescription drug unit.

| SJVIA - RFP Face Value Pricing Comparison | Envolve Pharmacy Solutions (Proposed New | EmpiRx (Open Formulary w/out Drug | OptumRx (Rebates with Drug Exclusions) | EnvisionRx | WelldyneRx | Anthem | CitizensRx |
|--|--|-----------------------------------|--|----------------------------|----------------------------|----------------------------|----------------------------|
| Rx Count | | | | | | | |
| Rx Count | 136,523 | 136,523 | 136,522 | 135,910 | 131,838 | 136,013 | 136,502 |
| Excluded Rx Count | 0 | 0 | 1 | 613 | 4,685 | 510 | 21 |
| Rx Count (w/out Exclusions) | 136,523 | 136,523 | 136,523 | 136,523 | 136,523 | 136,523 | 136,523 |
| Cost (Claims Re-price Face | Value Amount) | | | | | | |
| AWP | \$34,273,983 | \$33,203,525 | \$34,337,886 | Not Provided | \$35,661,013 | \$33,497,475 | Not Provided |
| Ingredient Cost | \$17,771,189 | \$17,230,673 | \$17,862,892 | \$17,928,282 | \$18,460,407 | \$16,463,772 | \$17,685,751 |
| Dispensing Fee | \$95,910 | \$390,211 | \$109,872 | \$104,893 | \$134,362 | \$78,811 | \$116,967 |
| Admin Fee | Pending Contract Review | Pending Contract Review | Pending Contract Review | Pending Contract Review | Pending Contract Review | Pending Contract Review | Pending Contract Review |
| Keenan Pharmacy Management Fee (\$1.50 | \$201,006 | \$201,006 | \$201,006 | \$201,006 | \$201,006 | \$201,006 | \$201,006 |
| Gross Cost before Rebates | \$18,068,106 | \$17,821,890 | \$18,173,770 | \$18,234,181 | \$18,795,775 | \$16,743,589 | \$18,003,724 |
| Rebates | (\$1,589,093) | (\$3,116,908) | (\$4,481,090) | (\$3,039,475) | (\$2,400,420) | Not Provided | Not Provided |
| Clinical Care Management Program Savings | \$0 | (\$2,250,000) | \$0 | \$0 | \$0 | \$0 | \$0 |
| Final Cost | \$16,479,013 | \$12,454,982 | \$13,692,680 | \$15,194,706 | \$16,395,355 | \$16,743,589 | \$18,003,724 |
| Savings from Incumbent | | \$4,024,031 | \$2,786,333 | \$1,284,306 | \$83,658 | -\$264,577 | -\$1,524,711 |
| % Savings from Incumbent | New Offer | 24.42% | 16.91% | 7.79% | 0.51% | -1.61% | -9.25% |

Keenan has received the binding contracts from each PBM and will review to ensure face value savings are representative of the contract language with the SJVIA. A full marketing proposal has been requested from each PBM. Keenan requests the Board instruct Keenan to return at the May 19 Board meeting with a recommendation for PBM effective September 1, 2017 or later.

Reinsurance and Pooling Level Analysis

Keenan conducted an analysis to determine whether the SJVIA has set its pooling level appropriately. To do this analysis, we reviewed large claim activity from 2011 through 2016 and using current stop loss pricing asked the question, what would be the loss ratio if past history were to reoccur. The result yielded a 50% loss ratio. 65% to 85% should be the targeted loss ratio. Based on this analysis, one of two things should occur. The SJVIA should seek 1) a lower costing reinsurance program or 2) reduce its pooling level (\$350k or \$400k) to accommodate the targeted loss ratio and a dividend eligibility clause. A full marketing proposal has been requested from the reinsurance market for a July 1, 2017 effective date. Keenan requests the Board instruct Keenan to return at the May 19 Board meeting with a reinsurance recommendation.

| OTAL ESTIMATED AMOUNT REIMBURSED BASED ON SPECIFIC STOP LOSS DEDUCTIBLE | | | | | | | | | | | | | | |
|---|------------------------------|-------|------------------------------|------------|-----|------------------------------------|----|------------------------------------|----|------------------------------------|----|--------------------------------------|-----|---------------------|
| Deductible | 2011 Con Tota Reimburs | .1 | 2012 Cor Tota Reimburs | ı 1 | | 13 Contract Total mbursement | | 14 Contract Total mbursement | | 15 Contract Total nbursement | | 016 Contract Total imbursement | Rei | Total mbursement |
| Over \$450k (Current) | \$ 41 | 4,157 | \$ 1,90 | 1,693 | \$ | 65,669 | \$ | 1,906,976 | \$ | 463,607 | \$ | 932,522 | \$ | 5,684,624 |
| Over \$400k | \$ 59 | 6,842 | \$ 2,17 | 77,165 | \$ | 115,669 | \$ | 2,364,577 | \$ | 716,336 | \$ | 1,220,298 | \$ | 7,190,887 |
| Over \$350k | \$ 82 | 9,253 | \$ 2,47 | 77,165 | \$ | 216,560 | \$ | 2,864,577 | \$ | 1,045,315 | \$ | 1,567,131 | \$ | 9,000,001 |
| Over \$300k | \$ 1,17 | 4,371 | \$ 2,79 | 7,491 | \$ | 407,216 | \$ | 3,401,022 | \$ | 1,641,000 | \$ | 2,095,616 | \$ | 11,516,716 |
| Over \$250k | \$ 1,62 | 6,526 | \$ 3,21 | 0,289 | \$ | 671,015 | \$ | 4,115,013 | \$ | 2,391,000 | \$ | 2,793,374 | \$ | 14,807,217 |
| Over \$200k | \$ 2,19 | 5,459 | \$ 3,70 | 67,650 | \$ | 1,092,225 | \$ | 5,070,326 | \$ | 3,304,994 | \$ | 3,725,441 | \$ | 19,156,095 |
| RETROSPECTIVE R | ISK DUE T | O DE | DUCTIBL | E CH | AN(| GE | | | | | | | | |
| Historical Subscriber (| | | | | | | | | | | | | | |
| Subscriber Count | | 8,427 | | 8,005 | | 8,332 | | 8,782 | | 9,541 | | 9,971 | | 53,058 |
| Estimated Annual Pres | mium | | | | | | | | | | | | | |
| EPO/PPO/HSA Annual Premium | \$ 1,85 | 0,569 | \$ 1,75 | 57,898 | \$ | 1,829,707 | \$ | 1,928,527 | \$ | 2,095,204 | \$ | 2,189,632 | \$ | 11,651,537 |
| Estimated Loss | 2011 | | 2012 | | D | 2013 | | 2014 | | 2015 | , | 2016 | | /TT . 1 |
| History Retrospective Loss His | Retrospe story | ecuve | Retrospe | ective | K | etrospective | K | etrospective | Re | trospective | K | etrospective | | Total |
| Over \$450k (Current) | | 22.4% | | 02.8% | | 3.5% | | 103.0% | | 25.1% | | 50.4% | | 48.8% |
| Over \$400k | | 32.3% | | 17.6% | | 6.3% | | 127.8% | | 38.7% | | 65.9% | | 61.7% |
| Over \$350k | | 44.8% | 1 | 33.9% | | 11.7% | | 154.8% | | 56.5% | | 84.7% | | 77.2% |
| Over \$300k | | 63.5% | 1 | 51.2% | | 22.0% | | 183.8% | | 88.7% | | 113.2% | | 98.8% |
| Over \$250k | | 87.9% | 1 | 73.5% | | 36.3% | | 222.4% | | 129.2% | | 150.9% | | 127.1% |
| Over \$200k | 1 | 18.6% | 2 | 203.6% | | 59.0% | | 274.0% | | 178.6% | | 201.3% | | 164.4% |



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AGENDA DATE: April 28, 2017

ITEM NUMBER: Item 15

SUBJECT: Receive and File Consultant's Report on IBNR

and Stabilization Reserve Level (I)

REQUEST(S): That the Board Receive and File Consultant's

Report on IBNR and Stabilization Reserve Level

DESCRIPTION:

Informational item, please see the attached report.

FISCAL IMPACT/FINANCING:

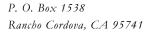
None

ADMINISTRATIVE SIGN-OFF:

Paul Nerland SJVIA Manager Rhonda Sjostrom

SJVIA Assistant Manager

Phonda Yostrom





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April 28, 2017

SJVIA Board Meeting: Consultants Report—Item 15 IBNR and Stabilization Reserve Level

Keenan was requested to comment on what the long-term target for plan stability should be for the SJVIA. Keenan recommends that IBNR Reserve be fully funded and that sufficient reserves are on hand to pay three months of paid claims. As of March 31, 2017 the reserve target would be \$27,541,006.

December 31, 2016 IBNR \$ 10,448,889

Stabilization Reserve (3 months) \$ 17,092,117

Total \$ 27,541,006



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AGENDA DATE: April 28, 2017

ITEM NUMBER: Item 16

SUBJECT: Authorize President to Execute Amendments to

the SJVIA Participation Agreements, as Needed,

Effective July 1, 2017 (A)

REQUEST(S): That the Board Authorize the President to Execute

Amendments to the SJVIA Participation

Agreements, as needed effective July 1, 2017

through December 31, 2017

DESCRIPTION:

At the Board meeting on October 28, 2016, <u>staff recommended</u> certain changes to the <u>SJVIA Participation Agreement</u>. Each entity that participates in the SJVIA's program offerings executes a participation agreement with the SJVIA. Participation agreements by non-founding members typically had a term of three years when beginning participation. For entities whose participation agreement expired, a new participation agreement is necessary. As part of the January 2017 renewal process, staff recommended revisions to ongoing Participation Agreements to clarify the respective obligations of the SJVIA and each participating entity. Proposed changes included the following:

- Simplifying the premium payment due date to allow for a single payment by each participating entity each month
- Clarifying that participating entities are not required to disclose information whose disclosure is prohibited by law
- Providing that the SJVIA will make reasonable efforts to adopt renewal rates at least 120 days before the beginning of the plan year
- Providing that documents of the SJVIA will be available to participating entities for purposes of audits and inspections, subject to legal prohibitions on disclosure

AGENDA: San Joaquin Valley Insurance Authority

DATE: April 28, 2017

• Providing dispute resolution procedures that are similar to what participation agreements have previously provided

At the October 28, 2016 Board meeting, several entities addressed their concerns with some of the proposed changes to the agreement. Your Board directed staff to send the revised Participation Agreement to entities allowing more time for their feedback to be considered. On December 8th, staff again presented the revised Participation Agreement template after considering feedback from entities that responded. At the meeting, a representative from the City of Ceres expressed concern about the language and asked for more time to propose alternatives that would be acceptable. Your Board directed staff to work with the remaining entities and determine if their feedback and the SJVIA's interests could be reconciled and to bring back at the February 3, 2017 meeting. At that meeting, staff informed your Board that the new consultant, Keenan & Associates (Keenan), had not had the opportunity to review the proposed changes. Staff recommended extending the current version of the agreements through the end of the fiscal year to allow staff to work with the Keenan and come back to your Board with recommendations that include their input. Your Board approved that recommendation.

After further discussion with Keenan, staff is now recommending to extend the current version of the agreements through the end of the calendar year and until the current deficit is recovered. Deficit recovery language is usually clarified or introduced when the plan is whole and not in a deficit position. Introducing deficit recovery language while the plan is in a deficit can have an adverse impact to the participating entities and the SJVIA membership.

FISCAL IMPACT/FINANCING:

None

ADMINISTRATIVE SIGN-OFF:

Paul Nerland SJVIA Manager Rhonda Sjostrom SJVIA Assistant Manager

Thorda Yestrom



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AGENDA DATE: April 28, 2017

ITEM NUMBER: Item 17

SUBJECT: Receive and File Notice from the Central San

Joaquin Valley Risk Management Authority (CSJVRMA) of its Intent to Withdraw from the

SJVIA Effective January 1, 2018 (I)

REQUEST(S): That the Board receive and file the notice received

from the CSJVRMA regarding their intent to leave

the SJVIA.

DESCRIPTION:

At the <u>April 19, 2013 SJVIA Board meeting</u>, your Board approved recommended changes to the Joint Powers Authority (JPA) Agreement to allow the addition of the CSJVRMA as a member of the SJVIA. The purpose of this addition was to help grow and promote the SJVIA to surrounding cities and counties. The size of the SJVIA, coupled with the addition of the new growth potential, was expected to provide a much more stable environment for future health care costs.

With the recent departure of most of the SJVIA participating entities, many of whom were also members of the CSJVRMA, there now remain only two cities from the CSJVRMA currently participating in the SJVIA. As a result, the CSJVRMA has provided notice to the SJVIA, in a letter dated April 20, 2017, of its intent to withdraw from the SJVIA effective January 1, 2018. This information will also be presented to the Fresno and Tulare County Boards of Supervisors with a proposal to amend the JPA to delete the CSJVRMA as a party to the JPA Agreement.

FISCAL IMPACT/FINANCING:

None

AGENDA: San Joaquin Valley Insurance Authority

DATE: April 28, 2017

ADMINISTRATIVE SIGN-OFF:

Paul Nerland SJVIA Manager Rhonda Sjostrom

SJVIA Assistant Manager

Phonola Sjostrom



CENTRAL SAN JOAQUIN VALLEY RISK MANAGEMENT AUTHORITY

1750 Creekside Oaks Drive, Suite 200 ■ Sacramento, CA 95833 (916) 244-1100 ■ (800) 541-4591 Fax (916) 244-1199 ■ E-Mail jworkman@bickmore.net

Northern Region

Angels Camp Atwater Ceres

April 20, 2017

Escalon Gustine Hughson Lathrop

Livingston
Newman
Oakdale
Patterson
Ripon
C/O County of Fresno

Patterson Ripon Riverbank Sonora Sutter Creek

Tracy Turlock Waterford 2220 Tulare Street, 14th Floor

Fresno, CA 93721

Dear Paul:

Central Region

Chowchilla Clovis Dinuba Dos Palos Firebaugh Fowler Huron Kerman Kingsburg Los Banos Madera Mendota Merced Orange Cove Parlier Reedlev San Joaquin Sanger Selma

Pursuant to Article 15 of the Amended & Restated Joint Exercise of Powers Agreement Creating the San Joaquin Valley Insurance Authority (SJVIA), this letter shall serve as the Central San Joaquin Valley Risk Management Authority's (CSJVRMA's) notice of intent to withdraw from the SJVIA effective January 1, 2018. This action was approved by the CSJVRMA's Board of Directors at their meeting on March 24, 2017.

The CSJVRMA originally joined the SJVIA for the purpose of allowing our member cities to be rated as a group, however, only two of our member cities currently remain in SJVIA. It is our understanding the CSJVRMA's withdrawal will have no adverse effect on these two cities, since they each signed a separate participation agreement and group rating would no longer be applicable. If that is an incorrect understanding, please notify us as soon as possible.

Please contact me should you have any questions at 916-244-1110 or Chrissy Mack, CSJVRMA Assistant Administrator at 916-244-1177.

Southern Region

Arvin
Avenal
Corcoran
Delano
Exeter
Farmersville
Lemoore
Lindsay
Maricopa
McFarland

Porterville

Shafter Taft Tehachapi

Tulare Wasco

Woodlake

Jeanette Workman

Sincerely,

CSJVRMA Administrator

cc:

Rhonda Sjostrom, SJVIA Assistant Manager Bryan Whitemyer, CSJVRMA President Luther Lewis, CSJVRMA Legal Counsel





BOARD OF DIRECTORS

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AGENDA DATE: April 28, 2017

ITEM NUMBER: Item 18

SUBJECT: Receive Update on Wellness Activities (I)

REQUEST(S): That the Board receive an update on current

wellness activities.

DESCRIPTION:

The sixth annual SJVIA Walking Works! Challenge has been in full force this week, with the event starting Monday, April 24th and ending today. Both Tulare and Fresno Counties, as well as the City of Ceres, participated this year with employees from each entity encouraged to increase their daily steps as a form of exercise. Anthem Blue Cross donated 5,000 pedometers to help employees track their steps, and SJVIA vendors donated over 50 prizes to be awarded to participants. The prizes consist of FitBits, gift cards to Dick's Sporting Goods store, bicycles, sunglasses, and other prizes. These items will be raffled at the conclusion of the Challenge. In addition, both Fresno and Tulare County have been competing for two trophies: one for highest participation and one for highest average steps. Final results of the Challenge will be shared at the next SJVIA Board meeting.

FISCAL IMPACT/FINANCING:

None

ADMINISTRATIVE SIGN-OFF:

Paul Nerland SJVIA Manager Rhonda Sjostrom

SJVIA Assistant Manager

Phonola Sjostrom